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# THE Poultryman

WEEKLY NEWSPAPER OF THE POULTRY INDUSTRY

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## CHANGE SEEN IN SENTIMENT OF EGG MARKET

### April's Liberal Receipts and Lagging Demand Believed Cause

WASHINGTON, D. C.—Liberal receipts, lagging demand for current consumption, and rapidly increasing stocks in storage, brought about a change of sentiment in the egg markets during April, the U. S. Bureau of Agricultural Economics reports.

From a willingness to store surplus supplies early in the month at prices four to five cents above similar prices a year earlier, storage interests became less optimistic as stocks began to pile up, and by the close of the month were willing to store only at prices approximately the same as in late April last year.

Trade output at the four markets of New York, Chicago, Boston and Philadelphia during April, as judged by receipts and changes in storage stocks, was from 16 to 18 per cent less than in April last year, more or less reflecting an unsatisfactory consumer demand. Prices on Middle Western Mixed Colors and nearby Eastern Whites declined three-quarters to two and a half cents per dozen. Prices on Pacific Coast Whites, however, remained unchanged.

It is difficult to find a logical explanation for the recent weakness in the egg markets, says the Bureau.. According to reports received from crop correspondents over the country, total egg production on Apr. 1 was just about the same as a year earlier, but much less than the 10-year (1925-34) average. Receipts of eggs at the four markets in April were slightly smaller than those of April last year. A larger proportion of the receipts were placed in storage, however, because of a good de-

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## Two Live Poultry Concerns Convicted in Federal Court

NEW YORK—Two convictions of violation of the Packers and Stockyards Act were obtained by the Government here last week, the first in this city since the act was amended to embrace the live poultry industry. Both firms were charged with operating without a Federal license.

The Star Live Poultry Company, Inc., operated by Nathan and Louis Kaufman, at 205 Lewis St., was fined $50.

A fine of $100 was assessed against the Chester Live Poultry Company, 1924 W. Farms Rd., Bronx, and $75 each against its officers, Max Wolfowitz and Max Hecht. The Chester concern was allowed a week to raise the $250 to avoid the owners being jailed.

### New Poultry Film

WASHINGTON, D. C.—The Extension Service of the U. S. Department of Agriculture has produced a sound motion picture on the National Poultry Improvement Plan. The film, now available, outlines the methods followed in breeding poultry for high egg production and good meat quality and in testing for the control of pullorum disease.

## HIGHTSTOWN AUCTION SALES NEARLY DOUBLE

HIGHTSTOWN, N. J.—Sales of eggs at the auction conducted here by the Tri-County Co-operative Auction Market Association show a remarkable increase for April over the same month last year.

An increase of 2125 cases of eggs over April, 1936, or nearly double last year's sales, is reported by Charles Kingsland, egg auction manager.

In April, last year, 2440 cases of eggs were disposed of while this year the same month's totals are 4565 cases, almost a hundred per cent increase.

## Position of Eggs of All Classes at Present Unsettled

(By Urner-Barry)

NEW YORK—There has been no check to the heavy run of eggs to the large markets and to rapidly accumulating reserves. Heavy surplus holdings over last year have steadily mounted. This has killed speculative confidence and forced futures to new lows, giving us a very unsettled market on spot goods.

There is some very late evidence of a rather better sectional rate of use, to a somewhat freer marketing of poultry than last year and to a slightly more rapid shrink in the lay than a year ago. But these indications have not yet been definite enough to lead to price stability and the rate of storage accumulations will have to slacken appreciably before speculators are once more willing to stand under the market, stem the downward trend and cause any recovery.

Production has recently been of such a large volume that a good many operators have lost faith in a sharper drop in the May lay than last year because of the early opening of the season. And there are reports from some sections in the West that a heavier natural hatch under hens on farms is offsetting a part of the reported decrease in the sale of chicks by the hatcheries.

The importance of this information is difficult to determine but it would seem wise for the entire industry in all its branches to work as hard as possible for a freer current use of eggs. It is in a heavier use that the salvation of the present deal should lie.

There is a slight indication in New York's trade output figures that some of the recent broader advertising of eggs is having an effect. However, the four markets collectively are still showing a lighter trade output than last year and much heavier receipts.

The position of eggs of all descriptions is unsettled at the moment. Prices may sell off further unless the rate of input slackens in the near future.

## BUSINESS MEN VISIT FLEMINGTON AUCTION

FLEMINGTON, N. J.—Flemington business and professional men accepted an invitation to visit and inspect the Flemington Auction, Wednesday afternoon. The invitation was extended by the auction directors.

The weekly poultry sale was held Wednesday and the visitors, guided by Auction Master Clayton Stains, had an opportunity to see several hundred crates sold to highest bidders. Facilities for handling eggs and miscellaneous farm livestock were also pointed out.

## Poultry Markets in April Reflected Better Undertone

WASHINGTON, D. C.—Although poultry markets in April were irregular at times, there seemed to be a decidedly better undertone generally, reports the U. S. Bureau of Agricultural Economics. Following the Passover holiday there was less demand for heavy fowl, and prices eased off slightly as receipts continued liberal.

The fear that the recent weakness in the egg markets might cause producers to increase their marketings of fowl through early culling of poor layers was reflected in an easier tone in the market on frozen fowl, and sales of summer packed weighing four pounds or less, were frequently made at concessions.

The market on chickens, however, was generally steady to firm. Receipts of live broilers and fryers from nearby Eastern areas were of only moderate volume, and prices had a tendency to advance around one cent. Frozen chickens also were in better demand, and prices were a half cent higher on broilers and fryers and one and a half cents higher on roasting chickens.

Total stocks of poultry in storage continue to be large. On Apr. 1 stocks amounted to 120,420,000 pounds, compared with 69,494,000 pounds on Apr. 1, last year, and with the five-year Apr. 1 average of 73,869,000 pounds.

Reduction in storage stocks continues to run considerably above that of a year earlier, but the increase is not sufficient to generate any great amount of enthusiasm.

The prospects of a lighter hatch of baby chicks this spring will likely mean less chickens to be marketed this summer and fall. To some extent, this will be of a strengthening factor in the marketing of frozen poultry. Unfortunately, however, some of the poultry in storage has been there for some time, and it is likely that before the close of the season a considerable quantity will have to be marketed at concessions because of deterioration in quality.

## Central Jersey Co-op. to Build Addition to Plant at Hightstown

HIGHTSTOWN, N. J.—Work will start shortly on a large addition to the feed plant of the Central Jersey Farmers' Co-operative Association, Inc., here, the present capacity of which is 25,000 bushels a year. This will be increased to around 75,000 bushels, it is understood.

With an active membership of over 500, this feed supply co-operative is now adding new members rapidly. Organized about eight years ago by a small group of poultrymen at Yardville, N. J., the association today operates one of the most successful feed mills in the United States owned and controlled by members.

The board of directors is made up entirely of poultry farmers. David Bloom is president; Charles Gleaner, vice-president, and S. Nevins, secretary and treasurer. Eli Block is manager. Meetings are held monthly.

### Doylestown Sales High

DOYLESTOWN, PA.—The sale of eggs at the Doylestown Auction on Monday, Apr. 26 reached the highest volume since the Bucks County Producers Co-operative Association was organized. There were 944 cases disposed out.

## APRIL RECORD MONTH AT VINELAND AUCTION

VINELAND, N. J.—April proved the most successful month in the history of the Vineland Egg Auction, new high records being established both in the number of cases marketed and dollar business volume.

Weekly sales have now passed 3000 cases, with the season's peak about two weeks away.

Demand on the part of large retailers for storage purposes has been extremely heavy during the past few weeks, with the result that, notwithstanding the great increase in volume, an actual scarcity of eggs has developed.

## Industry Expanding in Ohio, U. S. Census Compilation Reveals

WASHINGTON, D. C.—A report just issued by Director William L. Austin of the Bureau of the Census, U. S. Department of Commerce, shows that chickens were reported on nearly 25,000 more Ohio farms on Jan. 1, 1935 than on Apr. 1, 1930.

During the five years, flocks of all sizes increased in number but the average size of the flocks decreased from 90 fowl in 1930 to 87 fowl in 1935. Farms reporting less than 50 chickens on hand gained 16,214 in number, or 26.5 percent. though the number of chickens represented by the flocks increased only 19.9 percent.

Another interesting fact in the report is that 90.9 percent of all flocks in 1935 individually had less than 200 fowl, and their combined number of chickens represented 69.4 percent of the total number of chickens on farms. Also outstanding is that in 1935 there were 285 farms in the State reporting 1,000 or more chickens on hand, with an average of 1,484 chickens as compared with 250 such farms in 1930, with an average of 1,425 chickens. Of these large flocks, 22 in 1935 and 20 in 1930 each had 2,500 or more fowl.

There were 224,684 farms reporting in 1935 as against 200,077 in 1930. In 1935 there were 19,619,263 birds over three months old, whereas in 1930 the number was 17,999,950.

In 1934, 211,701 farms reported that they had produced 120,976,149 dozens of eggs. In 1929 the number of dozens was 135,990,334.

Also in 1934, 194,127 farms reported 29,473,010 chickens raised. In 1929 there were 197,308 farms reporting and 32,574,582 chickens raised.

### Massachusetts Convention

AMHERST, MASS.—The 25th annual Massachusetts Poultry Convention will be held at Massachusetts State College, here, July 29 and 30.

## VIRGINIA RAISING MORE TURKEYS THIS SEASON

WINCHESTER, VA. — Despite losses by many Virginia growers in the last turkey deal, many farmers in this state are enlarging their production.

Poultry dealers report a number of farmers who formerly had not been interested, now have good sized flocks of turkeys for the first time and are experimenting.

Whether they won or lost, they still are in the game, and their number appears to be increasing. The industry seems to be growing steadily in the state.

Over 12,000 breeding turkeys have been selected and blood tested this season. This is more than twice as many selected and tested last year.

## EGG MARKETS INFLUENCED BY WORLD TRADE

### Shift to Auction Buying Is Believed to Have Upset Statistics

(By Special Correspondent)

NEW YORK—For the first time in many years, the poultry industry is being influenced by world trade and economic conditions far removed from the hen yards of America's farms.

The drop in commodity prices has left its effect on eggs. Speculators in food, who visioned profits in another war in Europe have lessened their confidence as the threat of conflict has abated.

The prospect of peace abroad has halted speculation and reduced buying orders in this and foreign markets. The slackening in demand for all grains, foods and stores of all kinds, has resulted in eggs being placed in a weaker position.

Just how long eggs will continue to be swayed by international disturbances is very uncertain. The break in copper, grain and many other products that figure in munition purchases swept into eggs which heretofore have normally been among the perishables that remained aloof from such influences.

The egg market is weaker statistically largely because of speculation and a fear that profits might not be realized next fall.

Another factor that has left the market in an unstable condition is the inaccuracy in actual consumption trends. It is now admitted in some circles that the reports on egg consumption are out of line with actual conditions. The writer, who has followed the New York egg market for years and predicted potential price trends and underlying factors with but few mistakes, now believes that

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## Poultrymen Warned of Disease Danger in Baby Chick Racket

HARTFORD, CONN.—Connecticut poultrymen are being advised by the State Department of Agriculture to be on the lookout for an ingenious racket which has recently come to light in the New England States. The racket is forcing postmasters to auction baby chicks to the highest bidder and the Department feels that one of its most serious aspects lies in the possibility of poultrymen buying these "bargain" chicks from unknown sources, which may be the means of introducing disease into their flocks.

The procedure followed by one middle western hatchery was to send baby chicks addressed to unknown people in various towns. With the same mail at which the chicks were delivered to the post office, or shortly thereafter, the postmaster receives a letter by air mail advising him that the chicks had been sent by mistake to the wrong state and requesting that he advertise and dispose of them at the best price possible and send the proceeds to the hatchery.

The Department has taken the matter up with the postal authorities and Federal Trade Commission and they are making investigations from where the shipments were made.

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H. J SOUDER, Managing Editor

## Poultry Business Shows Expansion in Penna.

STATE COLLEGE, PA.—The number of chickens on Pennsylvania farms increased 43 per cent during the last 15 years. With present rates of production, it would require a further increase of 35 to 40 per cent in hen numbers if only Pennsylvania farmers were to supply the egg needs of consumers in this state.

Thirty states supplied eggs to Philadelphia last year. Only 17 per cent came from Pennsylvania farms. Only one-fourth of Philadelphia's eggs came from Pennsylvania and the nearby states of New York, New Jersey, Maryland, and Delaware.

Pennsylvania supplied 5.3 per cent of the eggs sold in New York City last year. Pennsylvania, New Jersey, and New York combined supplied 22.3 per cent. Twelve and one-half per cent of the dressed poultry receipts in New York City for 1936 came from Pennsylvania, New Jersey, and New York.

Opportunities for expanding the poultry industry in Pennsylvania lie very largely in increased production of quality eggs and quality poultry meat for the Eastern markets, it is pointed out by State agricultural authorities.

## Life Term For Chicken Thief

PARKERSBURG, W. VA.—The theft of six chickens sent 37-year-old Harley Clegg to prison for life last Friday. He pleaded guilty before Judge E. B. Pennybacker. The Judge said Clegg's record showed two previous felony convictions for forgery and that the life term was mandatory.

## Chicago Egg-Feed Ratio

| | |
|---|---|
| Week ending Apr. 24 | 10.53 |
| Previous week | 10.25 |
| Last year | 6.21 |
| 10-year average same week | 6.44 |

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## Feed Markets Eased Off Under Liberal Supplies Last Week

WASHINGTON, D. C.—Price changes on farm products were mixed and irregular and the market tone unsettled the last week of April, reports the U. S. Bureau of Agricultural Economics. Corn prices advanced on light supply, but most grains and feeds have been declining with the beginning of the pasture season.

Cash corn advanced about five cents at Chicago on light current supplies. Rye and malting barley tended a little higher, but the rest of the grain market made a rather weak appearance with small declines for cash wheat, oats and feed barley, while flaxseed reached new low levels, selling about 15 cents below the top price of a month ago.

The feed markets were easing off under liberal supplies and because of the lighter demand attending the opening pasture season. Wheatfeeds dropped about $2 per ton. Linseed meal was $2.50 lower at Buffalo and cottonseed meal also declined in most northern markets. Cornfeeds followed uneven price trends, reflecting unsettled position of the corn market. Prices of most kinds of hay declined, but alfalfa meal was a little higher at some points. Brewers grains were selling from $32 to $37 per ton in various eastern and mid-western markets and distillers grains around $39. Tankage and meat scraps met slow demand at steady prices.

## To Regulate Storage Poultry

TALLAHASSEE, FLA.—A bill to regulate the sale of cold storage poultry in Florida was introduced in the House last week. The measure would require the registration of all dealers and impose a tax of four cents a pound. Fines for violation would be from $10 to $100.

## ON THE CALENDAR

May 11-12 — Kentucky Baby Chick Show, Lexington, Ky.

May 11-13—Zeeland Chick and Egg Show, Zeeland, Mich.

May 13-15—Iowa Egg, Chick and Poult Show, State College, Ames, Ia.

May 24-28 — National Poultry Improvement Plan Conference.

June 15—Poultry Industry Day, Iowa State College, Ames, Ia.

June 16-18—New England Institute of Cooperation, Orono, Me.

June 21-26—American Institute of Cooperation, Ames, Ia.

June 22-25 — Missouri Short Course for Hatcherymen and Employes, University of Missouri, Columbia, Mo.

July 7-9—Missouri State Poultry Association annual hatchery school, Missouri State Poultry Experiment Station, Mountain Grove, Mo.

July 19-22—International Baby Chick Association convention and exposition, Baltimore, Md.

July 27-31—Connecticut Farm and Home Week, State College, Storrs, Conn.

July 29-30—Massachusetts twenty-fifth annual poultry convention, Massachusetts State College, Amherst, Mass.

Aug. 10-13—Poultry Science Association annual meeting, Madison, Wis.

Aug. 16-17—School for Managers and Directors of Cooperative Egg Marketing Associations, New Brunswick, N. J.

Aug. 16-18—Texas Baby Chick Association convention, Houston, Tex.

Aug. 17—Northeastern Association of Egg and Poultry Distributors, New Brunswick, N. J.

Aug. 18—Field Day, Connecticut Experiment Station, Mt. Carmel, Conn.

Aug. 18-19—Northeastern Poultry Producers' Council summer meeting, New Brunswick, N. J.

Aug. 19-20—Texas Baby Chick Association Hatchery School, Houston, Tex.

Aug. 25-27—Illinois Poultry Improvement Association meeting, Chicago, Ill.

## Around the Lot WITH THE OLD POULTRYMAN

Editor, The Poultryman:

During the last few days I have been getting around quite a bit and talking with hatcherymen and producers and I find something taking place in the industry that is of great concern to me—something that is an indication of a real shortage of chickens and layers next fall.

I find the demand for chicks is so light that many hatcheries are either closing down for the season or greatly reducing their operations.

**Good Time to Start**

My observation, based on interviews with men of rather large affairs, is that the time to get into a deal is when a number of others are getting out. If my approach is correct, too many people are getting out of the chicken game this spring and those who are going in right now are in for some extra profits next fall and winter.

**Early Pullets**

Speaking of early pullets. This fellow William Lauderdale, of Lambertville, N. J., stands to make some real money this summer on a fine flock. He expects to have possibly a thousand layers getting into heavy production along in July and August. His idea is to balance his production of eggs throughout the year and incidentally he will have some good production during the fall when eggs are going to be worth real money.

**Rearing Problem**

I have been following H. E. Wettyen's Hen Derby, at Passaic, N. J., quite closely for many months and I find that it is teaching us many valuable lessons.

This month, Wettyen reports that they have had considerable mortality among the contestants and a careful investigation as to the cause brings to the front the possibility that it has been due to rearing problems. We can say and do what we please but this idea of sanitation and ideal growing conditions advocated by the colleges is at last bearing fruit.

THE OLD POULTRYMAN.

## Perfects New Automatic Fountain Control Valve

VINELAND, N. J.—A new automatic water float valve for use in poultry fountains just perfected by E. M. Keen, of the Keen Poultry Equipment Co., appears to offer much promise for its inventor in that it is more positive in its operation and Mr. Keen claims for it much longer service without needing repair. He has applied for a patent.

This new valve, the result of several years of careful effort and study of working conditions to which the appliance is put, is so designed and constructed that it can be taken apart in the center, should a quick repair be needed, with no necessity for shutting off the water supply. Users are warm in their praise of the new valve for its simplicity and efficiency.

## Egg Within Egg

QUITMAN, GA.—A Rhode Island Red hen on the farm of C. M. Taylor, near here, has laid four eggs this spring each about three and a half inches long and nearly that much around and weighing about six ounces. The eggs were found to each have enclosed a complete egg—shell—and all—inside another complete egg.

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## SPECIALIST ADVISES ECONOMY IN FEEDING

CAPE MAY COURT HOUSE, N. J.—In spite of high feed costs, many poultrymen are purchasing costly ingredients which might well be dispensed with, J. C. Taylor, State poultry pecialist, told Cape May County poultrymen in a talk here last Friday. Under certain conditions, charcoal, salt, cod liver oil and other ingredients may be left out of masnes, he said. Taylor told of poultrymen paying mash prices varying from $75 to $45 per ton. While the cheaper prices were sometimes secured by large scale purchases, and competition by dealers, the higher prices were caused by pet formulas or special ingredients.

## Change in Sentiment of Egg Markets in April Is Reported

(CONTINUED FROM PAGE 1)

mand from speculative interests early in the month, and later, when this demand eased off, because of storage by receivers or shippers to avoid immediate loss.

Some observers feel that the spread between retail and wholesale prices has been too wide this spring. It is impossible to answer this criticism with any degree of assurance, but in view of the generally higher prices of other food products, the increase in wholesale egg prices this April compared with last does not seem to be great enough to explain the sharp falling off in the current use of eggs.

As far as is known, no organized effort has been made by retail distributors this spring to feature eggs as a sales leader. The recent drop in egg prices, however, may cause eggs to become more attractive from the retail standpoint, and any sales campaign in that direction would undoubtedly be of great benefit in clearing up the present heavy supplies, and imparting a greater degree of confidence to the market.

Recent developments do not indicate any change in the trend for the latter part of the year, except perhaps to strengthen the possibility of a relatively strong egg market next fall and winter. Current low egg prices are discouraging many egg producers and will likely lead to less buying of baby chicks and the selling of more of last year's pullets than may be wise. Such actions, if carried too far, may mean a light production of fresh eggs next Fall and a rise in prices that might lead to an over-expansion in egg producing facilities in 1938. On the other hand, with the present relation of egg prices to feed prices—the most unfavorable of record—it will be be difficult for some producers to maintain producing units at their present level, and a further reduction of layers in comparison with last year is likely.

The rapid increase in the stocks of eggs in storage during April was a matter of considerable concern to storing interests. On Apr. 1 a total of 1,406,000 cases of shell eggs and 53,162,000 pounds of frozen eggs were reported in cold storage. Compared with a year earlier these amounts represented an increase of 599,000 cases in shell eggs and 7,314,000 pounds in frozen eggs. During the first three weeks of April approximately 1,292,000 cases of eggs were stored in 26 of the leading storage centers compared with 1,031,000 cases during the corresponding three weeks of last year. In the same three weeks' period, stocks of frozen eggs increased by 12,958,000 pounds compared with 9,925,000 pounds a year earlier.

In answering advertisements be sure to mention THE POULTRYMAN.

## Doylestown Auction Members Talk Over Producer Problems

DOYLESTOWN, PA.—The quarterly membership meeting of the Bucks County Producers Co-operative Association, held last Friday under the sponsorship of the organizations directors, drew a representative gathering of poultrymen, their wives and friends at the Auction Building.

These meetings were decided upon in order that members may become better acquainted with the operation of their co-operative.

Numerous problems facing producers today came in for interesting discussion and the various topics were ably handled by President Raymond S. Taylor, who presided.

The question of the consumer being educated as to what is known as a "fresh egg" was discussed at length, as well as various forms of advertising in order to bring to the public's mind what the Bucks County hen and her products should mean to the average housewife. Mr. Taylor explained that the cost of advertising would necessarily mean a big expense and it is the aim of the association to try to keep the handling charge as low as possible to the member. Grading, candling and quality were also discussed and interesting ideas advanced on the various subjects.

The serious shortage of empty cases was explained, as storage takes up a large quantity at this time of the year. John L. Dugan, head candler at the auction, spoke briefly on this point, explaining efforts being made to keep the cost down to the low level of 15 cents per case to the member, although during the next six weeks the cost will be much higher in Philadelphia and New York.

The new Poultry Auction was also discussed and several members expressed satisfaction with the returns received. Others, of course, have not had the opportunity of sending poultry to the auction due to lack of trucking facilities. Mr. Taylor explained methods of grading.

The consensus of opinion was that more poultry on sale will mean more buyers attracted.

The annual report was also discussed and P. A. Waring, secretary-treasurer of the association replied that every effort will be made to bring this information to the members in as clear and compact manner as possible.

Manager F. C. Orgill also replied briefly to a few queries put forth by members.

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## Egg Markets Being Influenced by World Economic Conditions

(CONTINUED FROM PAGE 1)

there has been no under-consumption in eggs but that there has been a decline in sales through the wholesale market.

Sales of eggs through the various auctions have touched some new high levels during recent months. In fact these highs have been reached during the period when sales in New York have been reported down.

While it may take many months to actually prove that such is the case, yet it stands to reason that the heavy auction sales represent eggs that are going direct to the consumer and never figure in the wholesale reports.

Then there are jobbers who are buying direct and selling direct and these sales likewise are being reflected in the wholesale market volume.

Early in the year, it was predicted in THE POULTRYMAN that the increase in supply of table eggs in the New York market was due to hatcheries shipping eggs instead of puttng them in the incubators. This paper was the first to report such a situation and writers have since confirmed our prediction.

Today, a second prediction is being made and that is that the auction sale of eggs has reached the point where the market reports no longer actually reflect the total volume of sales.

This statement may be challenged and rightly so, but until some better explanation can be presented the writer is going to advance it as the fact and a factor that is upsetting consumption trends.


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## Poultry Committee Organizes For Work in Cape May County

CAPE MAY COURT HOUSE, N. J.—The Poultry Commodity Committee of the Cape May County Board of Agriculture organized last Friday by electing A. S. Walker, of Erma, chairman, and Harold Krinsky, Rio Grande, secretary. Other members attending the meeting were C. B. McGraw, Nels Iverson, M. Semoff, Isaac Katz, Joseph Greenstein, A. B. Faure and Theodore Young.

President Walker said he would name a special sub-committee to draw up a program of work for 1937. Activities he advocated to benefit poultry members of the Board of Agriculture included expansion of the present cooperative feeding purchasing association, contribution to the work of Neppco, educational meetings and securing more favorable practice payments for poultrymen under the Soil Conservation Program.

A suggestion to revive the County Poultry Association was discussed. Opinions prevailed that the poultry committee of the Board of Agriculture could fill the place of such an organization.

Activities of the poultry committee, it was decided, would be carried on under the name "Poultry Section, Board of Agriculture."


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When you feed 25,000 turkeys . . . over 4 tons a day at the peak of the feeding period . . . a very little difference in the nutritional value of various feeds means a difference of thousands of dollars at the end of the year.

Here's the record at Shagroy Farms, Lakeville, Conn.:

25,000 birds started on Ti-o-ga Turkantine, grown on Ti-o-ga Turkey Grower.
Average feed per bird (including wastage) . . . 68 lbs.
Average dressed weight per bird . . . 15¾ lbs.
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OWNER

**WENE CHICK FARMS**

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# NORTHEASTERN EGG AUCTIONS - - - AVERAGE PRICES FOR THE WEEK

| | Vineland N. J. | | Flemington N. J. | | Hightstown N. J. | | Paterson N. J. | | Mt. Holly N. J. | Coatesville Pa. | | Center Pt. Pa. | | Doylestown Pa. | | Bethlehem Pa. | | Butler Pa. | | Brockton Mass. | | Hartford Conn. | | Providence R. I. | | Wooster Ohio | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Apr.-May | 29 | 3 | 30 | 4 | 29 | 3 | 30 | 4 | 4 | 29 | 3 | 29 | 3 | 29 | 3 | 30 | 4 | 30 | 4 | 29 | 3 | 29 | 3 | 29 | 3 | 29 | 3 |
| WHITES: | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Fancy Ex. (Lge.) | 27 | 26¼ | 28¼ | 27¾ | 28¾ | 27¾ | 34 | 30 | ..... | 27¼ | 27 | 27½ | 26½ | 26¼ | 26 | 25¼ | 25¾ | 25¼ | 25 | 24½ | 25 | 28¼ | 27¼ | 25¼ | 26 | 23½ | 23 |
| Fancy Mediums | 24 | 24 | 25 | 24¾ | 24¾ | 25¼ | 25 | 24½ | ..... | 24 | 24 | 23½ | 23½ | 24 | 23¾ | 22¼ | 23½ | 22½ | 22 | ..... | 22½ | ..... | 24½ | 22¼ | 22½ | ..... | ..... |
| A Extras (Lge.) | 26½ | 26 | 26¾ | 27 | 29 | 28¼ | 28¼ | 27½ | 26 | 26½ | 25¾ | 26½ | 25¼ | 26 | 25¾ | 24½ | 25¼ | 24½ | 24½ | ..... | ..... | 26 | 25½ | 24¼ | 24 | 23¼ | 22¾ |
| A Med. (Ex. Med) | 24 | 23¾ | 24 | 23½ | 24 | 24¼ | 24½ | 24 | 22¼ | 23½ | 23½ | 23½ | 23¼ | 23½ | 23¼ | 22 | 23 | 21 | 21 | ..... | ..... | 24¼ | 23¼ | ..... | 22 | 20½ | 20 |
| Stand. Lge. (Pa.) | ..... | ..... | ..... | ..... | ..... | ..... | ..... | ..... | ..... | 24 | 24½ | 24¾ | 24 | 25 | 25 | 23½ | 23¾ | 23 | 22 | ..... | ..... | ..... | ..... | ..... | ..... | ..... | ..... |
| Stand. Med. (Pa.) | ..... | ..... | ..... | ..... | ..... | ..... | ..... | ..... | ..... | ..... | ..... | 22½ | 21¼ | 22 | 22 | 21½ | 22¾ | ..... | 20½ | ..... | ..... | ..... | ..... | ..... | ..... | ..... | ..... |
| Prod. Ex. (Lge.) | 24½ | 23¾ | ..... | ..... | ..... | ..... | ..... | ..... | 22¼ | 23½ | 23½ | 23¾ | 23½ | 24¾ | 25 | 23½ | 23½ | 21½ | 21½ | ..... | ..... | ..... | ..... | ..... | 23¼ | 21¼ | 20¾ |
| Prod. Mediums | 22 | 21¾ | ..... | ..... | ..... | ..... | ..... | ..... | 21 | 22 | 21 | 21 | 20¾ | 22¾ | 22 | 21½ | 22¼ | 20 | 20 | ..... | ..... | ..... | ..... | ..... | ..... | 19¾ | 18½ |
| Pullets | 21½ | 21 | 22¼ | 21 | 21 | 21¾ | 22 | 21¾ | ..... | 20 | 21½ | 20 | 19 | 21¼ | 19¼ | 21¼ | 22 | 18 | 17¼ | ..... | ..... | 22 | 22 | ..... | ..... | ..... | ..... |
| Peewees | 15¼ | 15 | 19¼ | 18¼ | 17¾ | 18 | 19¼ | 18½ | ..... | 17 | ..... | 15 | 15 | 19 | 16½ | 20 | 20 | ..... | ..... | ..... | ..... | ..... | ..... | ..... | ..... | ..... | ..... |
| Ducks | 23¼ | ..... | 25½ | 24 | ..... | ..... | 26½ | 25½ | ..... | 23 | 23½ | ..... | ..... | 22 | ..... | 21¾ | ..... | ..... | ..... | ..... | ..... | ..... | ..... | ..... | ..... | ..... | ..... |
| BROWNS: | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Fancy Ex. (Lge.) | ..... | ..... | ..... | ..... | ..... | ..... | ..... | ..... | ..... | 26½ | 25½ | 26 | 25 | ..... | ..... | 25 | 25¾ | ..... | 23½ | 25¾ | 26 | 27½ | 26¾ | 27 | 26½ | ..... | ..... |
| Fancy Mediums | ..... | ..... | ..... | ..... | ..... | ..... | ..... | ..... | ..... | 23¾ | 22½ | 23 | 22½ | ..... | ..... | 22¼ | 22½ | ..... | ..... | 22¾ | 23 | 24¼ | 24 | 23 | 22¾ | ..... | ..... |
| A Extras (Lge.) | 25½ | 24½ | 25½ | 25¾ | 25½ | 25½ | 27½ | 27 | 24¾ | 25¼ | 25¼ | 25 | 25 | 25¼ | 25 | 24¾ | ..... | 24 | 23½ | 25 | 25 | 26 | 25½ | 24¼ | 24½ | 22 | 21½ |
| A Med. (Ex. Med) | 22¼ | 21½ | 22½ | 22¼ | 23¾ | 23¼ | 23 | 23 | 21¾ | 23¼ | 21½ | 23 | 22½ | 22¾ | 22 | 22 | 21¾ | 21½ | 21 | 22 | 22½ | 23¾ | 23 | 22 | 22¾ | 19 | 19 |
| Pullets | 16½ | 18½ | 19¼ | 18¾ | ..... | ..... | 20¼ | 20½ | ..... | 18 | 19 | 20 | 19½ | 20¼ | 18 | 21 | ..... | ..... | ..... | 21 | 20½ | 21¾ | 21½ | 21 | 21¼ | ..... | ..... |
| Peewees | 15¼ | 15 | 17 | 16¾ | ..... | ..... | ..... | 18¼ | ..... | 16 | 15 | ..... | ..... | ..... | ..... | ..... | ..... | ..... | ..... | ..... | ..... | ..... | ..... | 19½ | 15¼ | ..... | ..... |
| Total cases sold | 1409 | 1409 | 1316 | 1968 | 519 | 484 | 316 | 385 | 415 | 396 | 380 | 538 | 522 | 815 | 903 | 890 | 405 | 498 | 720 | 1230 | 827 | 449 | 862 | 225 | ..... | 474 | 463 |

## Eastern Egg-Feed Ratio

(N. Y. State Dept. of Agriculture)

NEW YORK—In determining the egg-feed ratio for the week ending Apr. 29, 1937, the following figures were used: $2.75, the cost of 100 pounds of scratch grain; plus $2.78, the cost of 100 pounds of laying mash, equals $5.53., divided by two, equals $2.765, divided by $0.23¼, the average price of a dozen eggs, equals 11.9, the egg-feed ratio.

**Comparison, Same Week Last 2 Years**

| | 1935 | 1936 | 1937 |
|---|---|---|---|
| Scratch grain* | $1.97 | $1.645 | $2.75 |
| Laying mash* | 2.27 | 1.96 | 2.78 |
| Feed average* | 2.12 | 1.80 | 2.765 |
| Eggs, ave. per doz. | 0.268 | 0.224 | 0.23¼ |
| Egg-feed ratio | 7.9 | 8.0 | 11.9 |

* Cost per 100 pounds.

Last week it required 11 9-10 dozen eggs to purchase 100 pounds of feed; in 1936, eight dozen; in 1935, 7 9-10 dozen.

Egg prices last week were .9c more than the same week in 1936 and 3.5c below that of 1935. Feed prices were 97c higher than in 1936 and 65c above the same week in 1935.

Egg-feed ratio trend: Last week, 11.9; week before, 11.5; two weeks before, 11.24; one month ago, 10.6.

In this analysis to determine whether the average commercial farm flock of 1000 Leghorn birds is making a higher return over feed costs for the same week this year as last, with feed costs sharply higher and egg prices higher, the following basis was used, viz: a hen will lay 140 eggs per year or an egg every two days in April. One thousand hens will, therefore, lay 500 eggs a day or 3500 eggs in seven days, which is 291 2-3 dozen. In 1935, these eggs brought $78.17, in 1936 $65.33, and this year $67.81. One thousand hens will eat approximately 110 pounds of scratch grain and 110 pounds of laying mash per day, or 1540 pounds in seven days. This cost in 1935, $32.65; in 1936, $27.72, and this year, $42.58. It is generally considered that 50 to 60 per cent of the operating expenses are feed costs. In 1935, the return for eggs over feed was $45.52, in 1936, $37.61, and this year $25.23.

The above figures are based on hens laying 140 eggs per year. If production can be stepped up 160 or 180 eggs each year, the income over feed costs will be materially increased.

## Egg Situation and Outlook

U. S. Department of Agriculture weekly reports of egg production (receipts at groups of plants) compared to last year:

| | Central West | Pacific Coast |
|---|---|---|
| Week ending Apr. 24 | 31.06% | 11.12% |
| Week ending Apr. 17 | 44.09% | 16.83% |
| Week ending Apr. 10 | 33.36% | 16.08% |
| Week ending Apr. 3 | 27.81% | 12.22% |

**Group of 23 Plants in Northeast**

Week ending Apr. (compared to previous week) ..... 1.13

U. S. Department of Agriculture reports of carlot shipments of eggs from five Pacific Coast States (Calif., Wash., Ore., Utah and Idaho):

| | Cars |
|---|---|
| Week ending Apr. 24 | 75 |
| Previous week | 65 |
| Same week last year | 59 |

**Chain Store Retail-Wholesale Price Comparisons in N. Y.**

| Best White Cartons | Retail | Whole-sale | Differ-ence |
|---|---|---|---|
| May 3 | 40.9c | 29.25c | 11.65c |
| Last week | 40.9 | 29.75 | 11.15 |
| Last year | 39.0 | 28.0 | 11.0 |
| Same week 1935 | 40.0 | 31.25 | 8.75 |
| **Loose Mixed** | | | |
| May 3 | 29.0c | 23c | 6.0c |
| Last week | 29.0 | 23.25 | 5.75 |
| Last year | 26.0 | 22.25 | 3.75 |
| Same week 1935 | 40.0 | 31.25 | 8.75 |

**U. S. Frozen Egg Stock Estimate**

| | This year | Last year |
|---|---|---|
| May 1 | 86,500,000 lbs. | 69,172,000 lbs. |
| Apr. 24 | 79,100,000 lbs. | 64,700,000 lbs. |
| Apr. 1 | 53,162,000 lbs. | 45,848,000 lbs. |
| Wb.chge | +8,400,000 lbs. | +4,472,000 lbs. |

## Flemington Poultry Auction

FLEMINGTON, N. J., Apr. 28—Fowl: colored, 20-26¾; Leghorn, 15-22¼. Broilers: Rock, 18-26; Red, 15¼-23¾; Leghorn, 12-21¼. Chickens: Rock, 28-29; Red, 25½. Pullets: Rock, 28¼-29¾. Capons: mixed, 30½. Old roosters: 11-16½. Turkeys: hens, 22¼-23; toms, 18-20. Ducks: 13-20½. Geese: 13. Pigeons: 40-42 (pair). Rabbits: 21-22¾. Japanese Silkies: 55 (each). Bantams: 34 (each). Total crates, 884.


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NEW TORCH ONLY $16

HEAT is most effective disinfectant. No living organism can survive Aeroil's 2000° F. heat. Write for special introductory offer and large illustrated folder 73.

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## New York Market

NEW YORK, May 4—

EGGS—Market lower. Receipts of nearby eggs heavy from most sections. All grades of whites, brown special packs and mediums dropped ½c in sympathy with the decline in mixed colors and Pacific Coast eggs. Demand moderately active. Fancy large and medium whites moved fairly well. Ordinary grades tended to accumulate. Extra fancy browns cleared reasonably well at unchanged prices. White specials, 24; white standars, 22¼-22½; mediums, 21¾. Special packs, hennery browns, 24.

LIVE POULTRY—Firm. Arrivals moderate via truck and express; no receipts by freight due to the strike. Colored fowl met an active demand and worked out readily at ½c advance. Leghorns sold well. As a whole, fowl cleared closely due to the absence of stock on the freight market. Fancy Rock and cross broilers moved well on a firm market. Large Red broilers met good call; small sizes tended to drag. Broilers: Rock, 25; cross, 22-24; Red, 18-20; poorer, 16-17; Leghorn, 14-20, as to size and quality. Fowl: colored, 21-22; Leghorn, 19-20.

## Philadelphia Markets

PHILADELPHIA, May 4—

EGGS—Market ruled weak. Offerings liberal, demand dull. Some storage inquiry for large white U. S. Extras and Standards. Some storage packed Western Standards held at a premium. White U. S. Standards, 22-23½; browns, 21½-23. Current receipts very irregular in quality. Some light weight U. S. Trades: 18-18½.

LIVE POULTRY—Market irregular on fowl with large sizes not clearing. Chickens steady and broilers about steady. Fowl: Rock, fancy small, 22, few 23, large, 21; colored, small, 20-21, large, 20; Leghorn, 4 lbs. and up, fancy, 19-20; fair, 18; average, 16-17. Chickens, fancy full feathered: Rock, 3½ lbs. and up, 25-26; 2½ to 3¼ lbs., 22-24; cross, 3½ and up, 24-25; 2¼-3¼ lbs., 21-23; Red, 3 lbs. and up, 22-23. Broilers: Red, 2 lbs. and up, 20-22; Leghorns, 2¼ lbs, and up, 21; 1¾12 lbs., 19-20; 1½ lbs., 18; 1¼ lbs., 16-17. Turkeys: hens, 18, few small sales 19-20; toms, 14-15, few 16.

## Harleysville Poultry Auction

HARLEYSVILLE, PA., Apr. 28—Fowl: heavy, 19-25; Leghorn, 14½-20½. Broilers: 3 lbs. or over, 22½-26½; medium, 14-24½; Leghorn, 13½-22½. Roasters: 24-33. Pullets: 19½-31½. Old roosters: 13-17½. Ducks: 16-18½. Turkeys: toms, 15-18½; hens, 15-18½. Rabbits: 12-17½. Guineas: 32. Pigeons: 29-55 (pair). Total crates, 543.

## Hartford Poultry Auction

WEST HARTFORD, CONN., Apr. 29—Fowl: heavy, 18-23½; Leghorn, 20½-21½. Broilers: Red, 15-22¼; Rock, 18¾-20¾; Leghorn, 11¾-15½; White Rock, 19-23; Wyandotte, 18½-21¼; cross-bred, 18-22½; mixed, 20¼-23½. Roasters: 24. Pullets: 18. Roosters: 10-15. Chicks: Leghorn, 7-13. Culls: 5-19¼. Total crates, 294.

## Brockton Poultry Auction

BROCKTON, MASS., Apr. 27—Fowl: heavy, 19-22; culls, 10-16¼. Broilers: Red, 16-21¼; Rock, 20-22½. Roasters: Red, 23; Rock, 24-24¼; cross-bred, 19¾. Pullets: Red, 19½; Wyandotte, 24. Roosters: 13-14¼. Total crates, 164.

## Doyletown Poultry Auction

DOYLESTOWN, PA., Apr. 27—Fowl: heavy, 21¾-24¾; Leghorn, 13-19. Broilers: heavy, 19½-24¾; Leghorn, 14-20. Roasters: 11½-17¼. Total crates, 190.

## Mt. Holly Poultry Auction

MT. HOLLY, N. J., May 4—Fowl: heavy, 20-24½; Leghorn, 15¾-21. Broilers: heavy, 18½-25; Leghorn, 17¼-21. Roosters: 12½-26. Turkeys: 12½-30¾. Ducks: 10-19½. Total crates, 186.

## Vineland Poultry Auction

VINELAND, N. J., May 4—Fowl: heavy, 19½-22¾; Leghorn, 15-19¼. Broilers: heavy, 21¾-22½; Leghorn, 12-21¼; Old Roosters: 10-12. Pigeons: 38 (pair). Rabbits: 14-16½. Total crates, 225.

## Wooster Poultry Auction

WOOSTER, O., Apr. 29—Fowl: heavy, 20½-22¾; Leghorn, 17-19. Broilers: Rock, 27-28; Leghorn, 1½ lbs. and up, 16½-25½; under 1½ lbs., 17¼-19. Roosters: Leghorn, 11¾-14½. Total crates, 106.

## Coatesville Poultry Auction

COATESVILLE, PA., May 3—Fowl: heavy, 21½-22; Leghorn, 19-20. Broilers: heavy, 17½-28; Leghorn, 16½-20½. Roosters: 13-17. Ducks: 17. Total crates, 241.

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## Basic Grain and Feed Costs

TRENTON, N. J.—The following quotations furnished by the U. S. Bureau of Agricultural Economics cooperating with the N. J. Bureau of Markets, were for transit and nearby shipments Wednesday, Apr. 28, 1937. They show the approximate cost of grains per bushel (in bulk) and feeds per ton (in 100-lb. sacks), in straight carlots of one commodity. All quotations are f.o.b. Philadelphia.

No. 2 White Oats, .63½; No. 3 White Oats, .62½; No. 2 Yellow Corn, 1.45; No. 3 Yellow Corn, 1.43; Coarse Spring Bran, 39.75; Pure Spring Bran, 40.00; Soft Winter Bran, 41.00; Hard Winter Bran, 40.00; Standard Middlings, 41.00; Flour Middlings, 43.00; Red Dog Flour, 43.00; Dried Brewers Grains, 37.00; White Hominy, 45.50; Gluten Feed, 41.00; 36% Cottonseed Meal, 46.00; 41% Cottonseed Meal, 47.50; 43% Cottonseed Meal, 49.50; 34% Cottonseed Meal, 41.00; 55% Fish Meal, 57.00; 45% Meat Scraps, 54.00; Hay, Mixed, 21.00-22.00; Straw, Straight Rye, No. 1, 23.00-24.00; Wheat, 14.00-15.00; Oat, 13.00-14.00.


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## Paterson Poultry Auction

WEST PATERSON, N. J., Apr. 28—Fowl: Rock, 22½; Red, 23½; White Rock, 22½; Buff, 22¼; Leghorn, 16½-20½; mixed, 19½-22. Broilers: Rock, 16-25; Red, 22-23¾; Leghorn, 15-21¼; mixed, 16-23. Pullets: Rock, 20-22½; Leghorn, 17¾-19½; cross-bred, 18-19¼. Roasters: White Rock, 26. Stags: Leghorn, 14-15. Roosters: mixed, 13. Ducks: 18. Total crates, 123.


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