

THE
SUNDAY

Chronicle

10¢

NORTH JERSEY'S ONLY WEEKLY PICTORIAL MAGAZINE



IN NEW DAYTIME DRAMA

FEBRUARY 11, 1962

VOL. XXXIV, No. 7

A Specialty Built Their Antique Business

By ANNE HEYWOOD

AT the New York Antiques Fair, where everybody was "Oohing" and "Aahing" about the lovely furniture and accessories, all I was looking at were the people who had the exhibits the dealers and their booths. I was on the hunt for good stories for my readers, so many of whom seem to be interested in going into the antique business.

Lager Containers

Mrs. Faber and Mrs. Enslein, of Yonkers, N. Y. are two wonderful examples of an off beat business venture.

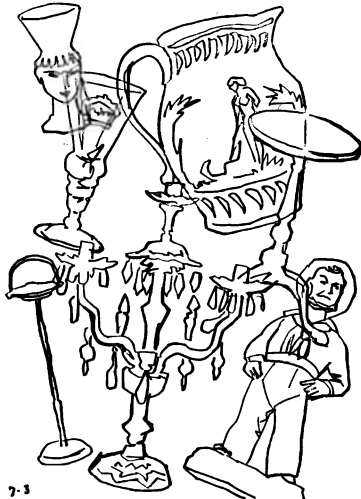
Whereas most women specialize in "feminine" things like glass, china, dolls or delicate furniture, these two specialize in beer steins, Toby jugs and tankards. They have customers as far away as Hawaii and South America, and do a good mail order business.

Mrs. Faber and Mrs. Enslein are sisters, and they've had this interest for a long time.

When they were in the Girl Scouts, years ago, one of them bought a piece of milk glass for ten cents—just liking it, not knowing much about it or its potential value. The other girl found a glass candlestick in a junk shop, also for ten cents. A few years later, she sold it for ten dollars. And that, of course, started it.

Little by little, they became fas-

inated with beer steins. There are so many different kinds, with so many different shapes and textures and designs. By making this their specialty, they were



With So Many Kinds of Antiques
It's Best to Specialize

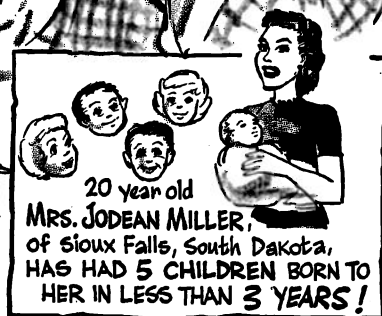
able to learn all about it, to devote all their efforts to this one area, and to get all kinds of customers all over the world.

Like most successful ventures, this one was begun with a valid interest which was cultivated with persistence, and grew beyond anything that could have been coldly calculated and planned.

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THE U.S. ARMY!
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ON THE COVER

The Lee family comes to NBC-TV in the storyline of "Our Five Daughters," new Monday-through-Friday afternoon half-hour series. Seated, left to right, are Esther Ralston (as the mother, Helen Lee) and Jacquie Courtney (as Anne, the youngest daughter). Seated, left to right, are Michael Keene (the father, Jim Lee), Patricia Allison (Barbara), Iris Joyce (Marjorie), Nuella Dierking (Jane) and Wynne Miller (Mary).

THE CHRONICLE

THAT'S A FACT

MIGHTY PUERTO RICO SENTINEL



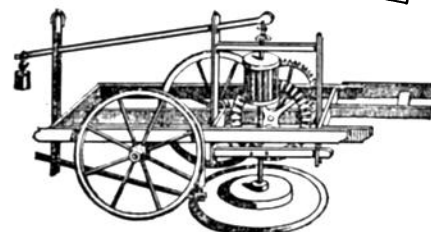
EL MORRO, THE HUGE
FORTRESS THAT GUARDS
THE ENTRANCE TO BEAU-
TIFUL SAN JUAN HARBOR,
PUERTO RICO, WAS
DESIGNED IN 1554! IT
WITHSTOOD THE ASSAULTS
OF ENGLISH, FRENCH,
DUTCH--AS WELL AS THE
MARAUDING PIRATES
WHO SAILED THE
SPANISH MAIN!

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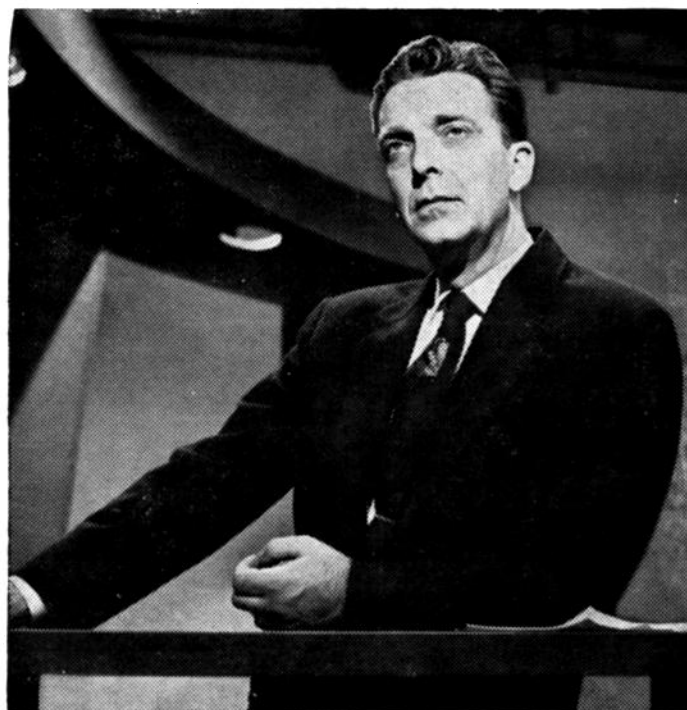
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TO BE PULLED BY
HORSES!



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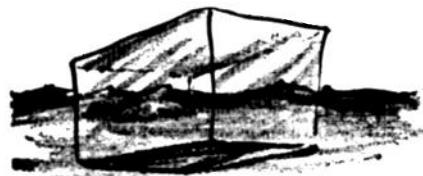
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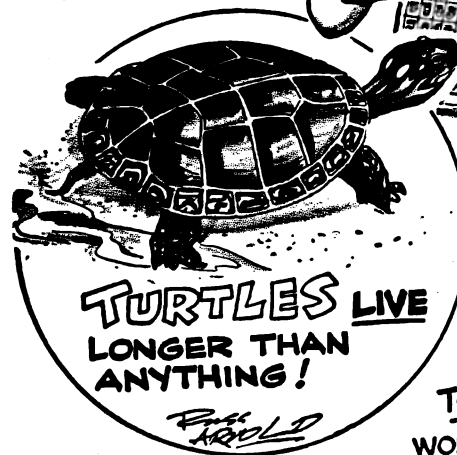
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Her Love of Animals Led to a Part-Time Job

By ANNE HEYWOOD

"I USED to think you were crazy," a forthright young mother told me the other day, "harping on that one theme that everybody should love her job. It seemed to me that you got any job you could find, did it the best you could, got paid for it and that was that."

"But now, wait until I tell you what happened to me!

Seeking a Part-Time Job

"When the kids went to school, I wanted to get a part-time job, from ten to two. My experience was nil, but I like people and so I decided to try for a sales job. I went around to a lot of stores, but they had no job for me.

"Then one day I decided to consider what really interested me the most. I realized that maybe my halfhearted approach had been somewhat of a liability. After all, I honestly didn't consider the world well lost for a department store sales job. Maybe that was why they didn't hire me.

"Next to people, I like animals more than anything in the world, all animals. We always have a house and yard full of dogs and cats and rabbits and canaries and all kinds of animals.

Touring Local Pet Shops

"So I approached a few pet shops, to see if they needed part-time help. The third one I approached hired me. The owner wanted someone to take over

mornings. He offered me a flat salary, not very big, and a commission on the pets I sold.

"Believe it or not," she concluded, "I am making a small fortune. I love all the pets we



Enthusiasm Persuades Her
Customers to Buy Pets.

have, and when people ask to see a puppy, I get such a kick out of showing them the lovable creature, that it's almost contagious, and they always end up by buying him.

"My boss is delighted, and says I have a real gift for it. But it isn't really a gift. It's just so much fun and so interesting, that I feel downright crooked taking money for doing it!"

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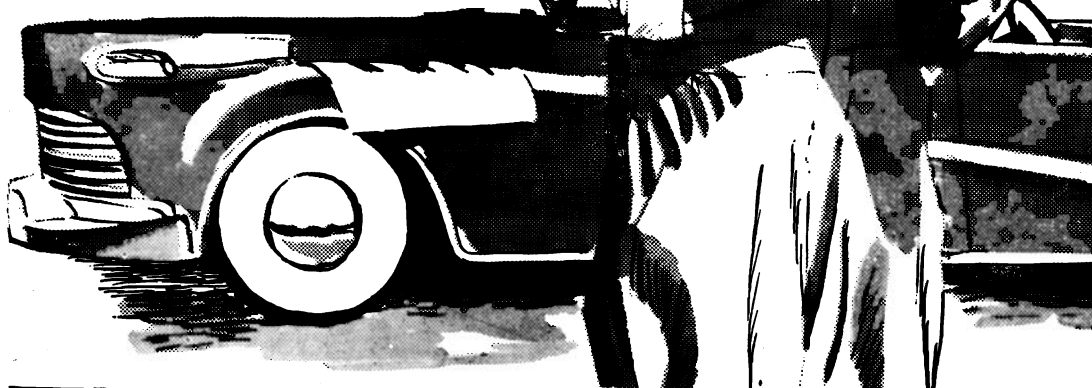
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PATERSON, N. J.

Gregory Richard smiled at his wife as they drove into the small city famous for its manufacture of glass. She did not know that the smile rose from the unshared thought of his first visit to this same place. That was a story that he had never told her fully.

A year before, in the murkiness of one a.m. on a strange road outside an unfamiliar city, Gregory Richards had been a thoroughly miserable young man. As if it were not enough that, after a day's hard drive, he had missed his way somewhere in the darkness and was on a strange ground, now the engine of his car was acting in a peculiar and alarming manner. He drew up at one side of the road, started to open the door, but changed his mind and just sat, indulging himself for a long moment in the realization of how damp, weary and disgusted he felt.

In fact, he decided that he was too numb to care whether any further catastrophe befell him that night. He'd be damned if he would get out and tinker with that engine



shock he found himself looking at a head of blond curly hair — unmistakably a girl's head!

Surprise held him long enough to prevent his jumping out of bed impulsively, and then a minute's thought told him what to do. He slipped stealthily to the bathroom, gathered all his belongings, and made a quick exit to the hall, there heading for the general washroom. His relief that the girl should not be embarrassed by waking to find him sharing her room somewhat tempered his sense of outrage against the hotel for making such a mistake. What pretty blond hair she had, he thought, as he began getting into his clothes. He must go right down and arrange to have someone sent up to smooth his telltale bed before she woke.

The management was nervously apologetic and explained over and over that it was an understandable mistake. A young lady and her brother, Miss Jean Moore and Mr. John Moore, had taken adjoining rooms, one of which contained two beds. Certainly he must realize that they believed they were putting him in the double room with Mr. Moore. Miss Moore must have decided to change rooms with her brother and they could hardly be held responsible, etc., etc.

After a leisurely breakfast, Gregory went to the garage where the man in charge at once began to shake his head commiseratingly. Before there was a chance for a question, he broke the bad news. "It's going to be an all-day job on your car, Mister. You better not plan on leaving here before tomorrow morning."

For some reason Gregory did not feel so disappointed as he would have expected at the news. It was probably because he needed another good night's sleep after the misadventures of last night, he told himself, and started back to the hotel quite cheerfully. With nothing else to do, he might as well get acquainted with some of these glass fellows; after all, he was a chemist and felt a natural interest in such a process as glass making.

Now, on a honeymoon a year later, they were back in Room 107, which he had specifically reserved. He had waited sentimentally for this moment to surprise her with the whole story.

"Darling, he began, keeping his face solemn, 'I believe that as husband and wife we should have no secrets from each other. So I have a little confession to make. The first time I saw you, you were—'

"I was in this bed with my back to you, pretending to be asleep!"

He stared at her in amazement. "You knew I was there — here—"

"O course. I just figured that a man who came in so carefully that he didn't wake me would probably leave in an equally tactful way when he discovered the situation."

"I thought here was a 'new use for glass' that the convention hadn't figured on — to bring me a husband!"

The Big Blue Convertible

in the uncertain glimmer of a weak flashlight. Let it fall apart or explode, he thought, he wanted only to reach a decent bed somewhere. He started the engine with difficulty and drove haltingly on.

But he actually managed to pull up before a garage on the main street of the nearby town without further disaster. Relieved, he prepared to find beds for his car and himself.

The car was provided for without delay. The garagemen agreed to keep it there and go over it first thing in the morning. He supposed the gentleman had come to the glass convention, he added, more as a statement than as a question.

"What's a glass convention?" asked Gregory curiously.

"Well, that's not the exact title of it," the man explained, "but that's what it is — people from all over that are interested in making and selling glass. They're all meeting here because our glass factories are important and have a lot of new developments to show. 'New Uses for Glass' — that's the slogan of the meetings."

"Of course, I remember reading something about it," Gregory nodded. "But I'm here purely by accident, and only want to be directed to a good hotel."

The garageman was not reassuring. "I'm afraid you may have trouble finding a place, sir. I understand the hotels are full on account of the convention. But you can try the Chemung Hotel, straight up the street here. It's our biggest and best, and maybe can do something for you."

Gregory set out doubtfully in the direc-

tion indicated. He did not feel encouraged when he entered the hotel a few minutes later, for although the hour then was nearly two in the morning, there was a general air of confusion and noisy overflow of people. But after the desk clerk had fumbled through his records, and asked various ques-

tions of someone in inner office, appearing overcome by the unaccustomed situation of too many guests, he finally said brightly, "I think we can take care of you, sir, if you don't mind sharing a room with another one of the conventioners. There is an empty bed in 107 if you want to take it."

Room 107 was dark, but it was evident that its other occu-

pant was already there, decently in bed and asleep. Without turning on the light, Gregory tiptoed across to the bathroom, and closed the door before he pressed the light switch inside.

The first light of day was filling the room when he awoke. With the pleasant thought of two or three more hours of sleep before he needed to start out, he rolled over. This brought him facing the other bed across the room, and with natural curiosity he looked over the sleeping figure there. It seemed very small he thought, and then with a





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