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The gleam of stainless steel has it — and it shows up everywhere. Gems and precious metals have it in a different way. All minks have it for all women, and some women have it for all men. But almost every woman can endow herself and her home with that elusive sparkle we call glamour.

It's not just good looks, though that's certainly a large part of the glimmer of glamour. Nor is it merely the connotation of wealth and luxury; stainless steel, though it has the trim modern sleekness customarily found in moneyed homes. is actually one of the most economical materials used for flatware and tableware. And who hasn't known women who managed to look out-of-this-world on a very down-to-earth clothing budget?

"Magic: a spell of charm" is the sober dictionary's definition of glamour. Scholars trace the word back to the old Scotch glamer and the still older English gramarye — both meaning magic. In those good old days a girl could buy her glamer from the local witch in the form of powdered mandrake root mixed with various other herbs (you just added water) to form instant love potion.

A more helpful definition is offered by Gloria Wright, a girl eminently qualified to recognize glamour when she sees it. Moving around the country demonstrating housewares to TV audiences, department store customers and women's groups, she meets literally hundreds of women every week. Says Miss Wright: "Glamour in a woman is flair — and flair can be cultivated. The glamourous woman has learned how to present herself. She's also learned to display her home to best advantage — the right setting is important for any gem. Because this knowledge has given her self-confidence, she projects that easy, effortless quality essential to true glamour."

A woman's glamour begins with her home. Sound odd? It isn't, really. That's where she spends most of her time, and the way her time is spent — whether her household tasks are done haphazardly or with scheduled efficiency, whether or no she succeeds in creating a decor that's eye-pleasing and fortable for both family and guests — is bound to affect the way she looks and acts. But with just a little intelligent effect, any woman can sparkle in the perfect setting.

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THE CHRONICLE

BECAUSE OF A BEARD: GAMES FOR BIG AND LITTLE SHAVERS

Necessity credited with so many bright ideas, produces her brainstorms in strange ways.

If Abraham Lincoln hadn't decided to grow a beard, America's oldest and largest makers of games and teaching aids might never have been started.

During the presidential campaign of 1860 candidate Lincoln grew a beard to enhance his dignity — and a young lithographer in Springfield, Mass., Milton Bradley, was caught with a large oversupply of lithographs showing a clean shaven Lincoln. This misadventure pushed Bradley to the edge of bankruptcy and propelled him into devising a game which was to be the first American invented one to become a hit. The Checkered Game of Life, in which players moved along squares representing virtures and vices to happy old age or to ruin and prison, sold 40,000 copies in its first year and launched Milton Bradley on a career of inventing which was to set trends in family recreation and children's education for the next century.

Other recreational brainstorms followed, though none had such a picturesque source of inspiration as the first. In 1861 Bradley devised the first pocket sized game kit for soldiers and developed a variety of teaching aids to elp primary grade children improve their skill at the 3 Rs. In 1867 he produced the first kindergarten materials made in America. His Zoetrope, a revolving "wheel of life," animated pictures for parlor fun in 1878 — years before Edison invented his moving picture device. Other history making Bradley inventions included the first mechanical paper cutter and the first color wheel for mixing standardized colors for school arts and craft classes. The Bradley name became synonymous with family fun and pleasant ways to acquire learning.

By 1940 The Bradley Company's future again turned on a hair. Sales had slumped badly in the thirties; there was a top official with the U. S. Envelope Company he had helped evelop the self-sealing and window envelopes when he took over the Bradley presidency in 1941.

Refusing to believe that the famous company's fate was sealed, Shea managed to borrow the funds needed to keep the firm afloat. Within a year he was showing a profit on current business through his invention of a universal joint which enabled planes to land more safely. He also turned part of his company's wood working facilities into making gun stocks.

Next he began to rework the company's game and school supply lines. Boxes for the classic Milton Bradley game successes — Uncle Wiggily, Pirate and Traveller, Go to the Head of the Class, Easy Money and Chutes and Ladders — were redesigned for greater shelf appeal. Marking games with their span of age interest — determined through careful research — was a shopping aid which paid off in larger A no-roll crayon a new formula for smooth flowing finger paint were other Shea innovations. In '59 Shea pioneered again

with an integrated line of 24 teaching aids for home use adapted from standard school teaching aids, some of which founder Milton Bradley had invented.

One of Shea's many successful innovations was to develop games related in format to TV game show successes. A sensational success in this area was Concentration which based play on solving picture (rebus) puzzles with lavish "prizes" as rewards. A unique feature of Concentration was a rollomatic puzzle changer produced 30 feet of different puzzles at the touch of a finger. Tsis novel game which was similar to a TV show of the same name sold over a million copies in 1959 believed to be the largest first year sale ever achieved by a game and is now out in a second edition with completely new puzzles and prizes. Another type of game which drew video game was Alfred Hitchcock's Why, a novel crime detection game in which the master spine tingler made the object of play to convict the author of a crime.

The newest Bradley hit is a three dimensional centennial game, "The Game of Life". In the 1960 version players strive to win the lion's share of \$7,500,000 kitty.

Shea's interest in helping amateur inventors perfect their game ideas has produced some of the classic family favorites of the last two decades. For example, Candyland, a game for the very young who can't read or count, was developed in 1944 by Eleanor Abbott, a polio victim, while she played with crippled childred in a California hospital. Park and Shop developed by Campe Ewer, an Allentown, Pa. newspaper man, dramatized the difficulties of down town city parking in a way that appealed to family game players enormously. Rack-O a numbered card game played with racks was the brain child of a McKeesport, Pa. accountant, who had invented games for 15 years as a hobby. Rack-O was the only one to hit the jackpot and has been a best seller for the past four years. A classic game success is Uncle Wiggily, the most widely played children's animal game, which was invented by a Newark, New Jersey newspaper man Howard Garris. Go to the Head of the Class, a classic quiz board game with questions keyed to different age levels was invented by department store employees.

Game hits, Shea notes, can come literally from anywhere. He makes it a policy to have his development experts check carefully into all of the hundreds of game ideas that amateurs submit to Milton Bradley every year. A real game hit continues to roll up sales year after year, and sometimes, from generation to generation.

With a talent for makign his work appealing play for millions James J. Shea, like Milton Bradley, also seems to have the talent of running close shaves into impressive profits and a genius for discovering new keys to fun and learning.

In Milton Bradley's centennial year he is undertaking still another role, as author of a new book "It's All In The Game" just published by G. P. Putnam which tells the extraordinary story of Milton Bradley from 1860 to 1960.

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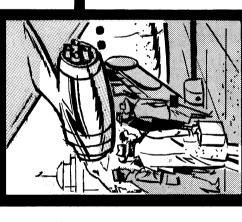
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