

IMPROVING COLLEGE READINESS, PURSUIT, ACCESS, AND PERSISTENCE OF  
DISADVANTAGED STUDENTS

by

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A dissertation submitted to

The Graduate School of Education

Rutgers - The State University of New Jersey

in partial fulfillment of the requirements

for the degree of

Doctor of Education

Graduate Program in Teacher Leadership

written under the direction of

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May 2014

IMPROVING COLLEGE READINESS, PURSUIT, ACCESS, AND PERSISTENCE OF  
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**Rutgers, The State University of New Jersey**

**Graduate School of Education**

**New Brunswick, New Jersey**

**Announcement of Ed.D. Dissertation Defense**

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Improving College Readiness, Pursuit, Access, and Persistence of Disadvantaged Students

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Date: January 31, 2014

Time: 10:30am

Location: GSE ETPA Room 11

**ABSTRACT**

This study investigated how participation in the comprehensive College Readiness Access and Success Program (CRASP) affected disadvantaged students' college readiness, pursuit, access, and persistence. The study was guided by three major research questions: (1) What are the impacts of CRASP? (2) How does each component of CRASP affect college readiness, pursuit, enrollment, and persistence? (3) What struggles do graduated PCSST students report in their first year of college?

CRASP was implemented by the Paterson Charter School for Science and Technology's (PCSST) school counseling department. PCSST, located in Paterson, New Jersey, served 1,040 students, grades K through 12. Approximately 85% of PCSST's students were enrolled in the free and reduced lunch program, and 90% of the school's population was African American or Hispanic. The sample population for this study consisted of 384 PCSST alumni from the classes of 2009 to 2013.

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This study compared college-related outcomes of PCSST students who participated in CRASP for different lengths of time (from none to four years). Multiple regression was used to measure the relationship with CRASP, controlling for students' basic demographics and abilities prior to CRASP.

The findings showed that when professional school counselors, educational leaders, and key stakeholders worked collaboratively to deliver comprehensive counseling programs such as CRASP, disadvantaged students received measurable benefits in their college readiness, pursuit, and access. Particularly, CRASP participation was associated with higher percentages of students making necessary preparations to get ready for college and enrolling in post-secondary institutions.

Overall, this study provided information on the efficacy of CRASP to inform local decision making. Furthermore, it shed light on factors that hinder or help disadvantaged students' college readiness, pursuit, access, and persistence. The findings also address disadvantaged students' low rates of college readiness, access to higher education, and completion of college degrees. In line with the new college and career readiness accountability standards, the results indicate a need for further investigation by creating research-based and innovative comprehensive school counseling programs catering to the needs of disadvantaged students.

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## ACKNOWLEDGEMENTS

First, I would like to thank my wife for her ongoing support and love. Thanks for being an incredible wife and taking good care of our kids while I was working on my dissertation. I cannot imagine what my life would be without her in it. I appreciate everything she has done for me and for our kids. I especially want to thank her for constantly reminding me that I could do this and always encouraging me to pursue my dreams. Selim and Kerem, thanks for being a greatest joy of my life and being a stress relief during my dissertation writing process. Now my dissertation is over and I can play with them all day. I hope that when you grow up, I will be able to be good role model to show them the value of patience and perseverance and the importance of family. I hope they will see that hard work always pays off and that learning never ends.

I also would like to thank my parents and my sister for their constant support through all my up's and down's. Thanks for supporting my education dreams by giving me unconditional love and allowing me to come to the United States of America. Even though they live so far away, I knew that my parents have been there for me and have always prayed for me to pursue my passions with unwavering support and enthusiasm. Mam, I finally made it, and after years, I am coming home without bags of books and articles. Dad, Yes! You can call me as Doctor Yavuz, but I will still NOT be able to write prescriptions for medicine and treat patients. To the rest of my family, I thank you for your love and support.

Particularly, I want to thank my dissertation committee, Dr. Barnett, Dr. Morrow and Dr. Dahir for their ongoing advice, support, and guidance in helping complete my research. It is important to me for three of you to know that I could not have done this without your guidance and support. I would especially like to thank my dissertation chair, Dr. Steve Barnett. He is a remarkable advisor, researcher, and expert in quantitative design. Above all, he helped me design

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my methodology and the conceptual model of my program. During group and individual meetings, Dr. Barnett provided me ongoing support and very valuable strategies for my data analysis. Otherwise, I would not have been able to finish this research study without your guidance. Although words cannot fully express my feelings of gratitude and devotion, I would like to say thank you.

Specially, I would also like to acknowledge Prof. Dr. Lesley Morrow for serving on my committee. Her feedback, resourcefulness and wisdom were very helpful throughout my dissertation experience. After the qualification process, Dr. Morrow strongly encouraged me to study improving disadvantaged students' college readiness, persistence, access and persistence. Her continued support and confidence in my abilities helped me push through this process.

Finally, I would like to extend my utmost appreciation to school counseling professor, graduate school advisor, dissertation committee member, and friend, Prof. Dr. Carol Dahir who gave me my beginning in school counseling and inspired me to complete my doctorate. Starting from 2006, she has taught me so much about school counseling education, program development, ASCA National Model and accountability. Without Prof. Dr. Dahir's support, guidance, patience, encouragement and wisdom, I would never have been able to be successful with my comprehensive school counseling program. As an expert school counselor educator and professor, she also has contributed very much to my personal, social, career and professional development. Over the years, I learned so much from Prof. Dr. Dahir. Her encouragement and belief in my abilities helped motivate me to finish this process. She will also never know how much she has inspired me to become a professional school counselor. Nonetheless, thank Prof. Dr. Dahir for everything she has done for me since entering the master program in NYIT.

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Specifically, I have truly enjoyed my experience as a as a doctoral student at Rutgers State University Graduate School of Education. I would also like to thank the wonderful classmates and instructors I have met while attending graduate school: Dr. Belzer, Dr. Ryan, Dr. De Lisi, Dr. Firestone, Dr. Hayland, Dr. Bastardo, Dr. Sargent and Dr. Justice. A few friends I have reserved a special “thank you” for are Anibal, Tara, Christine, Jim, David, Shannon, Mark, Jenice, Mary Jo, Mildred, Patricia, Nicole, Michelle, Jennifer James Tyler, Jim and Cathleen, your friendship has been very special to me. I look forward to many more years.

I am also greatly indebted to my fellow colleagues from PCSST. Specially, I would like to thank school counselors Lana, Pat, Simone, Cara, Steve, Denise, to all teachers, school administrators, alumni coordinators, college representatives, community member, parents and students for their support and collaboration. Last, but not least, I thank the anonymous alumni who shared their time and college experiences so that this study could have been possible. Thank you all very much. “Peace, Happiness and Love Forever”

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**DEDICATION**

I dedicate this to those who inspire me to be the best I can be

Sumeyra (my wife), Selim and Kerem (my sons)

Gulasem (my mother), Huseyin (my father), Gulay (my sister) and

All minority, low income and first generation students



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## CHAPTER ONE: INTRODUCTION

In 2010, the Blueprint for Reform, released by the U.S. Department of Education, proposed the reauthorization of the Elementary and Secondary Education Act (ESEA). As indicated in the Blueprint for Reform (2010), America was once the best educated nation in the world. A generation ago, the U.S. led all other nations in college completion rates, and in the same time period, the United States had the highest post-secondary graduation participation rate among the Organization of Economic Cooperation and Development (OECD) countries. However, by 2010, according to the Blueprint for Reform, ten countries had surpassed America in college completion, and the U.S. also dropped from ranking first in the world to 13<sup>th</sup> in higher education participation. This led the federal government to focus on school reforms, with the goal of ensuring that every student graduating from high school is ready for college or a career, regardless of their income, race, ethnicity or language background, or disability status. Armed with these statistics, President Obama stated that, “by 2020, America will once again have the highest proportion of college graduates in the world” (U.S. Department of Education, 2010, p.1). In short, aligned with President Obama’s statement and the new federal college and career readiness standards for all students in English language arts and mathematics; and developing better assessments aligned with college and career-ready standards , national attention was focused on helping all students get ready for, get into, and get through college and/or preparing for a career.

Although public secondary schools are helping students graduate from high school, about 40 percent of high school graduates are not adequately prepared by their high schools to meet the rigor of college coursework according to recent studies (Hart, 2005; Blueprint for Reform, 2010). Consequently, high school graduates have to take remedial courses that extend their time in



college. In addition to this lack of academic readiness, employers agree that today's high school education leaves a large proportion of students unprepared for the expectations that they face in entry-level jobs (Hart, 2005).

In this study, the researcher explores which factors assist or hinder disadvantaged students in achieving their college and career goals. The purpose of this study is to explore a range of academic and counseling programs, information, and strategies that can help Paterson Charter School for Science and Technology (PCSST), as well as other secondary institutions, design a comprehensive school counseling program that enables students to successfully get into a college and earn a post-secondary degree. This study also provides readers with practical examples of successful college readiness strategies through the exploration of college experiences of former PCSST students who graduated between 2009 and 2013. Furthermore, this dissertation research study will help both secondary and post-secondary institutions understand the needs and challenges that disadvantaged students face in their first year of college. Finally, this study provides key stakeholders in both secondary and post-secondary institutions with practical partnership strategies to improve their students' college success and retention by designing comprehensive school counseling programs.

According to the PCSST 2011-12 school report card, around 90 percent of the students are Hispanic or African American, and the majority of students come from first generation college-bound, and low-income families. PCSST is considered a high-poverty school, and recognizes the importance and challenges of preparing its students to be college and career-ready. The College Readiness Access and Success Program (CRASP) was initiated and implemented by the director of the PCSST school counseling department in September, 2009, to address this need. CRASP is aligned with the American School Counselor Association's (ASCA)

National Model (2005), and is a comprehensive model that provides activities to engage and prepare disadvantaged urban high school students for college and a career.

Overall, this quantitative research study is designed to examine the impacts of CRASP on PCSST's graduated students' college readiness, pursuit, access, and persistence in their first year of college. The study consists of six major sections: introduction, a literature review, CRASP description, the methodology section, the study findings, a discussion, and the conclusion.

In the first section, the researcher provides a statement of the problem and identifies the research questions. The second chapter provides a review of the literature and theories regarding college readiness and retention of students at risk, and lessons learned from the best practices and previous studies. Within the literature review, the researcher discusses how the previous research studies have approached the issue of college access and retention of students at risk. The literature review also addresses how this study relates to and builds on what has been done substantively and methodologically in preparing minority and disadvantaged students for college or careers after high school. The third chapter introduces in detail the components, conceptual model, and theoretical framework that forms the foundation for the "CRASP" approach.

The fourth and fifth chapters are the Methodology and Findings sections of the study, respectively. In the fourth chapter, the researcher includes a description of the research design, sampling procedures, data collection, and data analysis methodology, as well as the role of the researcher, validity and reliability issues. In chapter five, the researcher presents the findings of the research study. Then, in chapter six, the dissertation study concludes by offering possible broad implications for educational policy, research, and practice. Overall, this comprehensive evaluation of CRASP has the potential to help high schools assess their own efforts in meeting

the needs of disadvantaged students by highlighting a wide range of academic and counseling interventions available to the key stakeholders.

### **Definitions and Indicators of Key Terms**

Several technical terms are used in this dissertation study. In particular, the study includes terms such as college readiness, college retention, persistence, matriculation, college attrition, attainment, and retention. Providing an operational definition of these terms is expected to help readers better understand the issues discussed in this study of disadvantaged students' college retention and success. Therefore, definitions of these terms, which may be useful for readers, are given below.

*College Readiness:* In the literature, there are four approaches that are primarily used to describe college readiness. The most common approach is to define college readiness in terms of high school course-taking patterns, including course titles and the number of credits required for graduation, combined with the grades students receive in those courses (Callan, Finney, Kirst, Usdan, & Venezia, 2006). A second approach is to measure college readiness through students' performance on standardized college entrance test scores, such as the ACT and SAT tests (ACT, 2005). The College Board (2010) provides a third approach, which defines college readiness as "...when they have the knowledge, skills, and behaviors to complete a college course of study successfully, without remediation." Finally, Conley (2007) offers the following approach: "college readiness is a multi-faceted concept comprising numerous factors, both internal and external, to the classroom environment" (Conley, 2007, p.12). Conley's model consists of four key areas: cognitive strategies, content knowledge, academic behaviors, and contextual skills and awareness. In general, Conley's model is promising; however, it does not currently enjoy

widespread usage since many colleges consider grade point average and the SAT as the best predictors of college readiness.

*College Retention:* In general, retention is defined as a percentage measurement that shows how many students re-enrolled at an institution that they attended the previous year. A retention rate commonly measures the percentage of freshmen that re-enroll the next academic year as sophomores (Arnold, 1999, p.5). As mentioned in the report prepared by the Texas Guaranteed Student Loan Corporation (1999), retention rates are important because they are perceived as indicators of academic quality and student academic success.

*College Matriculation:* To officially enroll as a student in a post-secondary institution.

*College Persistence:* A college student's continuation of behavior leading to a desired goal, that helps describe processes related to student goal achievement (Arnold, 1999).

*College Pursuit:* Showing ongoing effort to get into and through college.

*College Attainment:* Reaching a desired goal in earning a college degree.

*College Attrition:* A post-secondary institution's loss of undergraduate students.

### **Problem Statement and Research Questions**

When the researcher was hired by PCSST as a high school counselor in 2009, he realized that there was no embedded culture of college pursuit for students at PCSST. According to the archived student records, the four year college acceptance rate was only around 20 percent. In conjunction with this college enrollment data, the majority of students were not engaged in college and career related activities such as FAFSA completion, SAT taking, and completing college applications. In other words, the researcher noticed that prior to the implementation of the CRASP, PCSST students were not attempting to take college entrance exams and fill out college and financial aid applications. In particular, during the 2008/2009 school year, no juniors

took the PSAT, which is one of the most important indicators of college pursuit. Parallel to the PSAT data, approximately 60% of the class of 2009 did not take the SAT. In order to assist PCSST students with planning their careers and post-secondary education, the CRASP was developed and implemented in September 2009 at PCSST. The main goals of CRASP are to help PCSST students improve their: (1) post-secondary education and career readiness; (2) college pursuit; (3) college access, and (4) college persistence.

As more and more students graduated from PCSST and moved on to college and other post high school graduation options between 2009 and 2013, the researcher, PCSST administrators, teachers, and parents wanted to know if PCSST graduates who enrolled in college were able to achieve academic success and stay in college. It is noted that although CRASP had been conducted for four years at the time of this study, the full impact of CRASP on students' college readiness and success had not been measured. The short and long term effects of CRASP were not fully known due to a lack of data on how PCSST alumni were doing in college.

In short, the research on CRASP's effects on college retention fell somewhat behind the initial CRASP research, which focused primarily on getting PCSST seniors into college after high school graduation. This new focus on college retention is considered an important contribution to the PCSST community and literature. To this end, this dissertation study was conducted to explore PCSST graduates' experiences in getting ready for college and graduating successfully. Other than archived student achievement data such as GPA and the SAT, this researcher developed a comprehensive survey to explore the first-year of PCSST alumni's college experiences. The survey results are also expected to explore how PCSST could help its

former students stay in college and help future PCSST students by revising and improving CRASP.

Aligned with the research purpose, this study has been guided by three major research questions. The primary research question is: What are the impacts of CRASP on students' college readiness, college pursuit, college access, and persistence in their first year of college? The second research question is: What parts of students' high school and college experiences are most critical to help them get ready for college and achieve in college? The third question is: What major struggles did former PCSST students face in their first year of college? While the main focus of this study is to address each of these research questions, it also aims to help the PCSST administration and stakeholders understand how well they are supporting their students' college readiness, access, and success. By informing these stakeholders of this study's findings, it is hoped that a feedback loop can act as a springboard to improve and broaden the reach of CRASP.

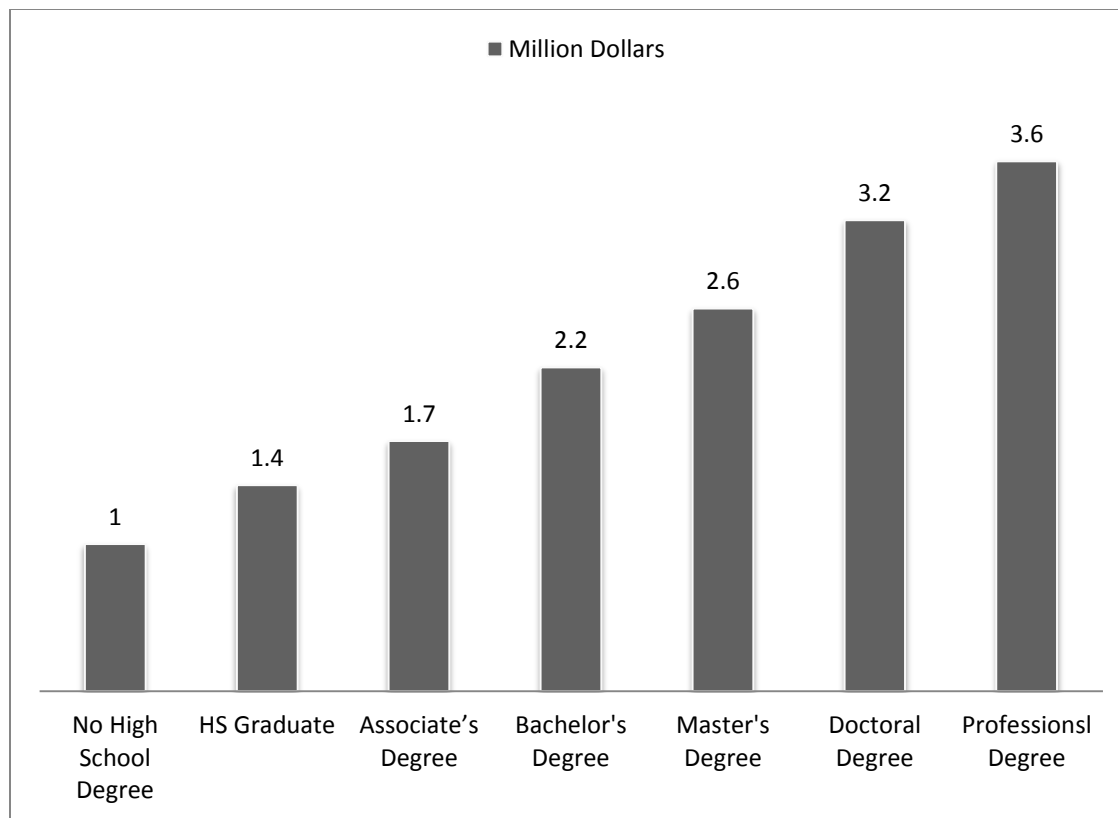
### **Significance of the Study**

This dissertation study focuses on improving college readiness, pursuit, access, and persistence for disadvantaged students through a comprehensive school counseling program. In this study, the term "disadvantaged" include African American and Hispanic students, low-income students, first generation college students, special education students, and ESL students. These disadvantaged students are a significant part of the college population, and they are more likely to face attrition (ACT, 2010). Therefore, it is important to understand what interventions work in preparing disadvantaged students for college. To that end, this research study sought to extend educators' knowledge about designing and leading comprehensive school counseling programs that might help disadvantaged students get ready for college, get into college, graduate

from college, and ultimately find a job in their chosen field. It also sought to explore effective partnership strategies between secondary schools and post-secondary institutions so they can work collaboratively to improve the college and career readiness of disadvantaged students.

### **For Students**

Higher education is increasingly important to career success; entering and completing college can drastically affect an individual's career path and lifetime earnings. As shown in Figure 1 (adapted from Carnevale, Rose, & Cheah, 2011), individuals who have a four-year bachelor's degree earn, on average, \$2.2 million over a work lifetime, and about 50% more than workers with only a high school diploma. Lifetime income rises even more with a doctoral or professional degree; although earning a degree is not the only reason that degree holders have higher lifetime earnings, it is a contributing factor. Moreover, Williams and Swail (2005) reported that post-secondary education and career training lead to better employee benefit packages, better health care, increased social status, longer vacations, and better work conditions. Therefore, this dissertation study is significant for students because it aims to help disadvantaged students prepare for college and succeed in college so that they can earn the degrees that will enable them to earn greater economic and social status.



*Figure 1.* Life time earnings by education level (Carnevale, Rose, & Cheah, 2011)

Finally, aside from the positive economic impact of college success, researchers also emphasize the adverse impact of college failure on an individual's mental and emotional health. For instance, Jimerson (2001) noted that retained students are more likely to experience lower self-esteem relative to promoted peers. In addition, students who drop out of college without earning their degrees are more likely to experience personal and mental problems, such as psychological disorders. Thus, this dissertation study, particularly its focus on improving the college readiness, access and persistence of students, would directly benefit PCSST students, who need ongoing guidance and support to earn a college degree.

### **For PCSST and High Schools**

We live in the age of accountability. This study, which focuses on building a collective capacity among stakeholders for improving college readiness and college persistence, will help



PCSST become better prepared to address the state's accountability reports on post-secondary performance. This study also benefits PCSST by collecting data regarding the percentage of students who apply to post-secondary schools, the percentage of students who took the SAT and the percentage of former students who were accepted to college. Moreover, this study helps PCSST know what percentage of graduated PCSST students enrolled in a post-secondary institution and stayed in college.

Finally, this study provides information on the efficacy of the PCSST College Readiness Access and Success Program (CRASP). It will shed light on factors that hinder or help PCSST students' college readiness, pursuit, access and persistence. Information obtained from this study can be used to help improve the CRASP model. The findings of this study can be also helpful for other secondary schools. In particular, the study can help other urban high schools better understand the challenges that disadvantaged students face in their first year of college, and the impacts of programs like CRASP. It can also provide insight into designing high school programs that can help disadvantaged or minority students enter and succeed in college.

### **For Society and Economic Growth**

As Zumeta, Breneman, Callan, and Finney (2012) reported that over the past five decades, economists have carefully studied the labor market "returns" on investments in "human capital" via higher education. The strong and consistent finding of these studies is that higher education and post-secondary training have paid off well for most individuals. Additionally, returns to society on its investments in post-secondary education are generally found to be significantly positive and also offer a wide range of non-pecuniary benefits (Psacharopoulos & Patrinos 2004; Williams & Swail, 2005; Baum & Payea, 2004; McMahon 2009). Therefore, this

study's focus on increasing college readiness and college persistence provides information that benefits society in several ways, as described below.

First, from an economic perspective, both federal and state governments provide billions of dollars per year for public K-12 and post-secondary institutions by allocating grants, loans, and work assistance, as well as tax credits and deductions, to help students finance post-secondary education (Carnevale, Jayasundera, and Hanson, 2012). However, if students are poorly prepared and not succeed in college, money as well as their talents, skills, time, and effort will be wasted, not only for the individual but for society as a whole. This dissertation benefits society by contributing knowledge about how to better disadvantaged students get into college and complete it successfully.

In addition to the economic returns to individual, Williams and Swail (2005), as well as Baum and Payea (2004), have found that post-secondary education improves the quality of life for a society in a variety of ways. For example, individuals with higher levels of education are more likely to be a part of organized volunteer work, vote, and give back to their communities in other ways. Other social benefits include decreased reliance on public assistance, increased tax revenues, lower demands on the criminal justice system, better parenting skills, and increased entrepreneurial activity (Watts, 2001). Furthermore, the investment in improving college and career readiness has been linked to lower incarceration rates, more volunteerism, and more democratic participation. In reference to these statements, this dissertation research study will help the Paterson community as a whole, as well as individuals, by exploring and presenting effective strategies that work to improve the college readiness and success of disadvantaged students.

## CHAPTER TWO: LITERATURE REVIEW

Over the last two decades, numerous research studies have been conducted on the college readiness and retention of disadvantaged students. It is very challenging to include all past research in this dissertation study. Therefore, during the article selection process, the researcher utilized Cooper's (1998) four main criteria for inclusion and exclusion of articles from the literature review. The selected research studies are discussed with sufficient details to provide an understanding of their relevance, how they contribute to this study, and indicate how this study moves beyond them. Overall, the literature review focused primarily on empirical, peer-reviewed studies related to improving the college readiness and retention of students at risk. However, seminal research in each area of interest was also utilized when necessary to strengthen the literature review. Furthermore, the majority of studies covered in this review were published in the last ten years.

In general, this literature review investigates the effects of various interventions and support programs on disadvantaged high school students' college preparation and retention. The literature review is organized to answer the following questions: (a) How has school counseling changed as the structure and expectations of K-16 education have changed historically?; (b) What are the social justice issues surrounding college readiness and retention?; (c) What theoretical framework can be used to understand college readiness and retention for disadvantaged students?; and (d) What works in preparing disadvantaged students for college and graduation? Figure 2 provides a literature map of the research indicating how the researcher organized the literature review. At the end of the literature review, the researcher discusses how previous research informs this study and describes the components of CRASP in detail.

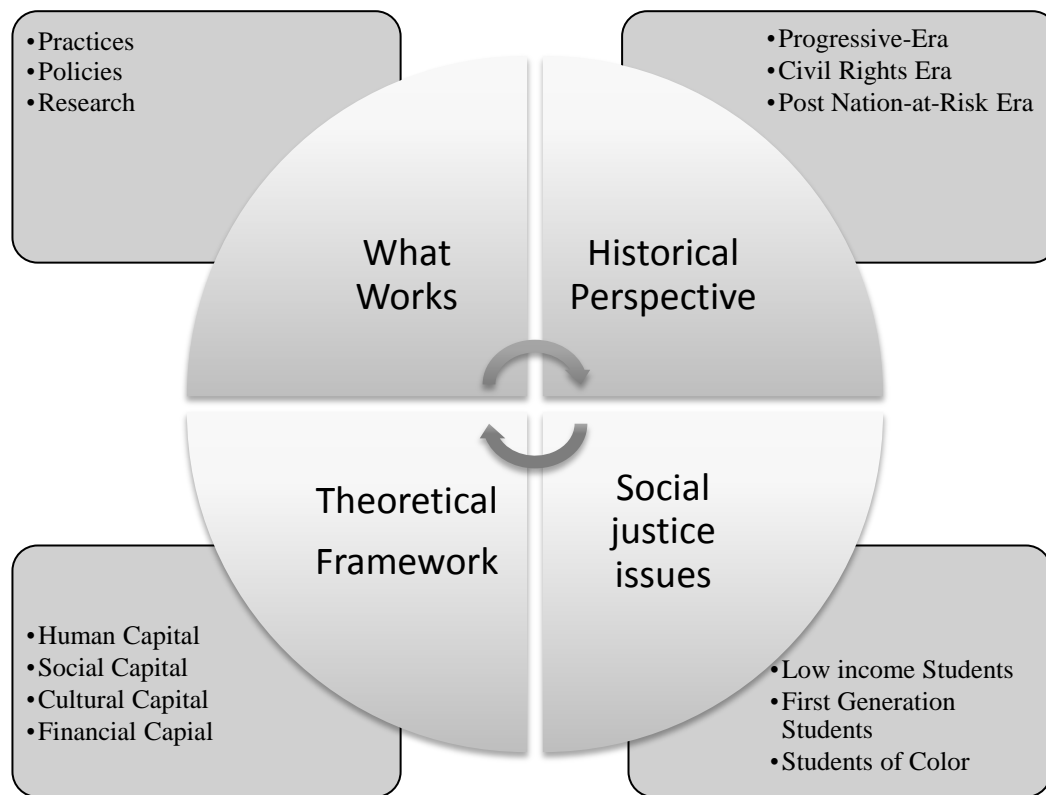


Figure 2. The literature map of the study.

### Historical Perspective

Over the past few years, educational stakeholders, researchers, and policy makers have been specifically focusing on the college and career readiness of disadvantaged students. In this part of the study, the researcher explores what made the nation turn its attention to preparing high school graduates, regardless of their gender, race, ethnicity, or socio-economic situation, for college and careers. Focusing on such questions as: “over the past five decades, what has changed?” and “why are American students’ college and career readiness very important for the future of the nation?” is crucial to adopt a historical perspective to understand why federal and state educational leaders, policy makers, and educators from K-12 and higher education have been recently significantly focusing on college and career readiness. In order to answer the

questions above, the researcher identified and applied a historical understanding of the effects of the three main American education era reforms on college and career readiness during the last century. In addition, the researcher described how these era reforms since 1890 have shaped the roles of school counselors and the function of schools.

### **Progressive-era (1890-1940)**

At the beginning of the 20<sup>th</sup> century, the United States was becoming increasingly urban since cities were crowded with immigrants who moved to America from all parts of the world. Between 1890 and 1930, over 22 million people migrated to the United States, including almost three million children (Hochschild and Powell, 2008). Therefore, during the progressive era, educational reformers sought to make significant structural and pedagogical changes in education. For example, the compulsory school attendance law was passed in 1909, and states increased their support for schooling. Furthermore, up to the progressive education movement, the focus of education was the subject matter to be learned. However, with the implementation of the progressive era reforms, the 20<sup>th</sup> century education system started to focus more on the individual needs of students. In particular, the philosopher and educator John Dewey significantly influenced American education. John Dewey was passionate for democracy and he was an advocate for social justice so that all people may share in a common life. He emphasized the importance of active learning, as well as scientific and measurable educational strategies to increase the quality of education and student learning. Overall, during the progressive era, the applied physical, life, and social sciences received growing attention to meet the demands of industry, business, and agriculture (Reese, 2005).

Similar to K-12 education, events such as the Industrial Revolution, World War I (1914-1918), and the progressive era reforms also influenced the higher education system in America.

For example, after 1837, the Historically Black Colleges and Universities (HBCUs) began to open and admit African American students. Later in 1862, Congress passed the Morrill Act, and with the implementation of this law, signed by President Abraham Lincoln, colleges and universities became assisted by federal funding. In addition, eligible states received 30,000 acres of federal land to establish colleges and universities (Altbach, Berdahl, & Gumport, 2005). At that time, federal funding for higher education was given to post-secondary institutions to educate farmers, scientists, and teachers. Then, in 1890, the Second Morrill Act passed, which provided additional endowments and gave educational opportunities to people of all social classes. When all things are taken into consideration, post-war prosperity, as well as the various Morrill Acts, improved the college attendance rate by nearly double between 1920 and 1930 (Lazerson, 1998; Archibald, 2002). In addition, college entrance exams were developed at this time. As a result, this significant investment in higher education encouraged employers to hire applicants who possessed college degrees.

While reforms were influencing the structure and function of schools, the roles and responsibilities of professional school counselors have also historically been changed by the many influences over the last century. For instance, around the turn of the twentieth century, the vocational and technical aim of education began to gain significant importance. As a result of this, the main purpose of schooling was viewed as the way children gained knowledge and skills for their future careers (Gysbers, 2001). Therefore, the first school counselors, who existed as vocational counselors nearly 100 years ago, emphasized linking education with work. In particular, Frank Parsons, known as the “father of guidance”, became a very influential scholar and played an important role in expanding the concept of vocational guidance (Dahir & Stone, 2012). In short, during the early years of school counseling, the main duties of these vocational

counselors included preparing students for work based on their personal values, attributes, aspirations, and interests.

### **Civil Rights Era (1950-1974)**

Between 1950 and 1974, national protests that were focused on equal opportunity for all deeply influenced school reforms. For example, in the early 1950's, racial segregation in both K-12 schools and post-secondary institutions was the norm across America. However, in 1954, because of the Supreme Court's ruling in *Brown vs. the Board of Education of Topeka, Kansas*, African American students gained the opportunity and right to attend predominantly white K-12 schools and colleges (Kluger, 1975). Then, the Civil Rights movement of the 1960's encouraged post-secondary institutions to actively recruit black and other minority students. As a result of the Supreme Court's *Brown v. Board of Education* decision, and the Civil Rights movement, the racial diversity of the student population in higher education has been significantly increased. Furthermore, in 1957, Sputnik 1 was launched by Soviet Union, which was a major technological advance at that time. The success of Russian scientists triggered competitions on an international level. In the 1960's, America focused on exploring funds and resources to identify and encourage gifted and talented students to attend post-secondary education in the fields of Science, Technology, Engineering, and Mathematics (STEM) (Tannenbaum, 1958) because of this competition.

Right after the Civil Rights movement and the National Defense Act, the Higher Education Act (HEA) was passed in 1965. With the implementation of the Higher Education Act, the federal government provided financial support to both public and private higher education institutions, as well as to the individual students. Since 1965, in order to increase the number of low-income students, the HEA was amended three times by 1980. Furthermore, Pell

grants, educational loan opportunities with lower interest rates, and early intervention programs provided both academic and financial aid to the neediest minority students (United States Department of Higher Education, 1998).

Reforms have been influencing the structure and function of schools, as Dahir (2003) states, “The history of school counseling has depicted a profession in search of an identity” (p. 345). Parallel to this statement, the role of the school counselors was changed and redefined during the Civil Rights era, much like the function of K-12 schools and colleges. For example, this generation of counselors was expected to have the skills and expertise in intelligent measurements and therapeutic interventions, psychological assessment, and college admission for the purpose of serving all students (Dahir & Stone, 2012). Later in 1958, the National Defense Education Act (NDEA) was enacted and provided appropriate funding for the school counseling profession. As a result, the number of professional school counselors tripled between 1958 and 1967 (Wittmer, 2000). The American School Counselor Association (ASCA) was founded in 1953 and has had a significant influence on the development of the profession, as well as the development of school counseling in K-12 schools (Burnham & Jackson, 2000). With the foundation of the ASCA, professional school counselors had their own credentials, standards, and guidelines to meet the needs of all students. In addition, the ASCA encouraged school counselors and key stakeholders to work collaboratively towards their goal of improving students’ academic, personal-social, and career development.

### **The Post Nation-at-Risk Reform Era (1980s-Current)**

Secretary of Education T. H. Bell created the National Commission on Excellence in Education on August 26, 1981, directing it to examine the quality of education in the United States and to make a report to the nation (The National Commission on Excellence in Education,



1983). This report is viewed as a landmark event in American educational history and contains practical recommendations for educational improvement, as well as reshaping the structure and functions of schooling. The National Commission on Excellence in Education gave particular attention to identifying educational programs that result in notable student success in college. The Commission's charter also assessed the quality of teaching and learning in the Nation's public and private schools, colleges, and universities. In addition, this report compared American schools and colleges with those of other advanced nations (The National Commission on Excellence in Education, 1983).

The general message of the report was that American schools (both K-12 schools and post-secondary institutions) were failing to raise a new generation of Americans who possessed the levels of skill, literacy, and training essential to achieve success in the 21<sup>st</sup> century. As Fuhrman (2003) asserted, immediately after *A Nation at Risk* was released, federal and state officials began to put together reform packages, particularly for use in improving students' academic achievement and college readiness. Armed with these reforms, under the influence of *A Nation at Risk*, both secondary and post-secondary institutions developed several interventions and support programs to help students attend and achieve in college.

As the report *A Nation at Risk* pointed out, the American education system needed to educate a new generation of students who were literate in science and technology. Parallel to the findings of this report, Carnevale, Jayasundera, and Hanson (2012) suggested that growing globalization, computerization, and automation created structural changes in the U.S. economy and education at the end of the 20<sup>th</sup> century. As they indicated "the globalization and automation led to increased demand for skilled workers and more educated workers" (p.10). It is also claimed that "by 2020, nearly two out of every three U.S. jobs will require some post-secondary

education and training” (p.2). In other words, in the coming decade, the majority of jobs will require a college education. Students who have a high school education or less will be less likely to be employed in well-paying and prestigious jobs that require utilizing extensive technology and having cognitive and adaptability skills (Hodkinson, 1992; Goldin & Katz, 2008). As shown in Figure 3, there is a growing trend that jobs requiring college degrees are more likely to increase.

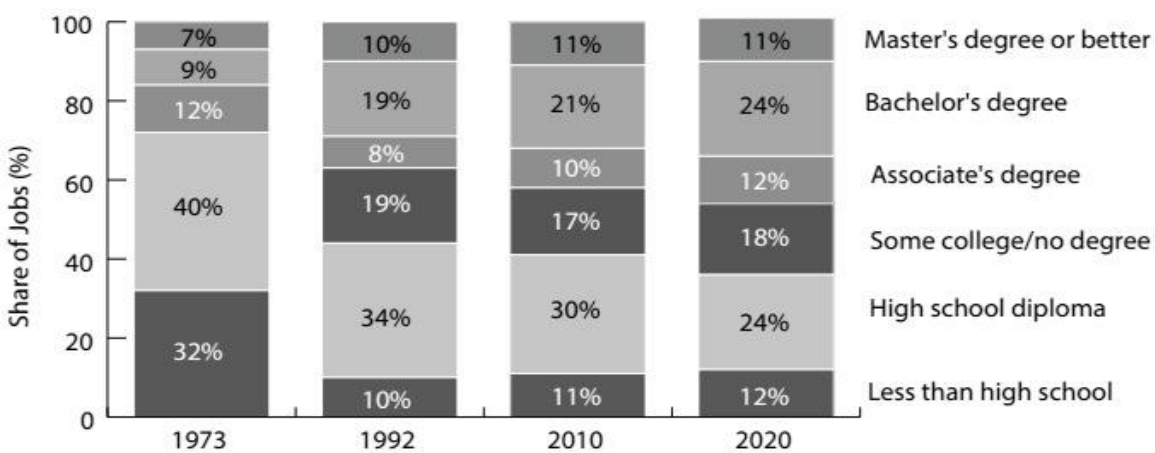


Figure 3. Relationship between share of jobs and post-secondary education and training.

Adapted from “Five Education and Training Pathways That Pay Along the Way to the B.A.,” By A. P. Carnevale, T. Jayasundera, and A. R. Hanson, 2012, p. 2. Copyright 2012 by Georgetown Public Policy Institute, Center on Education and the Workforce, Georgetown University.

Carnevale and Rose (2011) also reported that by 2025, the United States will need 20 million workers with post-secondary education to economically compete with other nations. Out of these 20 million workers, it is expected that while 15 million people will hold a bachelor’s degree, 4 million will earn non-degree post-secondary credentials, and 1 million individuals will have associate’s degrees. In addition to the baccalaureate pathway, individuals should show

interest in obtaining career and technical education (CTE) that prepares Americans for secure middle jobs.

Furthermore, Carnevale, Jayasundera, and Hanson (2012) categorized career and technical education into the five different pathways at the sub-baccalaureate level: (a) employer-based training, (b) industry-based certifications, (c) apprenticeships, (d) post-secondary certificates, and (e) associate's degrees. They reported that there are 29 million middle jobs in the United States today. They also define middle jobs as "occupations that require some post-secondary education and training, but not a Bachelor's degree, and have average earnings of \$35,000 per year or more" (p.3). Therefore, the nation needs individuals who possess bachelor's, associate's, or a career certificate to compete with other nations.

When all things are taken into consideration, getting a college degree, a career, or career training can be considered a worthwhile investment of one's time and resources because education helps individuals develop high cognitive skills and find prestigious jobs. Additionally, over a working life, people who have higher degrees such as a bachelor's, master's, or doctorate earn more than comparable people who have no college degree (Zumeta, Breneman, Callan, & Finney, 2012). This means that individuals need post-secondary training, in baccalaureate or higher, to meet the expectations of the 21<sup>st</sup> century labor market. Thus, the current policies, educators, and K-12 schools have a great tendency to guide and prepare students to get into the post-secondary education after high school.

As mentioned above, over the last century of American history, federal legislations, educational reforms, comprehensive school improvement plans, and interventions have been continuously influencing school systems to examine best practices in education and seek whole school improvement. After the reports *A Nation at Risk*, (1983), and *What Works*, published in

1987, proved that in order to achieve educational equality for all students of America and to narrow achievement gaps between and among minority groups and their White and Caucasian Asian-American counterparts, the federal Elementary and Secondary Education Act (ESEA) of 1965 was reauthorized in 2001 as the No Child Left Behind (NCLB) Act (U.S. Department of Education, 2001).

With the implementation of NCLB (USDE, 2001), federal legislation has put more pressure on the K-12 school system in order to increase student achievement and improve the quality of education. In particular, with the implementation of NCLB, there has been a significant focus on data-based decision making, standard-based high-stakes testing, standards-based curriculum, and closing the achievement gap. Furthermore, accountability has become a driving force in designing and leading comprehensive school counseling services and action plans to create a positive learning environment for student success (Dahir & Stone, 2012).

Over the last ten years, NCLB has had a significant influence on K-12 education. While all stakeholders and K-12 institutions were trying to meet the accountability requirements of NCLB, the Obama Administration proposed to improve No Child Left Behind in 2009. Therefore, the Blueprint for Reform was released by the U.S. Department of Education, Office of Planning, Evaluation, and Policy Development in 2010, and proposed reauthorization of the Elementary and Secondary Education Act (ESEA). This Blueprint Reform (2010) emphasized four major areas: (1) improving classroom teachers' and building principals' effectiveness for student learning; (2) providing information to families to help them evaluate and improve their children's schools, colleges, and career readiness; (3) implementing college- and career-ready standards that build toward college and career readiness by the time students graduate from high school, and high-quality statewide assessments aligned with these standards; and (4) improving

student learning and achievement in America's lowest-performing schools by providing intensive ongoing support and effective systemic interventions.

In general, the main focus of the Blueprint for Reform (2010) is to ensure that every student in America graduates from high school and is ready for college and a career, regardless of their gender or ethnicity, race, socio-economic, or family background. As Dahir and Stone (2012) noted, this educational agenda can be considered the Civil Rights movement of the 21<sup>st</sup> century. With a strong emphasis on the importance of post-secondary education, the Blueprint for Reform (2010) focuses on implementing college and career-ready standards and developing common assessments aligned with those standards. Furthermore, as this bill moves through Congress, educators are still waiting for the new ESEA from the President Obama and Congress.

Aligned with the Blueprint for Reform (2010), President Obama signed into law the American Recovery and Reinvestment Act of 2009 (ARRA), which is a crucial legislation that lays the foundation for educational reform by supporting investments in innovative strategies that are likely to lead to improved results for students, long-term gains in school and the school system capacity, and increased productivity and effectiveness (U.S. Department of Education, 2009, p.2). As USDE (2009) reported:

The ARRA provides \$4.35 billion for the Race to the Top Fund, a competitive grant program designed to encourage and reward states that are creating the conditions for education innovation and reform; achieving significant improvement in student outcomes, including making substantial gains in student achievement, closing achievement gaps, improving high school graduation rates, and ensuring student preparation for success in college and careers (p.2).

As the USDE (2009) noted, the purpose of Race to the Top is to reward states and school districts that have demonstrated success in raising student achievement. Then, these successful states and school districts will offer models and best practices for others to follow and will spread the best reform ideas across their states, and across the country.

While the Common Core has been focusing on improving students' skills and knowledge to successfully prepare them for college, the Common Career Technical Core (CCTC) has been emphasizing the necessary skills and knowledge that are important to becoming career-ready. In particular, in June 2012, Career Technical Education (CTE) state officials announced the CCTC, a set of standards developed by 42 states for each of the 16 career clusters which include: (a) Agriculture, Food, and Natural Resources; (b) Architecture and Construction; (c) Arts, Audio/Video Technology, and Communications; (d) Business Management and Administration; (e) Education and Training; (f) Finance; (g) Government and Public Administration; (h) Health Science; (i) Hospitality and Tourism; (j) Human Services; (k) Information Technology; (l) Law, Public Safety, Corrections and Security; (m) Manufacturing; (n) Marketing; (o) Science, Technology, Engineering, and Mathematics; and (p) Transportation, Distribution, and Logistics. After the implementation of the college and career readiness standards, school officials have been trying to implement effective strategies to give families and communities the information and resources they need to determine whether or not their students are on track toward college and career readiness, and to evaluate their schools' effectiveness.

As indicated above, the world and American economy has shifted over the last five decades from agricultural to service and technology-oriented jobs that require high-level cognitive skills and expertise. Therefore, getting into post-secondary education and earning a college degree have become crucial for individuals to meet the demands of 21<sup>st</sup> century jobs. In short, in today's world, a post-secondary education is considered a very valuable investment for both individuals and governments. While the importance of higher education has been significantly increasing, the function, tuitions, environment, and enrollment practices of higher education over the past two decades have been transformed.

First, in today's times, rising college costs and the affordability of a college degree is a serious concern for students who come from low-income families with no allocated funds to support their children's education. Second, at a time when higher education is critically important, the college admission process and requirements have also been changed. For example, in the past, high school graduation, good academic standing, and passing college entrance exams were the only requirements to be accepted into college. However, colleges and universities have recently been taking a more holistic approach during the college admission process by incorporating both academic and nonacademic factors for student selection. For instance, in addition to academic factors such as high school GPA and SAT scores, college admission offices are requiring that students must submit their college essays, recommendation letters, extra-curricular activities, and leadership and volunteering experience as well.

Another significant change in the college admission process is the college application type. In the past, students used to print out an application and mail it to the colleges. However, recently, many four-year and two-year post-secondary institutions prefer to use the online application system, even though first-generation college-bound students find applying to college through the Internet stressful and very complicated. In order to complete the online application, students must create a user ID and password to begin the online process and submit their applications through the Internet. In addition, around 500 post-secondary institutions in the United States recently collaborated with the Common Application that allows students to submit multiple college applications with the same information put into the system. After students upload their essays and other supplements, they have to send an online request to their teachers and school counselors for their recommendations and transcripts to be uploaded to the Common Application. Even though the online system allows the students to submit and track their

applications through the Internet, many first generation and low-income disadvantaged high school students are very frustrated with the online application system. Therefore, they prefer to print out a completed application and mail it to the colleges.

In general, over the past thirty years, while state and national reformers were aiming to improve the nation's economy, schools were focusing on raising students' academic achievement. Under the influence of *A Nation at Risk*, the roles and responsibilities of professional school counselors have also been shifted and redefined. First, by the 1970s and 1980s, school counselors focused on designing and implementing comprehensive school counseling programs to meet the diverse developmental needs of all students and respond to the crises or peer conflicts that inevitably occur during the routine school day. Comprehensive school counseling programs use a holistic and collaborative approach to help students' academic, personal, and social development. As Brown and Trusty (2005) and Gysbers and Henderson (2012) reported that the majority of state departments of education have adopted comprehensive school counseling programs as the model for school counseling programs in their states to improve all disadvantaged students' academic, personal, social, emotional, and career development.

Recently, the ASCA Professional School Counseling Journal presented its findings on the implementation of comprehensive counseling programs and associated benefits for students in six different states: Connecticut, Missouri, Nebraska, Rhode Island, Utah, and Wisconsin (Lapan, 2012). These six state-level studies focusing on measuring the impacts of comprehensive school counseling programs provide valuable evidence of the relationship between positive student educational outcomes and school counseling program organization, student-to-school-



counselor ratios, counselor time use, and specific school counseling activities such as individual and group counseling (Carey & Dimmitt, 2012).

In general, it is reported that even though very large implementation gaps exist between schools in delivering a comprehensive program to all students, comprehensive school counseling interventions have the capacity to improve a wide range of student outcomes that include higher ACT test scores, higher state scores in math and reading, higher percentage of ACT takers, lower disciplinary incidents, better school attendance rates, lower suspension rates, and better graduation rates (Carey & Dimmitt, 2012; Lapan, 2012). According to the findings of these six major state studies, when highly trained, professional school counselors deliver ASCA National Model comprehensive school counseling program services, students receive measurable benefits in academic, personal, social, and career development.

The Education Trust's Transforming School Counseling Initiative (TSCI), which was supported by the Dewitt-Wallace-Reader's Digest Fund, focused on promoting high academic achievement for all students and enhancing career development opportunities for all students at all levels (Baker, 2000). Third, the American School Counselor Association's ASCA National Model provides a valuable road map and framework for professional school counselors to initiate, implement, manage, and evaluate comprehensive counseling programs to help students' academic, personal-social, mental, and career development. The national model (2003, 2005, and 2012) also encouraged school counselors to partner with key stakeholders in the provision of academic and counseling services. In general, the ASCA National Model is a very helpful tool in delivering school counseling services in a systematic way to meet the needs of all students.

Finally, Dahir and Stone's book, *The Transformed School Counselor* (2012), helps school counselors and all other key stakeholders understand the new vision of 21<sup>st</sup> century school

counseling by providing very useful information, resources, and real experiences regarding the multiple roles of professional school counselors in 21<sup>st</sup> century schools. Dahir and Stone (2012) assert that in order to improve students' academic, personal/social, and career development, transformed school counselors should focus their attention on raising student aspirations and facilitating effective working relationships among stakeholders including students, teachers, and parents, as well as community members. Furthermore, transformed school counselors should utilize data to reform their practice and use data-driven decisions to address the complex needs of today's students and schools. It is also noted that to prepare all students to become career and college-ready, 21<sup>st</sup> century professional school counselors should act as leaders, advocates, consultants, coordinators, collaborators, managers of resources, and facilitators.

Finally, Table 1 summarizes important reforms and their influences on K-16 education and school counseling profession. When all things are taken into consideration, as federal legislation focuses on college and career readiness, all individuals need to understand that earning a college degree or getting post-secondary career training is crucial in finding prestigious and higher paying jobs. As mentioned above, getting a college degree has advantages for both individuals and the nation. However, the process of preparing young people to be college and career-ready is complicated and multi-faceted (Hokeer & Brand, 2009). Therefore, to help all students going on to college and pursuing their careers, high expectations should be set, and ongoing support and guidance must be given collaboratively in secondary schools and post-secondary institutions.

Having that in mind, 21<sup>st</sup> century professional school counselors are required to have expertise in providing career counseling, assessments, test preparation, academic advising, mentoring, and financial aid information, as well as college admissions and effective transition

information. Aligned with these statements, schools and comprehensive school counseling programs should provide a nurturing environment that helps all students acquire the necessary knowledge, skills, and attitudes for college and career readiness. In particular, by creating a community-wide effort, professional school counselors are in a critical position to help students understand the options they have after high school and maximize their post-secondary opportunities (Dahir & Stone, 2012).

Table 1.

*The Effect of Reform Eras on School Counseling and K-16 Education.*

Eras	K-12 Schools	Post-Secondary	School Counseling
Progressive-Era (1890-1940) Post-Industrial Revolution Great Migration World War I Great Depression	Focus on the needs of individual learners Encourage active learning by doing Value scientific strategies	White and African American Students are Segregated College entrance examinations Federal Fund with Morrill Act	Expansion of vocational guidance Started to focus on personal values, personal attributes, aspirations, and interests.
Civil Rights Era (1950-1974) Brown vs. Board of Education Civil Rights Sputnik 1 National Defense Act Higher Education Act	Schools started to have racially diverse student population Schools started to focus more on Science, Technology, Engineering and Mathematics (STEM)	Government provided more financial support Pell grants, educational loan opportunities Colleges started to recruit African American and minority students	ASCA Intelligent & psychological measurements Therapeutic interventions College admission information
Post Nation-at- Risk Era (1980s-Current) A Nation At Risk Report NCLB Race to the Top CCSS PARCC	Globalization, computerization, and automation College and career readiness for all approach Narrowing achievement gaps Accountability	College retention and attainment Financial aid problems Holistic application process Diverse student population	Expertise in college admission, career planning Use Technology leaders, advocates, consultants, coordinators, collaborators

### **The Social Justice Issues in College Access and College Success**

America has been known as “the land of opportunity.” In terms of college enrollment and retention of disadvantaged urban high school students, however, America has been a land of inequality (Lareau, 2003). One of the most serious concerns in the United States today is the lack of college access and persistence for disadvantaged urban high school students. With these

thoughts in mind, while the federal government is supporting the states push for college and career readiness standards and assessments, officials of both K-12 and post-secondary institutions are exploring effective strategies and interventions to improve the college access and persistence of students at risk. As Baum and Payea (2004) indicate, despite the progress reforms have made in improving educational opportunities for minority students, participation in higher education and graduation from post-secondary institutions differ significantly by family income, parent education level, and demographic characteristics. The researcher considers this gap in college enrollment and persistence as a social justice issue that needs to be addressed. In this dissertation research study, three major groups with low college access and success are of particular interest: (a) students of color, (b) students from low-income families, and (c) first generation college students.

Over the last thirty years, (1982 to 2012), minority student enrollment grew at a faster pace than White enrollment. The representation of minority students in post-secondary institutions increased from 17% in 1982 to 25.4% in 2012 (NCES, 2012; Smith, 1995). The total number of minority students increased from 2.06 million to 4.8 million. Demographic projections indicate that the number of minority students in higher education will continue to increase (Gordon, 1998). Yet, even though there has been an increase in the number of Hispanic and Black students who are accepted into college, the gap in college attainment with White, non-Hispanic student remains large. For example, in 2010, 38.6% of White students earned their bachelor's degree, African-American and Hispanic students' bachelor's degree completion rates were 19.4% and 23.3% respectively (NCES, 2011).

Similar to racial and ethnic factors, based on the statistics of the NCES (2008), family income also plays a crucial role in students' college enrollment and success. According to

information from the U.S. Department of Education datasets, each year, like students of color, students from low-income families are less likely to attend and graduate from college. In other words, income differences among families tend to have a significant impact on the college enrollment rates and success of students. In particular, Bailey (2001) examined data from college graduates in the late 1990s and early 2000s. His study showed that 54 percent of students from wealthy families, or those with a household income in the top quartile, were able to earn their college degrees. On the other hand, only 9 percent of students from low-income households, those with a household income in the bottom quartile, were able complete their degrees.

The limited college access and success of first-generation college students is another national concern that should be considered a social justice issue. It is widely acknowledged by the previous studies that the parents' level of education has a significant impact on their children's college access and attainment (ACT, 2005). In particular, as reported in NCES (2010) students whose parents never enrolled in college are less likely to earn a college degree (40%) compared to students whose parents have a bachelor's degree or higher (69.3%).

When all things are taken into consideration, it appears that there are significant, and in some cases widening, gaps among certain groups of students in terms of college access and persistence. In particular, it is widely recognized that students of color, first generation students, and students from low-income households do not have equal access and opportunities to enter and achieve in college. Therefore, they tend to be underrepresented in public and private post-secondary institutions. This gap is also considered a social justice issue that needs to be addressed across the nation. Furthermore, it is unrealistic to expect that this gap in college enrollment and college success will fully resolve itself without additional intervention and systemic change.

### **Multi-Level Theoretical Framework**

This study relies on four capitals to understand the major barriers that disadvantaged students encounter while getting into and through college: (a) social capital, (b) human capital, (c) cultural capital, and (d) financial capital. The literature on each of these is briefly reviewed below.

#### **Social Capital**

The social capital concept, originally proposed by Bourdieu (1986), has since been elaborated on and refined by numerous researchers. In particular, research finds that providing social capital, which includes a broad network of ongoing and caring relationships, facilitates disadvantaged minority students' college access and post-secondary persistence (Tinto, 1975; ACT, 2005; Perna, 2000; Cates & Schaeffle, 2011). In addition, building social capital through an ongoing and caring relationship plays a vital role in enabling students to gain access to institutional resources and support that can help students succeed in college (Portes, 1998). Students with more direct access to supportive personnel and role models who are knowledgeable about the college admission and financial aid application processes are more likely to have access to, and succeed in, college (Perna & Tuti, 2005).

It is also noted that the findings and implications of previous college readiness and college retention research studies also support utilization of the social capital theory to help the stakeholders understand the challenges of disadvantaged students before and after their college enrollment. For example, according to Tinto's (1987) theoretical framework, there are various dynamic factors that affect students' college access, persistence, and attainment. In particular, aligned with the social capital theory, Tinto (1975) reported that the interaction between students and institution plays a significant role in students' college persistence and withdrawal behavior.

Overall, it is widely acknowledged that the parents of minority students are less likely to guide, support, and engage their children in the college admission process because they do not have sufficient familiarity with the post-secondary education system and how the college admission and financial aid processes work (Perez & McDonough, 2008). Aside from the lack of parental support, the many children from minority or low-income families enroll in large urban high schools with fewer resources to support the college admission process. The Schott Foundation for Public Education (2010) reports that around 80 percent of African American and Hispanic students attend poorly resourced, low-performing schools, and a lack of social capital to navigate the college admission and financial application processes contributes to students failing to enroll in, or dropping out of, college (Bourdieu, 1986; Carbonaro, 1998; Coleman, 1988; Folkman & Lazarus, 1986; Kim & Schneider, 2005)

Even though there is agreement among researchers that building social capital and creating an ongoing, caring relationship with students plays a significant role in disadvantaged students' college access and persistence (Gandara & Bial, 2001; Hossler, Schmit & Vesper, 1999), there is little consensus regarding how to design and lead comprehensive school counseling programs and interventions that improve disadvantaged students' college readiness and success through building social capital. In other words, it seems that insufficient attention has been paid in both secondary and post-secondary institutions to how social capital can be generated.

### **Human Capital**

To identify and define students' college readiness, the researcher thoroughly examined prior research on issues related to the college readiness of students. Reviewing other studies was useful to determine how various college readiness measures have been defined and utilized in



prior research (Rossi, et al., 2004). For example, Kim, Newton, Downey, and Benton (2010) report that the best predictors of college persistence and success have been measures of high school achievement (e.g., grade-point average, achievement tests) followed by generalized measures of achievement or aptitude (e.g., SAT, ACT). These factors, when averaged, generally fell into a range of a .50 correlation with measures of college academic success. Aligned with these previous researches, in this study, the human capital is defined as students' academic preparedness.

In general, it is well documented that students' academic preparedness has a significant influence on college access and post-secondary persistence (ACT, 2005; Berkner & Chavez, 1997; Adelman, 1999). After high school graduation, whether students are headed for four-year universities, community colleges, or vocational or technical schools, it is necessary that they possess the academic foundation and knowledge for getting a degree.

While the academic achievement and academic preparation of students have a significant impact on the students' college success, research shows that disadvantaged students begin college less academically prepared than their counterparts whose parents have college degrees (Bui, 2002; Choy, 2001; Gladieux & Swail, 1999; Thayer, 2000; Adelman, 1999; DeWitt Wallance-Readers' Digest Fund, 1997). Therefore, in this study, disadvantaged students' lack of academic preparedness is explained by having a limited human capital. Similarly, Perna and Titus (2005) identify disadvantaged students' lack of human capital as: (1) Receiving low scores from PSAT/SAT/ACT college entrance exams and state exams, (2) Not taking rigorous college prep courses or curricula during high school years, and (3) Taking remedial courses in the first year of college.

The PSAT serves several functions, including identifying students who might succeed in Advance Placement (AP) courses and helping students prepare for general and subject SAT tests, which are cited as one of the most important components for college admission (College Board, 2012; Perna & Titus, 2005). As Vaughn (2010) and Cates and Schaeffe (2011) noticed, student participation in the PSAT reflects some knowledge about their academic readiness and engagement in the college admission process. In other words, participation in the PSAT indicates that students are thinking about college in their sophomore and junior years, and are displaying a predisposition for college attendance (p. 323).

Even though there is a strong emphasis on the importance of the PSAT, previous research shows that even college-qualified minority students do not tend to take college entrance exams such as the SAT and PSAT (Berkner & Chaves, 1997). For example, in 2011, only 12.4 percent of African American students and 13.8 percent of Hispanic students took the PSAT in their junior year. On the other hand, 58.3 percent of White students took the PSAT in their junior year in 2011. Like PSAT scores, SAT scores are also used to measure the academic readiness of students (College Board, 2012). On the 2010 SAT, among racial/ethnic groups in America, both Blacks and Hispanics scored about 250 points below Whites.

In addition to college entrance exams, a second major indicator of academic readiness is enrolling in high-level advanced courses during the high school years (Adelman, 1999; Berkner & Chavez, 1997). Students of color and students from low-income parents are more likely to be scheduled into low-level academic courses and vocational tracks than their more affluent white counterparts (NCES, 2008; Gamoran et al., 2011). The College Board (2011) reported that underserved students are not academically ready for college because many urban high schools serving disadvantaged minority students are less likely to offer rigorous college prep courses, test

preparation courses, or curricula. Disadvantaged students who lack academic preparedness are more likely to drop out of college. Thus, failing to enroll in high-level advanced courses during the high school years can be considered another reason for disadvantaged students' low college readiness, persistence, and attainment.

Enrolling in remedial math, reading, and writing courses is also a very strong predictor of college attrition, and it is the most frequently used measure of college academic readiness and college success (ACT, 2005, 2010). Based on the NCES's (2010) statistics in remedial college course enrollment, approximately 20 percent of first-year students in public 4-year institutions and 42 percent of first-year students in public 2-year institutions in the United States are enrolled in remedial courses. The majority of students who take remedial courses in the first year of college are minority or first generation students who come from low-income families (NCES, 2010). In particular, while only 18 percent of first-year undergraduate White students took remedial education courses in 2008, 24.7 percent of African American and 23.3 percent of Hispanic students took remedial education courses.

### **Financial Capital**

In addition to a lack of social or human capital, previous research has reported that financial capital is another crucial factor that directly or indirectly affects disadvantaged urban high school students' college readiness, access, retention, and attainment (ACT, 2004, 2005, 2010; Cabrera, Burkum & La Nasa, 2005; Ishitani & DesJardins, 2002; Grodsky & Jones, 2004; Holcomb-McCoy, 2010; Paulsen & St. John, 2002). In particular, American College Testing (ACT) conducted a national study of factors affecting minority students' college attrition (2010). Hispanic and African American respondents were asked to rate the degree to which student and institutional factors affected attrition. Based on this report, the attrition factors with the highest

impact on Hispanic and African American student retention include adequacy of personal financial resources, amount of financial aid available to students, and students' low socio-economic status, which are highly associated with financial capital.

Based on the previous research cited above, lack of financial capital can be more specifically defined as: (a) Inability to pay the enrollment and preparation fees of the college entrance exams, (b) Not having enough funds to participate in college dual enrollment and summer programs, (c) Having difficulties paying for college tuition and other college-related expenses. In short, it can be said that the majority of low-income students who lack financial capital are less likely to be prepared for college.

Consider the following examples: students whose parents have the funds to pay for test prep programs are more likely to participate in SAT and ACT preparation programs and improve their test scores (Holcomb-McCoy, 2010). Students whose parents have more financial resources are more likely to attend colleges' summer enrichment programs and camps to experience the college campus life and earn college credits while in high school. College summer institutes and dual enrollments are great opportunities for high school students to become college ready by gaining a real college experience early. For instance, one of the most well-known summer programs is Harvard's Secondary School Program, which helps high school students explore subjects not available at their high schools. However, as reported at Harvard Summer School's website (2013), if students choose to live on campus during the Harvard's six-week Secondary School Program, they have to pay \$10,690 dollars, which includes tuition for courses, room, and board fees. It might be very impossible for disadvantaged students who come from low income families to find over 10,000 dollars for six week long summer program.

**Cultural Capital**

Cultural capital can be understood as building shared norms, high expectations, beliefs, and values regarding the necessity and importance of post-secondary education which includes four year universities as well as community colleges, vocational schools and military schools, Cultural capital, which includes the encouragement, vision, motivations, beliefs, and values of parents, teachers, counselors, and all other community stakeholders, is considered very valuable for getting into and graduating from college (Bourdieu, 1986; Perna & Tuti, 2005; Dumais, 2002). Salazar (1997) noticed that cultural capital, which includes high expectations and college goals, is more likely to be accrued for higher-income White students than lower-income minority students. Similarly, McDonough (1997) found that middle and upper-class parents possess the most valued forms of cultural capital, which encourages parents to invest in higher education. Low educational expectations and low academic standards at home and school leave disadvantaged minority students less likely to prepare for college and future careers, and less likely to get accepted into a college and complete their college education. A lack of cultural capital is conceptualized as low expectations and a lack of encouragement from: (a) parents, (b) institutions, and (c) community members.

In summary, it is well documented that disadvantaged students do not get proper social, human, financial, and cultural capitals from their families, friends, communities, and institutions. Therefore, the current capital inequality causes disadvantaged students to fall behind in college access, persistence, and attainment. Furthermore, previous studies indicate that disadvantaged students who have limited capitals need more help and ongoing support from their parents and institutions in preparing for college and/or careers.

When all things are taken into consideration, the lack of these four capitals can explain why many disadvantaged students: (1) leave their high school unprepared for college in terms of skills and knowledge, (2) lack of academic foundation for college level work, (3) fail to navigate the college admission and financial aid application processes successfully, (4) have serious problems adjusting to college, and (5) fail to stay and achieve in college. These are the barriers to disadvantaged students' college access and success, which the researcher conceptualized into a theoretical model that includes social capital, cultural capital, financial capital, and human capital (see Figure 4).

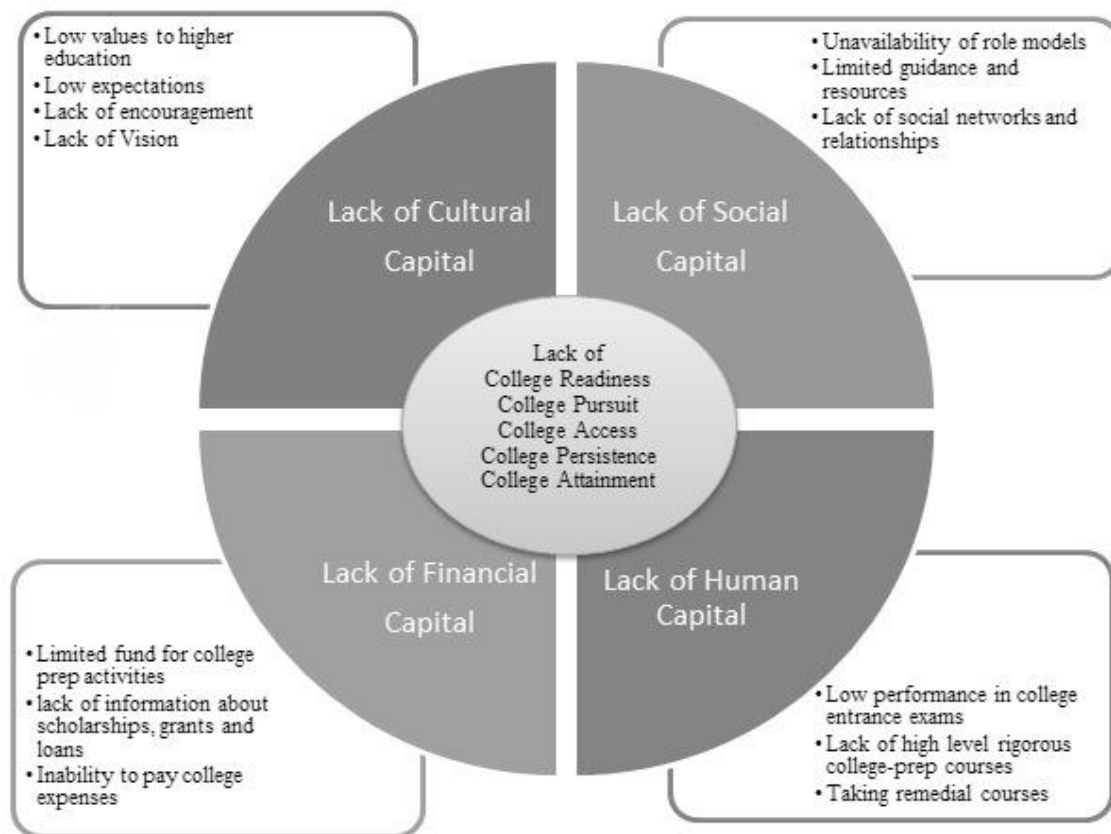


Figure 4. The influence of capitals on student outcomes.

### **What Works in Improving Disadvantaged Students' College Access, Persistence, and Attainment?**

Over the past three decades, there has been growing attention paid to implementing alternative college preparation and retention interventions to increase the college access and success of disadvantaged students. Practitioners, researchers, and policymakers have made efforts to develop various interventions, treatments, and preventions to improve students' skills, knowledge, confidence, and aspirations so they can enroll, stay, and succeed in college (Fenske, Geranios, Keller, & Moore, 1997; Perna & Titus, 2005). In this part of the dissertation, the researcher investigates recent strategies, trends, and best practices that help disadvantaged students achieve their college and career goals. Furthermore, it also articulates important variables relevant to what works in disadvantaged students' college readiness, access, and success. As Lotkowski, Robbins, and Noeth (2004) note, helping students get ready, get into, and get through college is a long-term investment that requires systemic approaches and collaborative efforts. With this statement in mind, the next part of the literature review was designed to answer the following question: "What are the K-12 practices, services, and interventions that help disadvantaged minority students improve their college readiness, pursuit, enrollment, and persistence?"

A significant amount of previous research has emphasized the role of high schools and pre-college experiences in improving students' college readiness and success. Particularly, they have revealed that if disadvantaged students receive proper support and guidance during their high school years, then they are more likely to get into and through college (Adelman, 2006; College Board, 2010; Lotkowski, Robbins & Noeth, 2004). The review of research regarding the roles and responsibilities of high schools in promoting disadvantaged students' college access,

persistence, and attainment is organized around the eight components of college and career readiness counseling developed by the College Board National Office for School Counselor Advocacy in 2010. The eight components are (1) building and promoting students' college aspirations; (2) improving students' academic preparation for college; (3) enhancing students' personal and social development; (4) providing ongoing support in the college and career exploration and selection processes, (5) conducting college readiness and career assessments; (6) preparing an individualized college affordability plan; (7) easing the college admission processes; (8) helping transition from high school to college.

### **Building and Promoting Students' College Aspirations**

First-generation college-bound minority students from low-income families tend to have low college aspirations that prevent them from accessing post-secondary institutions (Howard, 2003; Pitre, 2006; Toldson, 2009). Studies find that that promoting college aspirations, setting and maintaining high expectations, encouraging students to attend college, and giving equal access to college preparatory and advanced placement courses are all very important components of improving college access for disadvantaged students (Howard, 2003; Toldson, Braithwaite & Rentie, 2009).

### **Improving Students' Academic Preparation for College**

Developing and delivering high quality instruction and a rigorous high school curriculum contribute to students' college retention and success (Adelman, 1999; Choy, 2001; ACT, 2004). Gandara and Bial (2001) examined evaluative data on the effectiveness of K-12 intervention programs that are specifically designed to increase disadvantaged students' access to post-secondary education. They found that the K-12 interventions appeared to be most effective in



improving students' college access when they provided high-quality instruction and academic advisement (Horn & Nunez, 2000).

Similarly, Hooker and Brand (2010) also studied program evaluations by reviewing and comparing the impacts of interventions that are designed to improve students' college readiness. In their program evaluation study, the areas of rigor and academic support appeared to be the most important shared aspects of the programs in promoting college readiness and success. A limitation of this study is that they did not provide specific and descriptive data regarding the program implementation. However, this information and strategies may not have been provided by the studies reviewed.

### **Enhancing Students' Personal and Social Development**

Cabrera and Burkum (2005) provide an overview of college admission criteria employed in the United States. Based on their study, American colleges and universities employ multiple admission criteria when screening college applicants including academic performance in college preparatory courses, high school success and rankings, college entrance exams, written essays, interviews, recommendations from high school counselors and teachers, involvement in community service, leadership skills, and participation in work/extracurricular activities.

Parallel to Cabrera and Burkum's (2001) study, in 2001, the National Association for College Admission Counseling (NACAC) surveyed 1,600 institutions to identify college acceptance trends. They found that while accepting students, American colleges and universities put a heavy emphasis on the academic readiness of students, such as grades in college preparatory courses (77.8%), high school rankings and college entrance exams (57.7%), and grades in all subjects (42.6%). However, it seems that there are also non-academic factors such as the ability to pay (0.9%), samples of written essays (19.6%), interviews (10.6%),

recommendations from high school counselors (15.1%) and teachers (14.2%), involvement in community service (8.1%), and participation in work/extracurricular activities (7%) that all affect post-secondary admission decisions.

As Cabrera and Burkum (2001) found, the college admission criteria of American colleges and universities has been changing. In the past, post-secondary institutions focused solely on test scores and high school GPA. However, in the 21st century, non-academic factors such as the ability to pay, samples of written essays, interviews, recommendations from high school counselors and teachers, involvement in community services and participation in work/extracurricular activities are all taken into consideration when colleges are accepting their students. With that end, College Board (2012) recommends schools to collaborate with key stakeholders to incorporate support for enrichment and extracurricular engagement into academics.

### **Providing Ongoing Support in College and Career Exploration and Selection Processes**

As discussed above, the majority of disadvantaged students have lack of the social and cultural capitals needed to successfully navigate post-secondary pathways. Therefore, high school counselors' college and career counseling sessions play a significant role in disadvantaged students' college access and success. Mahoney and Merritt (1993) found that a large portion of disadvantaged students considered both high school counselors and teachers to be important in helping them make college plans. Similarly, White and Sadlacek (1986) found that the availability of a strong support system improved college access and retention.

Parallel to these statements, the College Board (2010) recommends that secondary institutions provide early and ongoing exposure to the experiences and information necessary to make informed decisions when selecting a college or career that connects the students to

academic preparation. To provide this type of individualized support to improve college access and success among underrepresented populations, ASCA (2012) recommends a 250-to-1 student-to-school-counselor ratio. However, as reported on the ASCA's official website (2012), the national average was 471-to-1 in the 2010–2011 school year. Without a 250-to-1 student-to-school-counselor ratio, providing ongoing individualized support for low-income first-generation students, and preparing them for college and career readiness, does not seem feasible.

### **Conducting College Readiness and Career Assessments**

In recent decades, the advancement of technology and increasing demand for highly skilled workers has placed a strong and renewed emphasis on the delivery of comprehensive career development and guidance programs in schools across the United States (Dahir & Stone, 2012, p.419). However, preparing students to select their best career pathways and guiding them to enroll in an appropriate post-secondary education is not an easy or simple task for educators. In the USA, there are approximately 4,000 post-secondary institutions, which include four-year colleges, two-year colleges, career training, and vocational and technical schools. With thousands of college choices, as well as hundreds of major and minor choices, high school students face a difficult task in picking a path that is right for them.

Feller (2003) and the U.S. Council on Competitiveness (2007) conclude that the college and career readiness of students is a very complex situation that requires a collaborative, systemic approach, as well as a greater investment in comprehensive school counseling and career guidance programs. This suggests an important role for career assessments and other career exploration tools to support the students' college and career aspirations comprehensively (Dahir & Stone, 2012; The College Board, 2010).

**Preparing Individualized College Affordability Plans**

Each year, a significant number of students are either unable to enroll in college or stop their college education because of financial issues (Burkum & La Nasa, 2005; ACT, 2005). The College Board (2010) recommends that both secondary and post-secondary institutions provide students and families with comprehensive information regarding college costs, options for paying for college, the financial aid and scholarship processes, and eligibility requirements so they are able to plan in advance and afford a college education. Bettinger, Long, Oreopoulos and Sanbonmatsu (2009) also report that students who received systemic assistance with the FAFSA and information about aid are substantially more likely to submit the required financial aid applications, enroll in post-secondary institution the following fall, and receive more financial aid. Therefore, they suggest that simplification of the FAFSA application and providing information for college affordability could be effective ways to improve students' college access.

**Easing the College Admission Processes**

Due to a lack of contextual information and lack of guidance about college admission processes, many disadvantaged students graduate ready to attend four-year colleges, but never enroll in colleges (Dynarski & Scott, 2007; Hooker & Brand, 2010). Particularly, Griffin, Allen, Kimura-Walsh, and Yamamura (2007) found that many disadvantaged students do not receive sufficient guidance and support to select post-secondary paths that match their academic potential.

Conley (2007) examined the programs and practices of high schools that have evidence of success in preparing underrepresented students for higher education. Nearly 200 schools were identified as candidates for inclusion through a literature review and nomination process. The researchers collected extensive information on each school, and carefully considered the school

type, location, performance indicators, and, in particular, college readiness activities and practices to identify exemplary programs. They identified 38 high schools throughout the United States that had consistently graduated college-ready students from underrepresented groups. After the 38 schools were selected, the following data collection methods were employed: interviews, focus groups, online questionnaires, document analysis, and site visitations. Conley (2007) indicated that participating schools fostered college readiness among students by easing the college admission processes through building partnerships with post-secondary institutions. Based on this study, Conley (2007) recommends that secondary institutions provide systemic guidance in college and career exploration, and the selection processes.

### **Helping Transition from High School to College**

Many programs offering early college experiences were developed in recent years to accelerate students' college and career readiness (Swail & Perna, 2002; Rossi, Lipsey & Freeman, 2004). In particular, the Early College High School Initiative (ECHSI), which was launched in 2002 with the support of the Bill & Melinda Gates Foundation, helps disadvantaged students earn both a high school diploma and an associate's degree, or up to two years of credit toward a bachelor's degree. ECHSI's priority is to serve low-income, first-generation college students, and English language learners, all of whom are statistically underrepresented in higher education. In general, the Early College High School Initiative emphasizes underserved urban high school students' academic preparation, support, and success in higher education by providing a comprehensive support system (The Early College High School Initiative, 2009).

It is reported that Early College High Schools have three key features that promote success for even the most struggling students: (1) small classes; (2) individualized support based on identified needs; and (3) provisions of a nurturing learning environment. In terms of an

evaluation approach, ECHSI (2009) utilized both qualitative and quantitative data resources to measure the impact of the initiative on students' college readiness. These mixed methods were used to assess intermediate and long-term outcomes for students attending college courses while still in high school. In 2007, over 900 students graduated from 17 ECHSs around the country. Preliminary data showed that: (1) over 65 percent of the graduates were accepted into four-year colleges or chose to complete an associate's degree; (2) more than 85 percent graduated with substantial college credit; and (3) more than 250 early college high school graduates earned merit-based college scholarships. According to the evaluation report, students in the ECHSs are doing well academically at both the high school and college levels.

Overall, the study indicates that ECHSs are helping students become college and career ready. For example, according to American Institutes for Research (2009), Early College students were significantly more like to graduate from high school than comparison students. Specifically, eighty-six percent of Early College students graduated from high school, while 81 percent of comparison students graduated from high school. Moreover, they found that Early College students were significantly more likely to enroll in college than comparison students. It is also reported that during the study period, 80 percent of Early College students enrolled in post-secondary institutions, compared with 71 percent for comparison students. Early College students were also more likely than comparison students to enroll in both two-year and in four-year colleges or universities (American Institutes for Research, 2009).

In terms of evaluation approach, theory, data collection, and analysis, the evaluation report of ECHSs were well structured. The mixed method fit the design and purpose of the evaluation. However, in the evaluation report, there are some parts that could have been completed differently to improve the quality of the ECHSI evaluation. For instance, the

evaluation mostly emphasized positive relationships between ECHSs and colleges; it did not discuss potential tensions and logistical challenges that are present while establishing these partnerships. In particular, the method colleges and high schools use to collaborate on recruiting students who might be academically unprepared was not mentioned. Therefore, the evaluation could have been improved by focusing on some challenges and tensions of building high school and college partnerships. Furthermore, providing concrete guidelines and case studies for the college readiness of underprepared students would help improve the effectiveness of the evaluation. In addition, not enough information was provided regarding the effective collaborative efforts of high school teachers and college professors. Instead of only describing the roles of high school teachers, the evaluation could have been improved by offering practical strategies that indicate how different stakeholders could plan vertical academic curriculums.

Like ECHSs, Upward Bound is another program that focuses on early college experiences (Swail & Perna, 2002). Upward Bound is supported by the U.S. Department of Education with the objective of increasing college-going rates in underrepresented students (NCES, 2001). Upward Bound targets students whose families have low incomes, or who would be the first in their families to go to college. Overall, Upward Bound provides academic instruction in mathematics, laboratory sciences, composition, literature, and foreign languages. A key aspect of the program is the 6-week summer session hosted by a college campus, where students receive intensive pre-college academic preparation. Extra academic support is provided in the form of tutoring and academic courses, usually held on Saturdays or after school. Finally, in order to make students college-ready, financial aid counseling and college counseling services are also provided for Upward Bound students (Myers & Schirm, 2009).

The evaluation report of Upward Bound utilized quantitative data to compare Upward Bound students to similar students in the same schools. Evaluation of the program has focused on high school retention and the program's effectiveness in increasing college-going rates. The findings of past researchers vary. Swail & Perna (2002) found that students who stay in the program to completion were more likely to go on to college. Results from the third follow-up data collection suggest that for the average student, Upward Bound (1) increased the number of high school math credits earned by participants; (2) did not affect other measures of high school academic preparation; (3) may have increased enrollment at four-year institutions; and (4) did not affect enrollment at post-secondary institutions more generally when all types of post-secondary institutions were considered.

In conclusion, when all things are taken into consideration, in order to explain what works in improving college readiness of disadvantaged students, the researcher utilized the adaptive version of the Eight Components of College and Career Readiness Counseling are: (1) build and promote students' college aspirations; (2) improve students' academic preparation for college; (3) encourage students' engagement to enrichment and extracurricular activities; (4) provide ongoing support in college and career exploration and selection processes; (5) conduct college readiness and career assessments; (6) prepare individualized college affordability planning; (7) ease the college admission processes; (8) help transition from high school to college by providing early college experiences. These eight components of college and career readiness counseling which were developed by the College Board (2012) have the capacity to provide stakeholders with a very helpful and comprehensive framework to build college and career readiness for all students.



### **Limitations of Existing Research**

While reviewing the literature for college readiness and college success, the researcher noted that there are still limitations to the existing research. These include: (a) a lack of research on the partnership between post-secondary institutions and secondary schools; (b) limited use of theory to interpret findings and propose recommendations; (c) not estimating budget; (d) validity issues; (e) lack of a needs assessment; (f) limited focus on the implementation process; and (g) high attrition rate.

The major argument about the existing college retention studies is that they disregarded the roles of high schools in improving the students' college retention. While the literature is focusing on students' high school experiences to improve their attainment rates, it was surprising that the retention studies did not include any strategies that encourage establishing institutionalized partnerships between post-secondary institutions and secondary schools. In other words, according to the ACT and College Board retention studies, the role of post-secondary institutions through policies and practices affecting persistence and graduation is critical; however, we know little about how both secondary and post-secondary institutions can work collaboratively and establish institutionalized partnerships to improve disadvantaged students' college readiness and attainment. To fill this need, this dissertation study will discuss effective collaborative retention strategies among post-secondary institutions and secondary schools.

The second drawback of the previous retention studies is that many of them provided neither the conceptual framework of their modes, nor a comprehensive theoretical background of their findings and recommendations. Providing the conceptual framework of their modes or theoretical background could have been helpful to improve the quality of their findings and

recommendations. With that end in mind, this dissertation study seeks to fill this gap by combining and analyzing various capitals to better explain the needs of disadvantaged students and help them succeed in college. Moreover, this comprehensive theoretical framework is expected to contribute to the post-secondary institutions' efforts to increase urban high school students' college enrollment, persistence, and graduation.

The third limitation of the previous retention studies is that none of them clearly utilized the programs' economic analysis. The estimation of and comparison between costs and benefits of educational programs is one of the most important considerations in deciding whether to expand, continue, or terminate (Lipsey & Freeman, 2004). Previous retention studies mentioned that post-secondary institutions spent a significant amount of time, effort, and money in increasing the college persistence and attainment of disadvantaged students, but they did not provide a frame of reference for relating costs to program results. If costs are too high and irrational, the reward for making the change might be seen as inadequate (Fullan, 2007). It is noted that in general, the previous retention studies neglected to report on financial issues. Cost benefits and effectiveness analyses could have been conducted to provide information to help administrators make decisions about the cost and allocation of resources. It might also be helpful to educate readers about the cost of implementation and its expected long-term and short-term outcomes (Lotkowski, Robbins, & Noeth, 2004).

Validity issues can be considered the fourth limitation of the previous research, which focused on measuring the impacts of comprehensive school counseling programs. In other words, when the researchers correlated the relationships between program components and student outcomes, they did not include or mention the potential effects of the students' demographics and their initial academic achievement, which might directly or indirectly affect

the positive results. Therefore, this study is different from other studies. While using regression analysis, the researcher used and included basic student demographics (gender, race, ethnicity, lunch type, parent's education, special education, and ESL) as well as their initial GPAs.

The lack of a needs assessment is another limitation of previous studies. Needs assessments are a fundamental component of program evaluations, as a program cannot effectively ameliorate a social problem if there is no problem to begin with (Rossi, Lipsey & Freeman, 2004). Even though there is mounting evidence to support the importance of needs assessments in program evaluations, a majority of the previous studies did not utilize or mention any version of a needs assessment process. It seems that many institutions are investing a significant amount of time, energy, and money on the programs' interventions without measuring the actual needs of the students. Therefore, evaluations of previous programs could have been improved by receiving input from key informants through needs assessments.

Another noticeable weakness of the previous studies is that the program evaluators did not give detailed examples and specific explanations about the roles and responsibilities of key stakeholders. In other words, researchers mostly emphasized the impacts of the programs but they did not explain the implementation process and the assignments of key stakeholders in detail. The unclear roles of stakeholders and lack of information about the implementation phase makes it difficult to generalize the potential effectiveness of these programs to anyone other than the teachers and counselors who were studied. Instead of describing only the program components, the generalizability of the programs could have been improved by offering practical strategies indicating how stakeholders would work collaboratively to implement the interventions.

Finally, attrition is considered a major problem of research on college readiness intervention programs that are designed to improve the college readiness of minority or underserved students. Few researchers either report or know how many students who begin their program actually complete it (NCES, 2001). For example, in the Upward Bound program, approximately one third of the students who began the program quit by the end of their first year, and only about one third of students actually completed the program. Similarly, ECHSI (2009) did not provide a comprehensive report on how many students who began their program actually completed the Early College High School. In this case, even though the evaluator of the program designed a high-quality comprehensive evaluation plan, it is not possible to measure the full impact of the program because of the high program attrition rate. Because of this gap in data, the opportunity to develop strategies to control and manage the program attrition rate, which could have been utilized to increase the quality and effectiveness of the programs, were lost.

### **CHAPTER THREE: COMPREHENSIVE COLLEGE READINESS ACCESS AND SUCCESS PROGRAM (CRASP)**

As the chair of the PCSST school counseling department, the researcher has developed and led CRASP to provide all PCSST students with ongoing academic support, assistance with financial aid issues, and individualized college and career counseling to help them improve their: (a) college readiness, (b) college pursuit, (c) college access, and (d) college persistence. In particular, CRASP was framed using the core qualities and components of the ASCA National Model® (2005 and 2012) that support a research-based and holistic approach. Thus, this chapter describes how CRASP incorporates the four components of the ASCA National Model (American School Counselor Association, 2012): Program Foundation, Delivery System, Management System, and Accountability.

#### **CRASP Foundation**

Aligned with the ASCA National Model® (2012), the elements of CRASP's foundation include beliefs, vision statement, mission statement, and program goals.

**CRASP belief statement.** As guided by the ASCA National Model (2012), the ultimate belief behind CRASP is that all students deserve the opportunity to attend post-secondary institutions to help them succeed in life. CRASP's guiding principle is that all students have self-worth and an innate potential to achieve in school and throughout their lives. It is the school's responsibility to treat all students with dignity and encourage them to discover their own personal and academic strengths.

Previous studies have showed that when schools design and deliver comprehensive school counseling programs that are aligned with the ASCA National Model, disadvantaged students receive measurable benefits in their college and career readiness (Carey & Dimmitt, 2012; Brown & Trusty, 2005; Gysbers & Henderson, 2012). Thus, PCSST counselors believe

that implementing comprehensive counseling programs plays a vital role in improving the academic, personal/social, emotional, and career development of students. In accordance with these beliefs, it is CRASP's primary focus to ensure that all students receive personalized college and career guidance and as well as the academic advice to help make decisions, set goals, and take the necessary actions to achieve their college and career goals.

**CRASP vision and mission statements.** Building a shared vision and holding every key stakeholder accountable for creating a college-going culture is also another important component of the program implementation (ASCA, 2012; Ladson-Billings, 1999). Therefore, the vision statement of CRASP focuses on helping and guiding the development of effective school counseling programs and interventions. In particular, both the vision and mission statements follow PCSST's school-wide mission statement, as well as the ASCA National Standards and student competencies.

To that end, CRASP's vision is to prepare self-directed college and career-ready students who have high expectations for their education, career, and life. Aligned with this vision, CRASP's ultimate goal is to see all of PCSST's students graduate from high school, enroll in college, and persist and graduate from college. This vision is communicated with all PCSST stakeholders through professional development and training activities. During the school-wide meetings and trainings, the message "all students have the potential to get into, achieve, and graduate from college if the proper guidance, support, and access to resources are provided," is constantly given. It was also strongly emphasized that partnership among counselors, teachers, parents, administrators, and community members is crucial in supporting students' college access, persistence, and attainment.

The mission statement of CRASP is to help all students reach their full potential by developing the essential academic, personal/social, and career skills needed to get ready for college and a career, and become productive citizens of America. Aligned with the program mission and vision, CRASP aims to improve students' academic preparedness for college and provide systemic career information so they can make informed career decisions. In order to reach out to all students and make all of PCSST's counseling programs and supportive services available and accessible, PCSST's counselors play a very proactive role in the school building by being visible and accessible at all times.

**CRASP goals.** Program goals define how the vision and mission will be accomplished and guide the design of the curriculum and action plans (ASCA, 2012). While developing program goals, Rossi (2004), The College Board (2010), and the ACT (2008) recommend that stakeholders utilize comprehensive need assessments that provide the guidance and support necessary to design and lead systemic academic and counseling services. Therefore, in the beginning of the school year, PCSST school counselors consult with various key stakeholders to identify the program goals as well as the needs of students and stakeholders. The feedbacks of students, teachers, administrators and parents provide a road map for the counselors to develop and plan necessary interventions and counseling services by identifying current program strengths and areas where improvement is needed. Overall, CRASP's goals were developed using the collaborative efforts of the key stakeholders, which include the school administration, teachers, and parents, as well as the students themselves. Program goals that are aligned with students' needs provide the systemic guidance and support necessary for all PCSST students to graduate from high school prepared to get into and through college.

To that end, based on the students' needs, the PCSST team of professional counselors set specific goals in five domains, which include (1) college readiness goals (improving GPA, ACT, SAT, and PSAT scores), (2) college pursuit goals (improving FAFSA applications, scholarship amount, and the number of college application), (3) college enrollment goals (improving the percentage of 4-year college enrollment), (4) college persistence goals (improving 1<sup>st</sup> year persistence, 2<sup>nd</sup> year persistence, 3<sup>rd</sup> year persistence, and 4<sup>th</sup> year persistence), and (5) college attainment goals (improving the on-time degree attainment rate).

In order to reach these pre-assigned goals, PCSST school counselors, along with administrators and teachers, periodically review available data and modify the goals and plan accordingly. Furthermore, the PCSST counseling department strives to provide ongoing individualized counseling and necessary educational services. During the goal setting process, both short-term goals and long-term plans are considered and investments are allocated accordingly. For instance, CRASP implementation begins in sixth grade. Then, the real impacts of CRASP will be measured after these students graduate from college. This means that stakeholders need to wait for a total of eleven years to see the complete products of their investments.

### **CRASP Management**

The management component of the ASCA National Model (2012) provides PCSST counselors with organizational assessments and useful tools that have been designed to manage CRASP. Aligned with the ASCA National Model (2012), in order to deliver and manage counseling services effectively, PCSST counselors incorporate the following items:

**Assessment tools.** As the first part of the management component of the ASCA Model (2012), PCSST counselors utilize the School Counselor Competencies Assessment, which helps



school counselors self-assess their knowledge, attitudes, abilities, and skills that are necessary to perform the range of counselor responsibilities in program development, as well as the foundation, management, delivery, and accountability of CRASP. In addition, the school counseling program assessment is used to evaluate CRASP. As stated in the ASCA (2012), the assessment findings help PCSST counselors identify strengths and weaknesses of CRASP and provide direction for continued program improvement. As the ASCA (2012) indicates, effective use of time is crucial to implement a successful counseling program to utilize the available resources efficiently and limit non-counseling duties. In that aspect, PCSST counselors focus on spending more time on direct counseling services with students, which include systemic individual counseling sessions and in-class presentations, as well as group counseling sessions regarding students' college and career readiness.

In particular, PCSST counselors created individual timetables showing their distribution of total counseling hours and percentages in order to use their time as effectively as possible. As ASCA National Model (2012) recommends that PCSST school counselors spend 80% of their time in direct service with students, with 30% of that time spent on guidance curriculum, around 30% for individual student planning, and 20% for responsive services. Furthermore, the remaining 20% of the time is set aside for program management and school support services, such as the school counseling program's foundation, management, and accountability tasks (p. 43). After PCSST counselors determine the amount of time necessary in each area of the delivery system, they develop and publish annual, monthly, and weekly calendars to keep students, parents, teachers, and administrators informed.

**Annual counselor agreements.** Another tool of the management component of the ASCA National Model (2012) is an annual agreement. At the beginning of each school year,

administrators and counselors come together to prepare collaborative agreements which are aligned with ASCA's tool that prioritize school counseling activities, timelines, and implementation plans to improve the PCSST students' college access, persistence, and attainment. The agreements include the counselors' office hours, means of communication, student assignments, the specific roles and responsibilities of the counselors, distribution of total school counseling hours, and what materials and supplies are needed. The purpose of these agreements is to help school counselors ensure to meet each student's academic, personal/social, and career needs through comprehensive school counseling programs. Furthermore, these agreements, which are negotiated with and approved by PCSST administrators, address how the school counseling program is organized, and what will be accomplished during the school year (ASCA, 2012).

As indicated in the agreements, school counselors' duties are divided by grade level and vary based on expertise and strengths. However, counselors collaborate as a team to make sure that we are all aware of various issues pertaining to each grade level. This allows them to become familiar with all students. The school counseling department also meets weekly to review each counselor's calendar and make any necessary revisions.

Each PCSST school counselor has an individualized agreement to serve and meet the needs of each student. In particular, elementary school counselors provide ongoing individual counseling, elementary character education, academic interventions, and group counseling services for students' academic, personal/social, and career development. Furthermore, they maintain positive relationships with parents, teachers, students, and other staff. Additionally, elementary school counselors act as Intervention and Referral Service coordinators to provide appropriate services for special education students. They also conduct in-class presentations,

which promote early college and career awareness. Both elementary school counselors also serve as Harassment Intimidation and Bullying (HIB) specialists.

In addition, the PCSST middle school counselors also provide systemic individual counseling to each student at least three times during the year, track monthly academic progress, provide group counseling on academic improvement plans, and expose middle school students to the college admissions and career planning processes. Likewise, the PCSST high school counselors provide individual academic planning to each high school student at least three times a year, track academic progress, provide group counseling on topics such as college admissions, test strategies, and time management, inform students about college and career planning during the in-class presentations, register students for the SAT, and aid students during their college and FAFSA application processes. They also organize on-site college visits and instant decision days, as well as the dual enrollment program. Moreover, all school counselors conduct home visits in order to increase parental involvement. Finally, they serve as PCSST College Coaching Program mentors to prepare students for Ivy League and other selective colleges.

Finally, the K-12 school counseling department chair supervises school counselors, and coordinates and directs several intervention and counseling programs such as the College Dual Enrollment Program, College Coaching Program, Scheduling Program, Alternative High School Assessment Program, Interventions, Educational Learning Plans, SAT Prep Program, Instant Decision Days, Home Visits, National Honor Society Program, and the Alumni Support Program. The department chair also conducts in-class college and career readiness presentations, and organizes college on-site admission days, college enrollment trips, and invitations. He also serves as a district test coordinator for grades K-12, coordinates state tests, and trains the

teachers. Furthermore, as a school counseling department chair, he also participates in all weekly administrative meetings to represent the school counselors.

**Advisory council.** Another tool of the management component of the ASCA National Model is establishing advisory councils that provide a forum for open dialogue between schools and communities, and show the perspective of various stakeholders for the counseling program (Dahir & Stone, 2005). Therefore, as guided by the ASCA National Model (2005), in order to review and monitor the counseling program activities and make recommendations to improve the quality of the counseling services, an advisory council is established. The advisory council represents all key stakeholder groups, which include: (a) a student representative from middle and high schools, (b) parents, (c) teachers, (d) school counselors, (e) the SAC/HIB coordinator, (f) administrators, and (g) a community member. Overall, the PCSST advisory council focuses on initiating, implementing, and sustaining a comprehensive school counseling program that focuses on improving students' personal, social, and academic development, as well as college and career readiness.

**Plans and calendars.** Effective planning and developing systemic action plans are necessary to develop and deliver meaningful counseling activities (Dahir & Stone, 2012). Aligned with this statement, PCSST school counselors use action plans. Each year, PCSST counselors collaboratively prepare comprehensive action plans to systematically provide counseling activities and services to students. As the ASCA (2012) recommends, each PCSST action plan contains: (1) goals to be addressed, (2) related domain areas of national standards and desired student competencies, (3) a description of the activity, (4) the titles of any packaged or created curriculum, (5) the timeline in which the activity is to be conducted and completed, (6) who is responsible for delivery, (7) the method of evaluating school success, (8) expected results

for students and (9) reflection. The main focus of the action plans is improving student success, increasing college awareness, and helping students' SAT preparation, college search, financial aid, and college applications.

Building a collaborative effort, and designing action plans and calendars play vital roles in meeting the diverse and complex needs of students in an efficient manner (Dahir & Stone, 2012; College Board, 2012; ASCA, 2012). In line with these focuses, PCSST counselors work with key stakeholders to address these needs and reach their ultimate goals. They describe the activities with details in a timeline, and they share responsibilities for expected results. Moreover, the school data profile, program results data, lesson plans, and monthly and annual calendars are utilized to outline each counselor's weekly activities, including in-class presentations, small-group counseling sessions, individual counseling sessions, career fairs, college trips, SAT preparation programs, character education activities, college spirit days, professional development days, home visits, testing timelines, college and financial aid timelines, and evening workshops that contribute to the students' academic, personal/social, emotional, and career development.

### **CRASP Delivery System**

In reference to the ASCA National Model (2012), the delivery system is the main part of CRASP that offers both direct and indirect counseling services. The list of CRASP components and their brief descriptions are listed below:

**K-12 school core counseling curriculum.** As recommended by the ASCA (2012), CRASP consists of a K-12 counseling curriculum that is comprehensive in scope, preventive in nature, and developmental in design. Professional PCSST school counselors organize developmental workshops, in-class presentations, and structured guidance lessons that are

designed to provide all students with the knowledge and skills required for their college and career readiness. In order to deliver the K-12 school counseling curriculum, the six full-time professional PCSST school counselors conduct college and career readiness presentations systemically for each grade level during the school year. Classroom presentations that are aligned with the ASCA National Model Standards are infused throughout PCSST's overall curriculum and are presented systematically throughout the advisory periods. These workshops and guidance lessons are modified based on the students' needs and categorized into four major domains which are (1) Character Education & Personal Wellness; (2) Knowledge and Life Skills Building; (3) Career Development; and (4) College Readiness, Access, and Success.

**Individual learning plans and academic advising.** Aligned with the new accountability standards, all public schools in New Jersey are strongly encouraged to use the Educational Proficiency Plan (EPP) to document student work required by 6A:8-4(c-d). Academic advising and individualized learning plans incorporate students' personal strengths, skills, abilities, values, and areas of interest, matching those personal assets with college and career options that are the most appropriate fit for each student.

The New Jersey Administrative Code also defines a Personalized Student Learning Plan as:

a formalized plan and process that involves students setting learning goals based on personal, academic and career interests beginning in the middle school grades and continuing throughout high school with the close support of adult mentors that include teachers, school counselors, and parents (N.J.A.C. 6A:8).

Parallel to the expectations of the New Jersey Administrative Codes, one of the areas that CRASP focuses on is continuous academic improvement of students in grades K-12.

Therefore, to help all students academically improve, PCSST implement an individual learning plan that consists of the following components: (1) web-based student information system; (2) academic data chart that includes students' individual scores in standardized, diagnostic and benchmark tests; (3) student survey to identify what the student sees as his/her strengths and challenges in core subjects or in general; (4) individual proficiency plan that includes goal setting, action plans and specific recommendations for academic improvement plan, (5) communication chart that shows how teachers, counselors, parents, and students work collaboratively to prepare the individual learning plans, monitor and evaluate the progress made during the school year.

In order to implement individualized learning plans, the PCSST school counseling department takes the following steps. First, all school counselors work together and collaborate with key stakeholders in order to determine the content and logistics of the implementation of individualized learning plans. Second, based on standardized test results and teachers' recommendations, unique needs of each student are determined. Third, during the summer staff orientation, all teachers receive formal training about the implementation of individual learning plans. In this training, school counselors also provide teachers with resources and materials. Fourth, after teachers are matched with students, the program starts. During the school year, both school counselors and administrators follow up on individual learning plans through individual student and teacher meetings.

**Individual college and career counseling sessions.** All PCSST counselors are supposed to meet with each student in grades K-12 for a minimum of three times during the school year to assist the student in establishing personalized academic, college, and career goals. As recommended by the National Office for School Counselor Advocacy's (NOSCA) Eight

Components of College and Career Readiness Counseling, during the individual counseling sessions, elementary school counselors focus on “early awareness, knowledge and skills that lay the foundation for the academic rigor and social development necessary for college and career readiness” (p.2). Then, during the individual counseling sessions, middle school counselors provide PCSST students with the opportunities and resources to explore and deepen their college and career knowledge, and the skills necessary for short and long-term goal setting.

Finally, high school counselors help students select high school courses that play a crucial role in their college and career readiness. They also focus on creating access to college and career pathways by offering one-on-one support in college and career exploration and the selection processes. In particular, aside from conducting college and career assessments and questionnaires, each student receives one-on-one support for financial application, college admission portfolio preparation, and successful college transition and adjustment during the individual counseling sessions.

In general, the content of the individual counseling sessions for each grade and each student is determined based on the students’ personalized needs. In order to identify each student’s unique needs, school counselors use several tools that include students’ test scores, assignment report, discipline report, course grades, attendance report, and teachers’ referrals. It was also the department’s priority to remain proactive and set up home visits and parent conferences with early warning signs of little or no college pursuit.

**Small group counseling sessions.** As a part of the responsive services component of CRASP, PCSST counselors also organize small group counseling sessions. According to the students’ needs, the selected topics of small group counseling are: (1) Test Anxiety/Test Taking Strategies; (2) Anger Management Techniques; (3) Family First; (4) Self-Esteem & Motivation;



(5) Time Management, Study, and Organization Skills; (6) Personal Wellness; (7) Peer Conflict.

In general, group size is between 6-8 students and based on the group structure, each group meets for approximately 40 minutes once a week for 5-6 weeks.

**College dual enrollment program.** Previous research emphasizes the importance of early college experiences on students' college readiness, pursuit, and persistence (American Institutes for Research and SRI International, 2009). The dual enrollment program is the main way to give students a sense of what college academics are like. In the dual enrollment program, students who are enrolled in a high school may also be enrolled at a local four-year or two-year institution. Therefore, to offer early college experience, PCSST has built a partnership with post-secondary institutions such as Monroe College, DeVry University, and Passaic County Community College. The college dual enrollment program is designed to allow PCSST students to receive first-hand college classroom experience by enrolling in several college courses before they graduate PCSST. This is not only reflected on their high school transcript, but also contributes earned credits toward their college transcript. Each year, eligible juniors and seniors take advantage of the dual enrollment program and get a head start on their college experiences.

**SAT preparation program.** In order to prepare students for college entrance exams, PCSST entered a partnership with The Princeton Review, and the SAT Ultimate Courses were offered to PCSST juniors. The Princeton Review's comprehensive early college preparation courses introduce students to standardized test preparation techniques and demonstrate the link between academic subjects and their corresponding question types on college entrance tests. In order to increase the turnout rate, the SAT Prep Program was offered during school hours. Students who participated in this program received a SAT preparation guidebook and practice books. They also had an opportunity to take several full-length SAT practice tests. In general,

this program provided PCSST with supplemental coursework to give their students an advantage in the college preparation process. In addition to SAT and PSAT tutoring sessions, PCSST school counselors also provided students and parents with resources and college entrance test prep materials.

**PSAT and SAT credit elective courses.** As indicated by the College Board (2010), Preliminary Scholastic Aptitude Test (PSAT) and Scholastic Aptitude Test (SAT) provide a path to opportunities for post-secondary, financial support, and scholarships. It is also noted that college entrance tests keep pace with what colleges are looking for today (College Board, 2013), measuring the skills required for success in the 21st century. Therefore, PCSST offers 2.5 credits elective courses for high school students to prepare them for college entrance exams. In addition to the PSAT and SAT content, students are schooled on “effective test taking” strategies during these credit elective courses.

**Instant decision days.** Organizing on-site college admission days is one of the most important components of CRASP. Thanks to the school counselors’ collaborative efforts with post-secondary institutions, around ten instant decision days are organized with various local colleges and universities each year. PCSST counselors made applying for undergraduate admission very easy for students by coordinating on-site admissions. During the on-site admissions, PCSST students’ college application fees are waived. This means that thanks to the instant decision days, PCSST seniors save an average of 300 dollars on their college applications. During instant decision days, college admission counselors review seniors’ completed college application files and make acceptances and scholarship decisions on the spot. The post-secondary institutions that attended PCSST’s instant decision days are: New Jersey City University, William Paterson University, Bloomfield College, Fairleigh Dickinson

University, St. Peter University, Monroe College, Felician College, Dover Business College, Caldwell College, Berkeley College, DeVry University, Lincoln Technical Institute, Passaic County Community College, and Bergen County Community College, as well as military schools.

**College fairs and college trips.** Starting in middle school, PCSST counselors schedule field trips for PCSST students to visit college open houses and college fairs. In particular, counselors take students to national and district college fairs, which usually have representatives from many colleges across the nation. PCSST counselors believe that college fairs that are sponsored by NACAC and NJACAC are a good way for students to learn about many colleges and get a brief snapshot of them. Each year, all PCSST seniors also participate in the Historically Black Colleges and Universities' (HBCUs) college fair. During the HBCU college fairs, PCSST senior students get an opportunity to speak to over 50 HBCUs that provide application fee waivers, scholarship awards, and on-site admissions.

**School-wide career day.** Each year, the PCSST counseling department holds an annual Career Day. A total of 485 students from Grade 7 to Grade 12 participated in the Career Day. In general, PCSST Career Day starts at 8:30 am and ends at 1:00 pm. PCSST school counselors work collaboratively to invite speakers representing various career fields and various career schools such as Dover Business School, Berkeley College, DeVry University, Lincoln Technical Institute, and Passaic County Community College. During the PCSST Career Day, students stay in their classroom and speakers and presenters from each different career cluster share their perspective of the career world and give PCSST children first-hand career experience.

**Parent-counselor and student conferences.** In addition to phone calls, emails, and letters sent home, each school counselor from grades K-12 arrange individual meetings with

parents and students to address the specific needs of students. In general, during the parent counselor and student conferences, school counselors go over students' academic progress, personal graduation plan, test scores, attendance and discipline reports, and individual college, career, and financial aid plan.

**Home visitation.** At PCSST, it is noted that many parents have difficulties attending report card nights and parent events because of various reasons such as their very busy and long work schedules or transportation issues. Therefore, in order to improve parental involvement, the home visitation program is designed to allow PCSST school counselors, teachers, and administrators to reach out to parents. Based on the student's needs, and with the parental consent, school counselors work with teachers to arrange home visits.

A day also is devoted to professional development activities to train all PCSST staff and faculty for home visitations. On that day, after the training, all PCSST teachers, administrators, counselors, and other supportive staff participate in a home visitation. The purpose of the home visitations is to learn about the student's needs, interests, and concerns to establish communication and rapport with parents. During these visits, the parents are informed of their child's academic progress, as well as any pertinent college and career information. During the visits, teachers and counselors also chat about the school community, school environment, programs, and their child's overall achievement thus far. These visits are considered a friendly informational visit to let parents and students know about the academic and counseling support services and programs offered at PCSST.

**Teacher tutoring.** In order to improve students' academic development and enhance student learning, PCSST help students get extra academic support from teachers. In PCSST, there are three main teacher tutoring services. The first is the intervention period. During the

intervention periods, a small group of students who need additional help meet with their assigned teachers from 2:44pm to 3:26pm twice a week and get extra academic support. The second teacher tutoring service is Saturday school, a program that provides a small group of students with help to meet their academic goals. Saturday school tutors are certified teachers from PCSST. They come to the school on Saturdays to teach students who face difficulties in their classes. The third tutoring service is teachers' office hours. PCSST students who need extra academic support go to their teacher's pre-assigned office hours to ask their questions.

**Peer tutoring.** In addition to teacher tutoring services, the peer tutoring program is also designed to help PCSST students who are having difficulties in a course because of a particularly challenging subject matter, lack of basic foundation, lack of preparation, or other factors. Peer tutors are PCSST former students or high-achieving volunteer students who have a high level of knowledge and skill in a specific subject, and are available to all students who are seeking help to improve. In general, PCSST counselors make arrangements for a high-achieving student to tutor another student, one who may be doing poorly in a specific class. This sometimes includes help with homework or project assignments.

**High school recognition and reward program.** In order to create and promote a school-wide college-going culture in PCSST and recognize college-ready students, the PCSST school counselors have implemented several incentives. For example, student college acceptances and scholarships awards are presented at the (1) Wall of Honor, (2) School Web Site, (3) Graduation Ceremony, (4) School-wide Assemblies, and (5) Guidance Office. Furthermore, students who receive a college acceptance are allowed to wear their college t-shirts during certain school days. Moreover, to encourage and recognize college and career-ready students, one student receives "the most college and career-ready" award during the graduation ceremony each year.

PCSST's school counseling department also initiated the "GOTCHA" Doing Good Positive Reward Program to reward students who demonstrate positive behavior and/or good character on a daily basis. In order to implement this program, teachers and staff members are provided a "GOTCHA" Doing Good ticket book. All staff and faculty are encouraged to give out these tickets to students daily, as often as they observe positive actions, kind words, or positive character traits. These tickets are given out at teacher/staff member discretion. Examples include: Caught you being respectful, caught you showing kindness, caught you following directions, or caught you doing your classwork. In general, teachers have the freedom to decide what he/she feels is positive behavior on an individualized basis. Teachers attempt to reward progress, not perfection. This means that they will attempt to observe each student exhibiting positive change instead of rewarding the same students multiple times.

Teachers fill out the front of the "GOTCHA" Doing Good ticket with the name of the student, grade, and section, and on the back of the ticket they are asked to write the positive behavior they observed. Then, they give the ticket to the student to place into the "GOTCHA" box, located in the Guidance Office. Each Friday afternoon, two tickets/winners per grade are selected. Pictures of winners are taken and displayed along with their names on a slide in the Monday morning assembly, and are also posted on the Guidance bulletin board. Furthermore, during the morning assembly every Monday, the winners of the weekly prize are announced. Winners have the opportunity to pick one of the following prizes: fast pass to the head of the lunch line, lunch with the principal or school counselor, homework pass, pass to organize locker, teacher helper, or small school supplies.

In addition, to support students' college application and increase their college knowledge, PCSST organizes PCSST College Spirit days. Every Thursday during May, school counselors

encourage teachers to wear their alma mater shirts/sweatshirts that represent the college they attended and/or graduated from. This gets the students to talk to their teachers about college and hopefully get them interested in learning more about different colleges. It is also a great way for teachers to show students that they are proud of attending their college and graduating with a degree. Teachers are also encouraged to share their college experience with each class. In week one, teachers are asked to give brief information about their college (size, financial aid opportunities, location, clubs, sport activities, admission requirements, etc.). In week two, teachers are encouraged to talk about their college preparation, search, and college application experiences. In week three, they talk about their college, major and career decision process. In week four, they share their personal experience about how they paid for their college tuition and other expenses. In the final week of college spirit days, teachers share their specific recommendations to stay, achieve, and graduate from college and what works in college success.

**AP and honor courses.** As indicated by College Board, taking AP courses gives the students the academic knowledge and skills to help them at their college or university. In addition, if students score well on the AP Exam, they have an opportunity to earn official college credits. AP Exam scores are reported on a 5-point scale as follows: (5) extremely qualified, (4) well qualified, (3) qualified, (2) possibly qualified, or (1) no recommendation. In reference to these scoring, students who score 3 or above are qualified to receive college credit or advanced placement. In order to prepare students for AP and college level courses, honor course tracks that require an intensive amount of challenging assignments and exams are designed. The first AP course was given at PCSST during 2012-2013, however, starting in September 2013, each academic department, including mathematics, English, social studies, and science, is offering an AP course.

**ACCUPLACER test preparation and practices.** Recently, in order to assess the academic readiness of accepted students, many post-secondary institutions began to administer a college replacement test known as ACCUPLACER that has a computer-adaptive design, allowing students to get a detailed analysis of their strengths and weaknesses (College Board, 2013). PCSST used several strategies to prepare students for the ACCUPLACER test. First, PCSST invited local college representatives and admission counselors who provided students with information about the content of the ACCUPLACER test and how it works in college. Additionally, PCSST offered ACCUPLACER practice tests for seniors during the school year. The purpose of the ACCUPLACER practice tests is to improve PCSST students' skills and help them become familiar with the style and content of questions asked on an ACCUPLACER test. Finally, after students complete their preparation, PCSST collaborates with Passaic County Community College (PCCC) to give senior students the opportunity to take a free official ACCUPLACER test that provides a personalized analysis of a student's strengths and weaknesses.

**Personalized FAFSA application support.** According to previous studies, the complexity of the FAFSA application and lack of information appear to be two significant barriers that hinder disadvantaged students' FAFSA application. The research also reported that many students eligible for aid do not apply for FAFSA (Sturrock, 2002; King, 2004; Bettinger et al., 2009). Therefore, PCSST school counselors offer individualized assistance with FAFSA completion to each senior student. During one-on-one individual counseling sessions, school counselors strive to simplify the process of getting financial aid and provide clear information about the FAFSA process and grant eligibility.



**Providing fee waivers.** PCSST school counselors encourage each senior student to apply to an average of five colleges. With college application fees averaging \$35–50 as indicated by the College Board, applying to several colleges can be expensive for any student. Particularly in an urban school setting with 90 percent of students enrolled in the free and reduced lunch program, it may be difficult for many families to subsidize around the \$300 college application fees. Therefore, in order to ease the college application process, PCSST counselors take advantage of the college application fee waiver program, sponsored by the College Board and The National Association for College Admission Counseling (NACAC). Each year, counselors provide eligible PCSST seniors with college application fee waivers so they can complete and submit their college applications.

In addition, school counselors encourage PCSST students to take the SATs and subject tests twice. Currently, the fee for general SAT registration is \$51. Taking the SAT multiple times is definitely expensive for the majority of PCSST students. Like college application fee waivers, the College Board and ACT offer fee waivers to help lower-income students pay for their college entrance tests. Therefore, PCSST counselors collaborate with the College Board and ACT to request fee waivers that cover 100% of the registration fees for a single test date. As reported by the College Board, each eligible PCSST student can use up to two waivers for the SAT and up to two waivers for SAT Subject Tests, a total of four fee waivers.

**Alumni support program.** PCSST's counseling department is also focused on increasing its alumni students' college success. Therefore, in order to improve the college persistence and attainment of each PCSST-graduated student, the alumni support program was established. Initially, PCSST enrolled in the National Clearinghouse Student Tracker Program and graduated PCSST students were hired as alumni coordinators to reach out and monitor each

PCSST alumni. The main role of PCSST alumni coordinators is to support each graduated student's college success and graduation. Overall, CRASP's vision is to provide ongoing support and guidance to all PCSST alumni so they can succeed in their schools, career, and life. A full list of alumni support services includes: (a) Offering personalized career counseling sessions; (b) arranging summer part-time job opportunities; (c) Helping search for scholarships and grants; (d) Providing mentoring; (e) Internship arrangements; (f) Offering academic advising and tutoring; (g) Individualized FAFSA application support; (h) Arranging field trips and network events, (i) Free Access to the PCSST library, gymnasium, and computer labs.

**Responsive services.** In addition to individual counseling sessions and guidance curriculum, as recommended by the ASCA National Model (2005), responsive services are also established to meet the immediate needs of PCSST students, such as grief counseling, peer pressure, high anxiety, family problems, peer conflicts, a school-wide harassment intimidation and bullying program, a substance abuse awareness program, a gang involvement prevention program, and a school-wide referral program. Aside from traditional students, PCSST school counselors also identify and meet with each at-risk student who needs extra support.

In particular, while all PCSST counselors conduct responsive services for the students' immediate needs, a large percentage of those services are conducted by the Student Assistance Counselor (SAC) and crisis specialist. The SAC provides PCSST students with necessary interventions, referrals, and character education. The specialist works with the school staff on a daily basis to identify at-risk students, and remains proactive in devising appropriate individual interventions. The specialist also acts as a Harassment Intimidation and Bullying (HIB) coordinator, and attends professional in-services and conducts ongoing research on the changing New Jersey HIB laws to make sure that school's curriculum reflects the state laws. Finally, the

HIB coordinator uses school data and extensively collaborates with the dean of students to prevent any behavioral issues.

### **CRASP Accountability**

With the advent of NCLB (2001), teachers, counselors, and administrators are increasingly challenged to provide evidence of program accomplishment. Therefore, like all other stakeholders, school counselors are expected to demonstrate the effectiveness of their school's counseling program in measurable terms. With that end, PCSST school counselors use measurable units and various assessment techniques and strategies to evaluate the program and hold it accountable, PCSST counselors collect and utilize several tools that link the program to student achievement. These monitoring and assessment tools are listed below.

First of all, during the departmental meetings, PCSST counselors prepare a results report, which includes program impacts on students, what worked well, and what needs to be modified to improve the effectiveness at the end of the each counseling program. After the results report is prepared, the school counselors share this report with key stakeholders. Second, as recommended by the ASCA National Model (2012), PCSST counselors utilize the adapted version of ASCA's program audit template. These program assessment tools are designed to help counselors evaluate their own performance and program impacts while delivering counseling services.

In addition, school counselors utilize a six-step accountability process known as MEASURE to demonstrate the impact of the school counseling program, and to monitor and evaluate program implementation. Like the program audit tool, MEASURE provides an accountable data-driven school counseling program to help the counselors collect information and data to ensure that the PCSST counseling program is comprehensive in design, delivered in a systemic fashion for all students, and accountable for results (Dahir & Stone, 2012).

**CRASP and Collaborative Effort**

During the initiation and implementation of CRASP, the school counselors collaborated and partnered with various key stakeholders to develop, maintain, and enhance the total counseling program. In order to make a change and lead the comprehensive counseling program, professional PCSST school counselors focused on establishing a collaborative effort among key stakeholders by participating in teachers' and administrators' meetings. During these meetings, the major barriers and challenges that PCSST may encounter in program initiation and implementation were discussed and identified.

Moreover, the program coordinator worked with school administrators, teachers, and other key stakeholders to deal with these barriers by offering practical suggestions for program implementation that focused on improving disadvantaged students' college readiness, pursuit, access, and persistence. For example, counselor and teacher partnerships play an important role in the design and development of effective counseling activities that help students' college preparation and enrich their high school success. In particular, school counselors work with classroom teachers to arrange classroom guidance activities such as college awareness workshops, test taking strategies, dealing with anxiety, improving study and time management skills, financial aid workshops, and effective interview techniques.

Additionally, PCSST school counselors and teachers work together in order to prepare students for the college entrance tests. While the professional school counselors help students register for SAT and ACT, math and English teachers help PCSST students by teaching useful SAT-taking techniques. PCSST counselors also participate in weekly grade chair committee meetings to review and monitor each student's academic progress with their grade level teachers.

During these grade chair meetings, counselors and teachers work together to determine which students are in need of some extra academic support and counseling services.

In addition to collaborating with PCSST teachers, the school counselors work closely with the school administrators to develop and deliver effective counseling services. For example, each week, the director of school counseling services attends executive team meetings to represent all school counselors and inform the school administration team about comprehensive school counseling programs. The director of school counseling services is considered a permanent member of the school leadership team.

During the leadership meetings, the director of school counseling services shares school counselors' inputs and collaborate with school administrators to initiate and implement interventions to help get the students ready for college and careers. Thanks to the school counselors and administration's partnership, several academic and counseling services have been initiated and implemented. These include a school-wide SAT prep program, after school programs, Saturday academic success program, tutoring services, college and career fairs, PCSST positive awards program, college dual enrollment program, character education program, college coaching program, college and career readiness courses, and mentoring program.

Furthermore, PCSST school counselors partner with parents. Specifically, the counselors organize an annual parent workshop series that includes financial aid workshops, college awareness workshops, and career readiness workshops. Home visits are also arranged for PCSST students to discuss her/his college and career preparation plans, as well as academic and personal development activities. The school counselors have prepared a parent handbook to help parents understand, support, and track the college-bound students' admission and scholarship application processes. In order to encourage and inform parents about the college and scholarship application

processes, PCSST counselors also arrange parent conferences for PCSST students. During these conferences, important information, materials and resources are shared regarding the students' decision-making processes in career and college choice.

Moreover, PCSST counselors build partnerships with community agencies and local colleges to create and help promote a college-going culture. In particular, school counselors reach out to local hospitals, churches, volunteer organizations, private local agencies, and libraries to arrange community services for students. Counselors also contact small local business owners such as family doctors, dentists, lawyers, architects, and engineering offices to arrange internship hours for the juniors and seniors. Furthermore, local college admissions counselors come to the school for instant decision, college, and career days.

During a school year, to help introduce students to a variety of post-secondary institutions, approximately twenty different college and financial admission counselors are invited to PCSST. College admission representatives from different universities advise students on how to best prepare for the college and career selection processes, and give tips on financing college. In the last part of the collaborative efforts, school counselors become part of several committees, including a child study team, school improvement team, professional development committee, curriculum development committee, Middle State Accreditation committee, grading committee, technology integration committee, and attendance committee.

### **The Logic Model of CRASP**

In order to demonstrate the logical relationships between the resources, activities, goals, and intended outcomes of CRASP, as indicated in Figure 5, the visual conceptual framework is prepared. The first column shows the major program components (Foundation, Management, Delivery, and Accountability). The second column indicates the ultimate goals of CRASP, which

are improving students' college readiness, college pursuit, college access, and college persistence. Furthermore, the items in the ellipse represent the program's proximal goals, which are helping students obtain a high level of academic knowledge, academic habits, personal qualities, social readiness, emotional readiness, mental readiness, career readiness, and financial readiness. Finally, the framework also dictates that some conditions must be present in order to initiate, implement, and sustain a comprehensive school counseling program. These required conditions are considered program essentials. The triangles include the essentials of CRASP which are: Culture of (a) Ongoing Caring; (b) Ongoing Improvement; (c) Ongoing Partnership; (d) Ongoing Accountability; (e) Ongoing Dedication; (f) Consistency; (g) College-Going; (h) Technology Integration; (i) Advocacy; (j) High Expectations, and (j) Differentiation

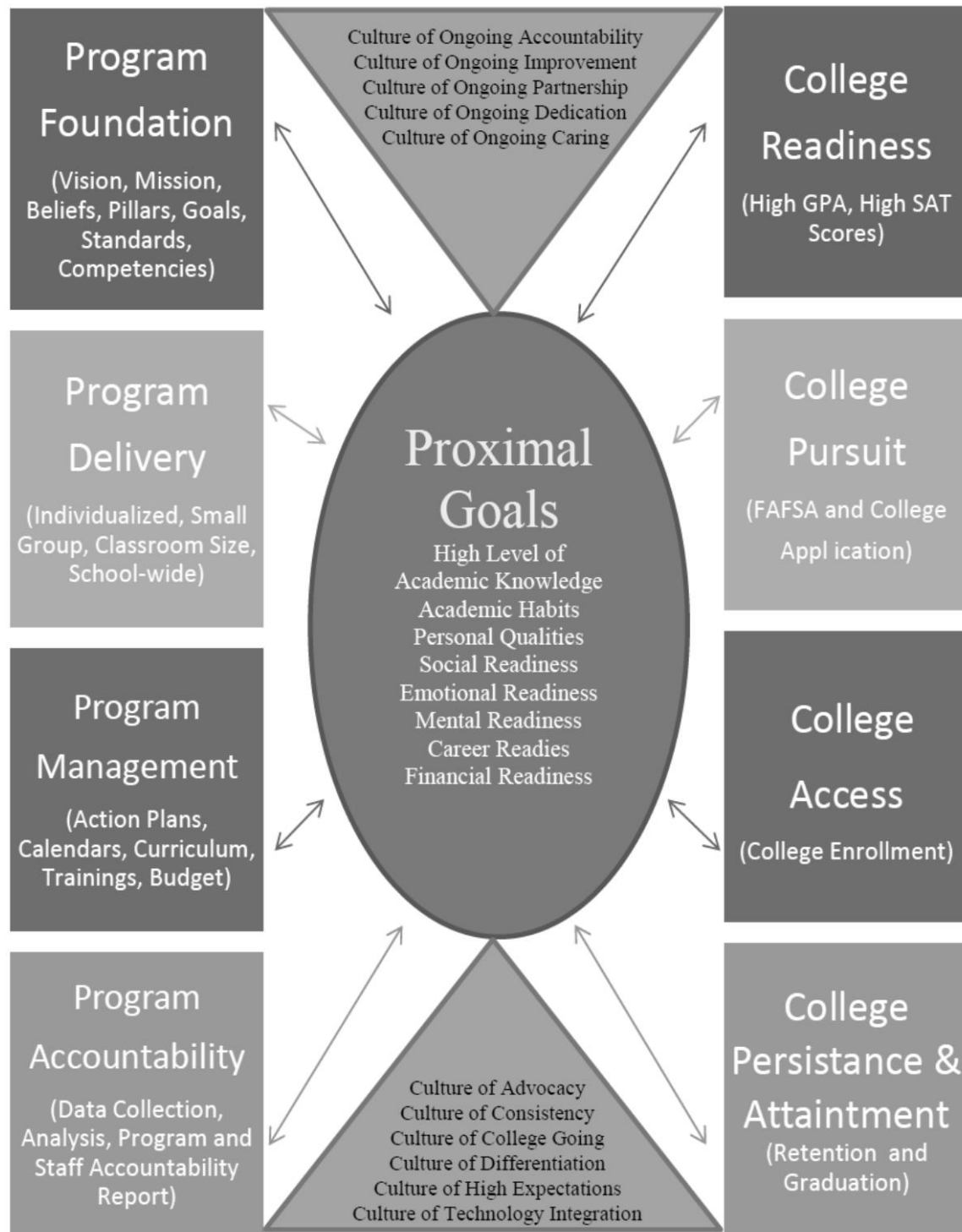


Figure 5. The conceptual model of the CRASP.

These twelve essentials which are listed above are considered as very important components of CRASP implementation. In order to develop a successful strategy for creating a



college-going culture for all students, and to have all program essentials, the program coordinator and professional school counselors collaborate with school administrators, teachers, parents and other key stakeholders. As it is noted in the literature review there is no quick fix for improving the college and career readiness of disadvantaged students. Key stakeholders need to understand that preparing first-generation and low-income students for college, and providing them with ongoing support until they graduate from college, requires systemic investments and planning. The visual conceptual framework of CRASP is prepared to provide stakeholders with a systemic approach to initiate, implement and institutionalize comprehensive school counseling services.

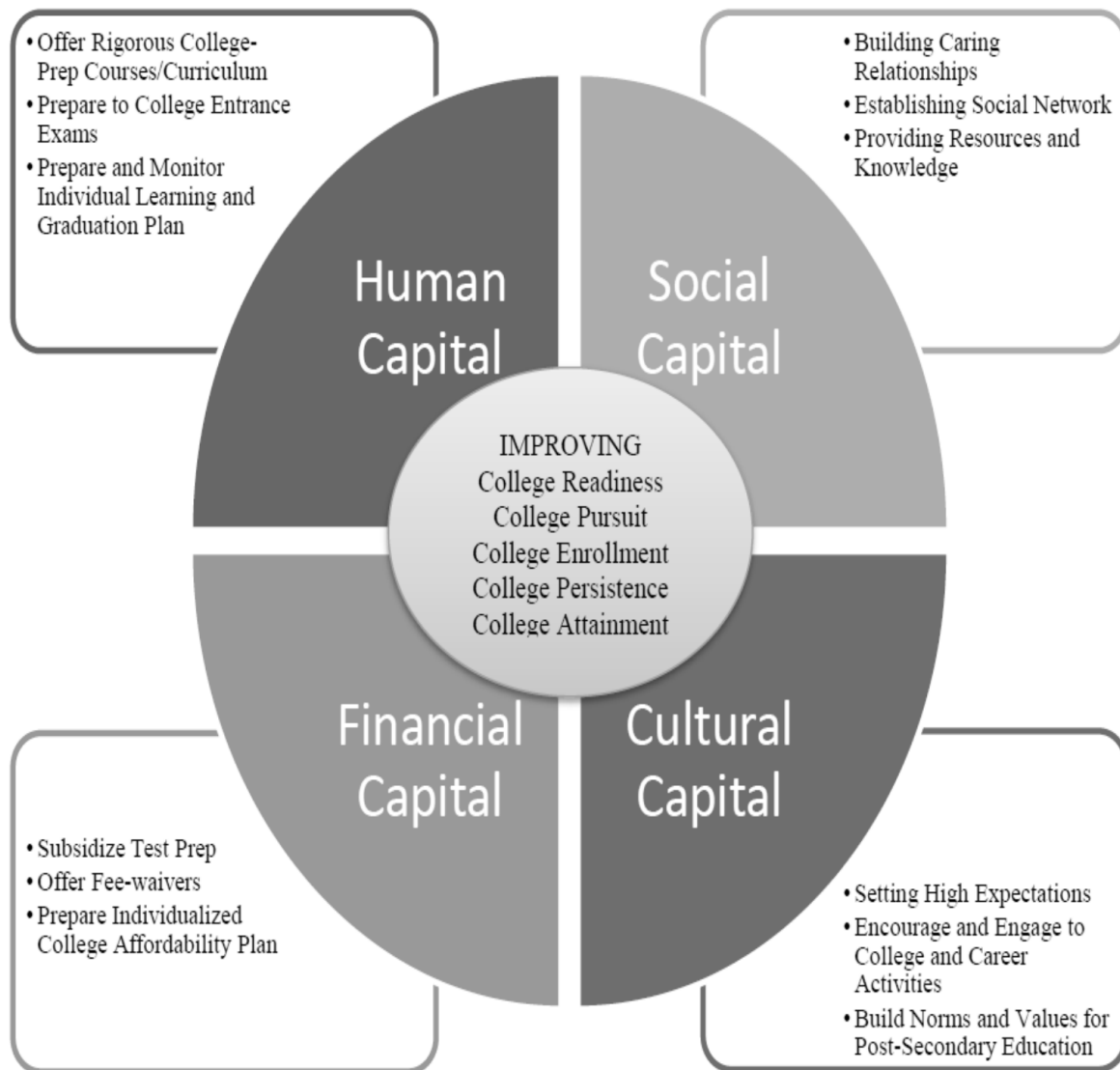
Developing a visual framework is important in the program design and implementation. Having a conceptual framework might help stakeholders see the short and long terms goals of the comprehensive school counseling program. When all things are taken into consideration, as Lotkowski, Robbins, and Noeth (2004) note, helping disadvantaged students get ready, get into, and get through college is a long-term investment that requires multifaceted approaches and collaborative efforts among various stakeholders and institutions. Therefore, as it is indicated in the visual conceptual framework of CRASP, disadvantaged students need to receive systemic and ongoing support and guidance during their high school years to be prepared for post-secondary education and their future careers. This visual framework is expected to provide professional school counselors, administrators and key stakeholders with a roadmap to improve disadvantaged students' college readiness, pursuit, access, and persistence.

### **Theoretical Framework of CRASP**

According to the literature, the majority of urban high school students do not have the proper capitals that are necessary for college readiness and success. Therefore, helping

disadvantaged urban students gain access to these human, social, cultural, and financial capitals is crucial to helping them fulfill their academic and college goals. Aligned with this approach, the theoretical framework of the study focuses on creating the collaborative efforts to make these capitals available for all students so they can develop the coping skills to stay and succeed in college. As shown in Figure 6, the theoretical approach of CRASP combines and utilizes all four forms of capital to fully understand what works in the disadvantaged students' opportunities for college readiness, pursuit, access, and success.

Particularly, as shown in Figure 6, in this study, building social capital is associated with (a) building caring relationships, (b) establishing social network support, and (c) providing college resources and knowledge. Second, building cultural capital is associated with (a) setting high expectations, (b) encouraging and engaging in college and career activities, and (c) building norms and values for post-secondary education. Third, building financial capital is associated with (a) subsidizing college entrance test preparation, (b) offering fee-waivers, and (c) preparing individualized college affordability plans. Finally, building human capital is associated with (a) offering rigorous college-prep courses and curriculum, (b) preparing students for college entrance exams, and (c) preparing and monitoring individual learning and graduation plans.



*Figure 6.* The theoretical model of CRASP.

## **CHAPTER FOUR: METHODOLOGY**

The methodology section contains a detailed description of the research design and sample selection process, including the data collection, management, and analysis, followed by the role of the researcher, validity, and reliability issues.

### **Research Design**

The research design and methods for this study are derived from the experiences of a pilot study conducted in the summer of 2011, which employed quantitative research methods in order to evaluate the impacts of a comprehensive College Readiness Access and Success Program (CRASP). Aligned with the research questions, the quantitative data was collected and analyzed to determine the impacts of CRASP on PCSST students' college readiness, pursuit, access, and persistence. Particularly, students' cumulative GPA, SAT test scores, college enrollment, college retention rates, and responses to survey questions are used to measure graduated PCSST students' outcomes and program impacts.

The data was collected for five years (cohorts 2009, 2010, 2011, 2012, and 2013). The first cohort (Class of 2009) did not participate in CRASP and serves as the control group. Each subsequent PCSST cohort had one additional year of CRASP compared to the previous cohort. This study compares the college experiences and outcomes of PCSST students who participated in CRASP for different lengths of time (from zero to four years). Archived student data also provided additional information for student characteristics, including student achievement levels at high school entry.

While there are some similarities, this is not an interrupted time series because there is only one pre-test. The design for this study may be viewed as a pre-test followed by multiple post-tests, similar to an interrupted time series design with only one pre-test point, or as a

treatment dose-response study in which each succeeding cohort received a higher dose. Thus, one must predict either an abrupt change after the first year or a steady improvement in outcome with each year.

In addition to the descriptive statistics (Frequencies, Mean, Median, Mode, Standard Deviation) the inferential statistics that include the t-test, Analysis of Variance (ANOVA), multiple regression, and binary logistic regression are used to estimate the effects of CRASP, controlling for student demographics and abilities prior to CRASP. Aligned with these inferential statistics techniques, for this study, t-tests, correlational analysis, and regression analyses are used to determine if there were significant differences ( $p < .05$ , two-tailed) between various aspects of student college readiness, pursuit, access, and persistence. In addition, this dissertation study describes the experiences of former PCSST students in post-secondary institutions, with particular attention paid to problems and challenges that encounter in their first year of college education.

### **Pilot Study**

A pilot study is considered a very important component of a research study, because it allows researchers to employ surveys to small samples to study and revise the procedures and questions for a larger study (Berends, 2006). In that aspect, to validate the survey instruments and determine the reliability of the questions, a pilot study of the survey instruments was conducted on a small scale during the summer of 2011. The survey questions were administered to eight participants, each a student who graduated from PCSST. After the participants completed the survey, they were asked to share their experiences regarding the length of the survey, content, wording, and clarity of questions, as well as the format of the survey. Pilot respondents indicated that they were satisfied with the quality of the questions. In particular,

participants responded that the survey questions were all associated with their college experiences. However, they pointed out that the length of time it took to complete the survey was not appropriate. Participants found the seven-page survey too long. The researcher went over all comprehensive alumni survey items to identify repeating questions. Then, repetitive questions were eliminated from the alumni survey.

While reviewing the survey items, participants also indicated that some questions were not clear for them. Therefore, the wording of these questions was changed to improve readability. Furthermore, section four of the survey contained a list of student and institutional factors that can affect students' college success; respondents identified that some of the items were very similar to each other. Then, the items in the section four were clarified and revised.

In addition to graduated PCSST students, survey questions were reviewed by eight colleagues, each with an educational background, four with master's degrees in school counseling. All items in the five sections were validated as acceptable. The wording of some questions was changed. Additionally, a total of eight items in sections three and four were dropped because they were considered close to other items in the same section of the survey. Finally, based upon the experiences gained from the pilot study and peer review, the comprehensive alumni survey (Appendix A) was finalized for data collection.

### **Context, Setting, and Basic Demographics of Participants**

This study was conducted at Paterson Charter School for Science and Technology (PCSST), located in Paterson, New Jersey. The 2000 Census data shows that less than 9% of the population in Paterson holds a bachelor degree or higher, and over 25% of families are below the poverty level, with a median household income of \$32,778. According to the NJDOE 2012 school report card, the population of PCSST is 1,039 students, and includes grades K through 12.

As indicated in Figure 7 below, approximately 90% of PCSST students are enrolled in the free and reduced lunch program. Additionally, 3.4% of the PCSST student population is white, and 85% of the school's population is African American or Hispanic. While 7.2% of PCSST students are enrolled in special education programs, 4% of PCSST students receive English as a Second Language (ESL) support.

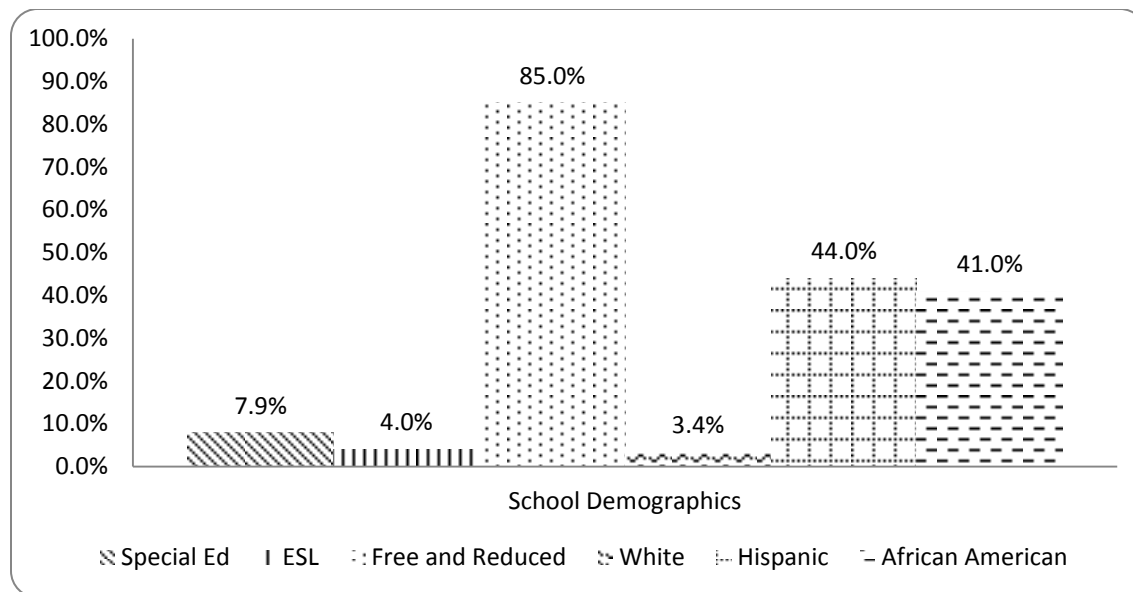
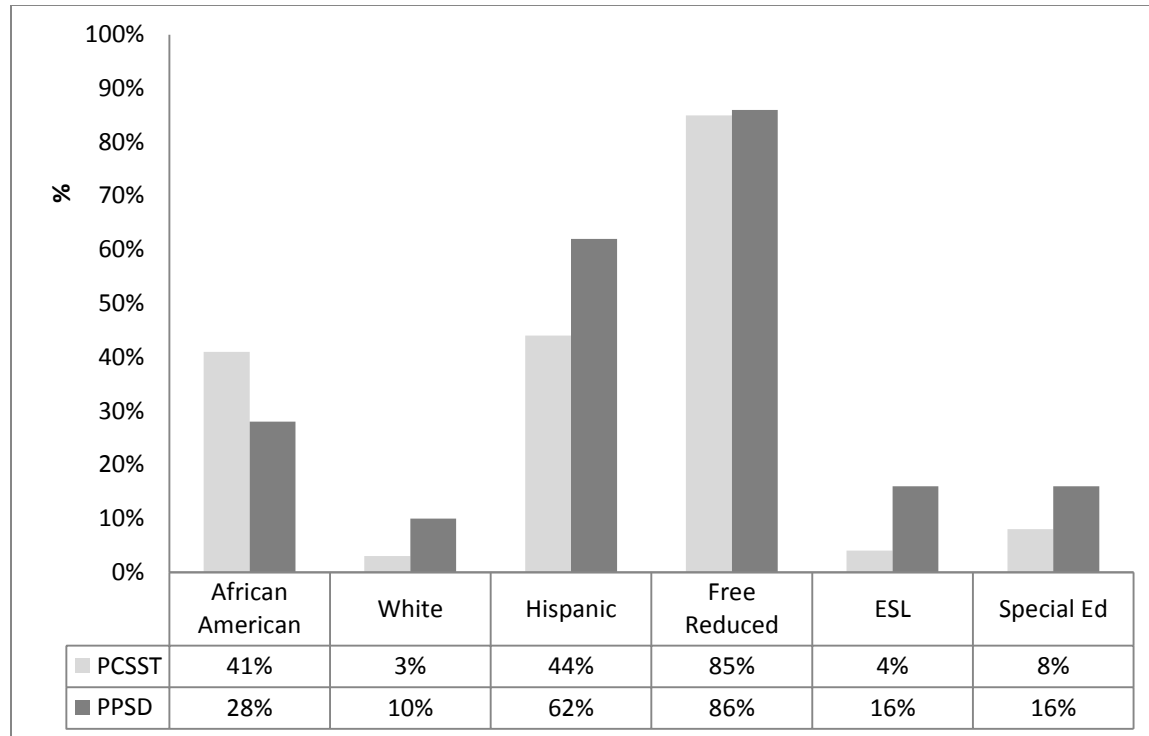


Figure 7. PCSST school demographics in 2011-2012.

Based on the NJDOE 2012 school report card and enrollment data, PCSST and the Paterson Public School District (PPSD) have somewhat similar school demographics. Both the Paterson Public School District's and PCSST's populations mirror the demographic trend of urban communities in New Jersey: around 90 percent of all students are of Hispanic or African-American origin, and approximately 10 percent are of Caucasian, Middle Eastern, or Asian descent. The comparison of these demographics is shown in Figure 8, below. As can be seen, PCSST has a higher percentage of African-American Students than this district as a whole, and a much lower percentage of ESL and special education students.



*Figure 8.* School demographics of PCSST and the Paterson Public School District.

The participants were all cohorts (classes 2009-2013) from Paterson Charter School for Science and Technology (PCSST). The implementation of CRASP began in September 2009. The first cohort graduated from PCSST in June 2009. Each year, an average of 77 senior students graduates from PCSST. The research consists of comparing the basic demographics of the PCSST class of 2009, who never participated in the CRASP, and the class of 2010, 2011, 2012, and 2013, who participated in the program starting in September 2009. In other words, all PCSST students from cohort 2009, 2010 2011, 2012, and 2013 are considered the target population of the study. Table 2 shows the number of students in each cohort, and also gives numbers of transfer-in and out students from each cohort.



Table 2.

*The Number of Students in Cohort from 2009 to 2013*

Cohort	# of Students	# of Transfer in Students	# of Transfer out Students
2009	77	12	18
2010	79	14	17
2011	75	9	18
2012	74	8	18
2013	79	16	20
Total	384	59	92

### **PCSST's Admissions and Enrollment Practices**

As reported in the 2012 report card, the admission policy and evaluation criterion for Paterson Charter School for Science and Technology is non-discriminatory and is designed to ensure equal opportunity for interested applicants, grades K through 12. Enrollment is open on a space-available basis. PCSST does not discriminate on intellectual or athletic ability, measures of achievement or aptitude, status as a handicapped person, proficiency in the English language, or any other basis that would be prohibited if used by a school district (N.J.S.A18A:36A-7).

Each year, during the enrollment process, existing students had first priority for re-enrollment, regardless of resident status. An existing student refers to a student currently enrolled in the charter school. In other words, the priority for enrollment is given to existing students and their sibling(s) residing in the Paterson school district. If all available spaces are not filled by existing students and their sibling(s) at the close of the initial recruitment period, enrollment is then made available to resident students.

Non-resident students apply for admission with the understanding that priority for enrollment is first given to existing students and their siblings, then to those residing in the Paterson school district. If all available spaces are not filled by existing students, their siblings,

and resident students at the close of the initial recruitment period, enrollment is then made available to non-resident students.

In the event that there are more applications for admission than there are allotted spaces, a random process for admission in the form of a Lottery Drawing is used to determine enrollment at PCSST in accordance with N.J.S.A 18A:36A-8(a). In the event that a lottery process is used to determine enrollment at PCSST, names of applicants continue to be drawn after all available grade-level spaces have been filled in order to form an enrollment “waiting list”. During the recruitment period, names remain on the waiting list for enrollment in the subsequent year only. At the expiration of the waiting list, the parent or guardian is required to apply for admission again.

Table 3.

*PCSST School Enrollment and Waiting List in 2011-2012*

Grade Level	Max Enrollment	October 15 <sup>th</sup> Enrollment	Final Enrollment Count	Waiting List
K	80	80	79	164
Grade 1	80	80	80	90
Grade 2	80	80	79	68
Grade 3	80	80	78	73
Grade 4	80	80	79	66
Grade 5	80	80	78	106
Grade 6	80	84	83	116
Grade 7	84	84	80	119
Grade 8	84	84	81	70
Grade 9	84	84	80	166
Grade 10	84	84	82	63
Grade 11	84	82	80	29
Grade 12	84	82	80	7

In order to explore the trends in basic demographics of PCSST graduated students and CRASP participation from 2009 to 2013, Table 4 and Table 5 were prepared. Table 4 presents the results of the one way ANOVA, which was used to test for differences between demographic information of PCSST CRASP participants and non-CRASP participants prior to the study.

According to the one way ANOVA test results, as can be seen in Table 4, there were no statistically significant differences between the CRASP students and the comparison group, who never participated in CRASP, on Hispanic, African American, Gender, Transfer In, Lunch Type, Parent Education, Initial Grade Point Average, Special Education and English second language learners at the alpha = .05 level (p-value >.05).

Table 4.

*ANOVA of Participants' Demographic Information by CRASP Participation*

Variables	Participants	N	Mean	SD	Significance
Black	0	77	.506	.503	

	1	307	.449	.498	.371
	Total	384	.460	.499	
Hispanic	0	77	.389	.490	
	1	307	.423	.494	.591
	Total	384	.416	.493	
Parent Education	0	77	.220	.417	
	1	307	.210	.409	.863
	Total	384	.210	.410	
Transfer In	0	77	.155	.365	
	1	307	.149	.357	.896
	Total	384	.151	.358	
Gender	0	77	.498	.057	
	1	307	.489	.028	.547
	Total	384	.490	.025	
LunchType	0	77	.476	.054	
	1	307	.441	.025	.197
	Total	384	.449	.023	
SpecialESL	0	77	.270	.031	
	1	307	.334	.019	.252
	Total	384	.322	.016	
Initial_GPA	0	77	.793	.090	
	1	307	.851	.048	.085
	Total	384	.842	.043	

In addition, Table 5 has also been prepared to show how participants' basic demographics and initial GPAs are changed by years spent in CRASP. In reference to Table 5, in terms of years spent in CRASP, there are statistically significant differences between the students who have various years of CRASP involvement and the comparison group who did not participate in CRASP on initial GPA, transfer-in and lunch type. As indicated by Table 5, even though the demographics mean scores of the CRASP participants and non-participant PCSST students are slightly different from each other on special education, ESL, gender, parent education, and race, these differences between the groups are not statistically significant.

Table 5.

*ANOVA Table of Participants' Demographic Information by Years Spent in CRASP*

Variables	Years in CRASP	N	Mean	SD	Significance
Black	0	77	.504	.502	.841
	1	90	.444	.499	
	2	83	.505	.503	
	3	71	.446	.500	
	4	63	.438	.500	
	Total	384	.473	.500	
Hispanic	0	77	.336	.474	.919
	1	90	.407	.494	
	2	83	.404	.493	
	3	71	.419	.497	
	4	63	.453	.502	
	Total	384	.395	.489	
Parent Education	0	77	.22	.417	.195
	1	90	.18	.384	
	2	83	.27	.444	
	3	71	.27	.446	
	4	63	.13	.336	
	Total	384	.21	.410	
Initial GPA	0	77	2.37	.793	.002*
	1	90	2.73	.901	
	2	83	2.44	.874	
	3	71	2.70	.759	
	4	63	2.30	.773	
	Total	384	2.52	.842	
Special/ESL	0	77	.08	.270	.828
	1	90	.13	.342	
	2	83	.12	.328	
	3	71	.13	.335	
	4	63	.13	.336	
	Total	384	.12	.322	

*(table continues)*

Variables	Years in CRASP	N	Mean	SD	Significance
Transfer In	0	77	.155	.365	.001*
	1	90	.277	.450	
	2	83	.192	.396	
	3	71	.070	.257	
	4	63	.000	.000	
	Total	384	.151	.358	
Gender	0	77	.57	.498	.554
	1	90	.61	.490	
	2	83	.67	.471	
	3	71	.55	.501	
	4	63	.59	.496	
	Total	384	.60	.490	
Lunch Type	0	77	.34	.476	.009*
	1	90	.39	.490	
	2	83	.23	.423	
	3	71	.15	.364	
	4	63	.25	.439	
	Total	384	.28	.449	

Note. \*p <.05

### The Instrumentation and Data Sources

This research is a pre-specified study. As Krathwonu and Smith (2005) note, in pre-specified studies, the research questions, arguments supporting the inquiry, and specific procedures of data collection and data analysis are worked out at the beginning of the investigation. A pre-prepared alumni survey was sent to a total of 305 PCSST-graduated students. The alumni survey was prepared to gather information to explore the college experiences of PCSST's former students. In that aspect, the questions generally inquired about students' preparation for and knowledge about college admission and financial aid, as well as their attitudes and experiences about interventions that are offered by CRASP and post-secondary institutions. The survey included four major sections, and was composed of closed questions with Likert-type response scales.

The first section, “Background Information and College Data”, includes the following items: (1) name; (2) high school graduation year; (3) enrollment status in degree/certificate/diploma program; (4) parent's highest level of school completed; (5) number of college applications; and (6) second-year college enrollment.

The second section of the survey was designed to explore the impact of high school experiences on getting into and achieving in college. All 19 academic and counseling programs and interventions in PCSST that may make a possible contribution to students’ college goals are listed in section two. Students were asked to indicate if they participated in these programs when they were in high school.

The third section of the survey was designed to explore the challenges that students face while attending college. This section contains a list of student and institutional factors that may affect students’ college success. In this section, students were asked to indicate to what degree each factor affected their college success. While the researcher was constructing the items in this section, he reviewed and utilized the PCSST alumni’s input that was received and collected over the last three years.

In addition, the researcher reviewed the findings of past college retention research studies and found that the majority of items in this section are similar to those examined in previous studies. Eight of the 19 items were very similar to the survey items that are used in the ACT (2010) “What Works in Student Retention?” that was administered by ACT (2010). After students rate the items, they were also asked whether or not they dropped out of college. If they dropped out of college, they were asked to list the reasons. Finally, the last section of the survey was designed to explore the impact of college experiences on students’ college retention and

success. In this section, the series of programs and interventions that are possibly offered by their colleges are listed.

In addition to the survey responses, other data sources were also used. For example, the researcher used the computerized PCSST student information system, which contains each student's demographic information, contact information, GPA, discipline reports, daily attendance rate, lunch type situation, test results, and report cards. Second, the official College Board SAT results were used as another data source. Third, the researcher used the "Student Tracker", a web-based program designed by National Clearinghouse to help high schools track their alumni's college enrollment data. Fourth, NJ Standards Measurement and Resource for Teaching (NJ SMART), a comprehensive statewide longitudinal data warehouse, was also used in this study. Finally, the researcher's individual counseling logs, as well as alumni follow-up data, were utilized. Table 6 shows how the various data sources were used to gather data to address the research questions.

Table 6.  
*Data Sources and the Number with Data*

PCSST Graduated Cohort	Final GPA Data	SAT Data	College App Data	1 <sup>st</sup> Year College Enroll	2 <sup>nd</sup> Year College Enroll	FAFSA Data
2009	77	77	69	77	77	69
2010	79	79	79	79	79	79
2011	75	75	75	75	75	75
2012	74	74	74	74	74	74
2013	79	79	79	79	79	79
Total	384	384	375	384	384	375

*Note.* Final GPA data collected from archived school data. SAT data collected from College Board and NJ SMART. Self-Reported college application data collected from survey/counselor log/alumni follow-up. First and second year college enrollment data collected from survey/student tracker program/alumni follow-up. Self-Reported FAFSA data collected from survey/counselors logs/alumni follow-up.



### **Data Collection**

The proposed survey was approved by the Rutgers University Institutional Review Board in July 2012, and it contains minimal risk to the participants. The researcher began to administer the survey in August 2012. The researcher followed certain procedures to provide the participants with the least amount of risk possible, and maintained their comfort throughout the completion of the alumni survey. For example, it was the participants' decision whether or not they would like to take part in this study. If they chose to participate, they were able to withdraw from the study at any time during the research process. Even though the survey does not pose any psychological, legal, social, or physical harm towards the participants, an electronic letter of consent was attached to the survey and survey participants were required to electronically indicate that they had read and consented to participate prior to responding to any further questions.

The online consent form specified the purpose of the dissertation study, described the ways in which their contributed information would be used for PCSST programs, and indicated that participants had the option to withdraw from the study at any time or if they felt any discomfort. Furthermore, if survey items were not applicable to participants, they were directed to skip the item or mark the "Does Not Apply" option. Furthermore, if any item requested information that they did not wish to provide, they were free to omit it.

During the data collection process, a combination of both survey and archived school data were collected for this investigation. In particular, a mixed-mode strategy that includes online and in-person was conducted. After the researcher finalized the survey items based on the pilot study and peer reviews, the survey was prepared in the online Survey Monkey system. Emails that included the survey link were sent to all PCSST alumni requesting them to complete the online PCSST Alumni survey. Reminder messages were sent in September, October,

November, and again in December 2012. Besides group and individual emails, reminder messages were also sent through a Facebook account.

During the data collection process, PCSST alumni coordinators from different cohorts helped the researcher reach out and recruit the PCSST students to complete the alumni survey. Of the email messages sent to PCSST alumni, around 20 messages were returned because the message was undeliverable. It is assumed that approximately 280 alumni received the online survey link. In order to increase the number of participants, the researcher invited all former students to a PCSST Alumni Dinner and Network Event on Wednesday, December 19<sup>th</sup> from 5:30pm to 7:30pm. Consequently, a total of 56% of PCSST alumni (171 out of 305) successfully completed online survey. Table 7 shows the exact number of students in each cohort and also gives numbers of survey takers from each cohort. The survey was not sent to the class of 2013 because they were still high school students in the fall of 2013.

Table 7.

*Survey Takers by Cohort*

Cohort	# of Students	# of Survey Takers
2009	77	44
2010	79	43
2011	75	41
2012	74	43
Total	305	171

After all surveys were collected and coded, results were stored in the alumni tracking folder that is not available to others. Entry to the survey results requires a passcode. The information the students supplied on this questionnaire was kept confidential. The participants' names were requested for research purposes only, and will not be listed on any report. Therefore, the researcher assigned a specific identification number to each participant. Moreover,

pseudonyms will be used for all participants in any documents made public, for example articles, research papers, or research presentations.

During the data collection process, the researcher identified discrepancies in participants' SAT scores. In order to explain what causes the discrepancy in SAT scores, the researcher consulted with NJ SMART officials. It is noted that NJ SMART reports students' most recent SAT scores in data warehouse. However, in this study, students' highest SAT scores from each SAT section are reported. This is because in terms of college admission and financial aid decision criteria, colleges look at the students' top SAT score. Thus, the researcher did all the SAT analyses twice to see the differences between highest SAT scores and latest SAT scores.

The second discrepancy noted in NJ SMART college enrollment data was taken from the National Clearinghouse Student Tracker program. After the researcher consulted with NJ SMART officials, it was noticed that students who have no social security number are not included in NJ SMART college enrollment data. It is also noted that students who attend vocational, technical, career and military schools are not included in the NJ SMART report. Thus, in order to reach out to students who are not included in the National Clearinghouse Student Tracker program, data from the PCSST alumni follow-up program was utilized in this study.

### **Data Analysis**

In order to analyze the quantified data of five different cohorts from 2009 to 2013, the computer-based SPSS statistics program was used. In order to utilize both descriptive and inferential statistics, the following steps were taken. First, the closed-ended questionnaires' responses were numerically coded, and a data set was created in an excel sheet to use the SPSS. Second, the collected data was compiled according to cohort year. Coded under the student ID

number, the students' GPA's and SAT scores were linked to each other from the school database. Third, the students' college enrollment, readiness, and persistence data, as well as achievement data in high school, were systematically added to the data set.

For this study, after the coding process was completed, the researcher used the descriptive analysis that includes frequencies (sample, independent and dependent variables), the measures of central tendency (mean, median, mode), and measures of variability (variance and standard deviation) as the first step in the data analysis, in order to explore and summarize the critical characteristics of the predictor variables. Following the descriptive analysis, *t*-tests, crosstabs analysis, and correlational analysis were used to determine if there were significant differences ( $p < .05$ ) between various aspects of students' college readiness and college success as it relates to CRASP activities. In addition to descriptive analyses, both binary logistic regression and multiple linear regression analyses were administered using the SPSS program to examine the effect of CRASP activities on former PCSST students' college readiness, pursuit, access, and persistence.

To determine the extent to which the various independent variables (high school initial GPA, gender, race, lunch type, special education, ESL education, parent education, CRASP participation, years spent in CRASP) related to the dependent variable (SAT participation rate, SAT cumulative score, FAFSA completion rate, and college enrollment and retention rates), as recommended by Green and Salkind (2008), the researcher particularly used the linear regression analysis, binary logistic regression, and stepwise to analyze how each predictor independent variable is associated with the dependent variable.

### **Variables**

This section explains the variables used within the study.

**Dependent Variables**

As noted in the introduction, this study has been guided by three research questions. The answers and findings of these research questions will help PCSST administrators, school counselors, teachers, and other key stakeholders understand how well they are supporting their students' college readiness, pursuit, enrollment, and persistence. The first cohort (class of 2009) did not participate in CRASP. Each succeeding cohort had one additional year of CRASP. Therefore, aligned with the first research question, the following dependent variables were identified to compare the college experiences and outcomes of PCSST students who participated in CRASP for different lengths of time (from zero to four years). Table 8 visualizes the domains, measures, nature of dependent variable, and coding used to analyze the estimated impact of the program.

**Independent Variables**

The independent variables that have possible implications on students' college readiness, persistence, and attainment are summarized in Table 9, which visualizes the independent variables and coding.

The researcher is also interested in knowing more about what parts of students' high school and college experiences are most critical to help them stay in college and achieve in college. In this aspect, the researcher explored the type of interventions or prevention programs in which students reported they participated and how participation in this program affected their college readiness, access, and persistence. Table 10 summarizes the CRASP interventions that can be considered dependent variables influenced.

Table 8.

### Dependent Variables

Domains	Dependent Variables (Measures)	Nature of Dependent Variable and Coding
Improve Students' College Readiness	GPA	Continuous Variable
	SAT Takers	Dichotomous Variable Coding: 0: No 1: Yes
	SAT Composite Scores	Discrete Variable SAT: (min 600 – max 2400)
Improve Students' College Pursuit	Number of College Application	Continuous Variable
	Completing FAFSA Application	Dichotomous Variable Coding: 0: No 1: Yes
Improve Students' College Enrollment	Post-Secondary Enrollment	Dichotomous Variable Coding: 0: No 1: Yes
	Post-Secondary Institution Type	Categorical Variable 1: Vocational, 2: Two Year 3: Military, 4: Four Year
Improve Students' College Persistence	Freshman to Sophomore Persistence	Dichotomous Variable Coding: 0: No 1: Yes

Table 9.

### Independent Variables

Categories	Independent Variables	Coding
Academic Factors	High School Initial GPA	Continuous Variable
Non-Academic Factors	Education Status	0: General Education, 1: Special Education/ESL
	Parent Education	0: Has no College Degree 1: Has a College Degree
	Lunch Time	0: Free and Reduced 1: Paid
	Gender	0: Male, 1: Female
	Race	0: Black, 1: White 2: Hispanic
Program Related Factors	Participation to CRASP	0: No, 1: Yes
	# of Years in CRASP	0-1-2-3-4

Table 10.

*CRASP Components*


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Individual Student Learning Plan	College Fairs and College Trips
College Dual Enrollment Program	Parent and Counselor Meetings
After School Tutoring	Recognition/Rewards Program
Peer Tutoring	Career Day
SAT Prep Program	Group Counseling Sessions
SAT Elective Courses (Credit)	One on One FAFSA Application
Accuplacer Test Preparation	The Home Visitations
Honor Level Courses	College and SAT Fee Waivers
Individual Counseling Sessions	Instant Decision Days
Classroom Presentations	

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**The Role of the Researcher**

As the chair of the school counseling department, and a professional school counselor, the researcher took an active role during the initiation and implementation of the study. The participants were former students of the researcher. The researcher is well aware that this active involvement is a potential threat to validity. Moreover, he is also aware that this active involvement of the researcher could present a conflict of interest since individual school counseling activities encourage building ongoing and caring relationships between the school counselors and students. Therefore, participants may have wanted to respond and share their CRASP experience in a way that would positively highlight CRASP, when their true CRASP experience might have been negative or differed from what they reported.

As recommended by Lawson (2011), in order to alleviate this potential conflict of interest, the researcher clearly explained to his former students that their honest responses not only aid the school, but would also be appreciated by the researcher. This information was provided in the survey consent form. There was no incentive attached to any response. Furthermore, the researcher used Survey Monkey to conduct the surveys online, allowing participants to share their honest CRASP experience without any pressure. However, it was not anonymous.

### **Reliability and Validity**

Reliability is a measure of how reproducible the survey data is (Litwin, 1995). Therefore, it is important to address the issue of reliability and examine strategies that have been developed to maximize reliability. The validity of a measure is the extent to which it measures what it is intended to measure (Rossi et al., 2004). In that aspect, the researcher focused on ensuring the validity and reliability of the instrument. The list of strategies to ensure the reliability and validity of the study is provided below.

First, the pilot study helped the researcher identify deficiencies. During the pilot study, the input and peer review of colleagues obtained the reliability of the instrument. Furthermore, the researcher was very careful, sensitive, and objective while collecting and reporting the findings. The researcher maintained an active corroboration on the interpretation of collected information with the key stakeholders and intended users, in order to explore what students see and feel about the implementation of the program. In particular, the researcher consulted with other counselors in order to establish validity through collaborative judgment. In other words, he spent time with his colleagues identifying problems and concerns with the instrumentation. During the pilot study, the evaluator also initiated and maintained an active corroboration on the



interpretation of data with the alumni to obtain participants' input in person and comprehend what they see and feel about their preparedness for college.

Overall, it has been noted that the study includes and utilizes measures such as SAT, high school GPA, FAFSA, and college applications, which are identified as predictors of college admission and success (ACT, 2010) and the College Board (2011). Finally, to ensure accuracy in reporting facts, and to crosscheck the responses of the participants, the researcher utilized a variety of sources. For example, in order to validate the accuracy of the survey findings and obtain a more complete picture of the study, the researcher used multiple data sources that involved: (1) the school's computerized data management system, (2) the College Board official reports, (3) NJ SMART student and data reports, (4) National Clearinghouse Student Tracker Program reports, (5) peer input, and (6) logs of individual counseling sessions.

## CHAPTER FIVE: FINDINGS

The findings of this study are categorized into three major areas. First, the researcher investigates how participation in CRASP affects PCSST students' college readiness, pursuit, enrollment, and persistence. Second, the researcher indicates which specific components of CRASP are most effective in improving disadvantaged students' college readiness, pursuit, enrollment, and persistence. Finally, in the third part, the researchers explore the challenges that student face in their first year of college. Overall, to explore how student outcomes are influenced by CRASP, the researchers developed four visual models to aid the conceptualization.

### Model 1: Effects of CRASP on College Readiness

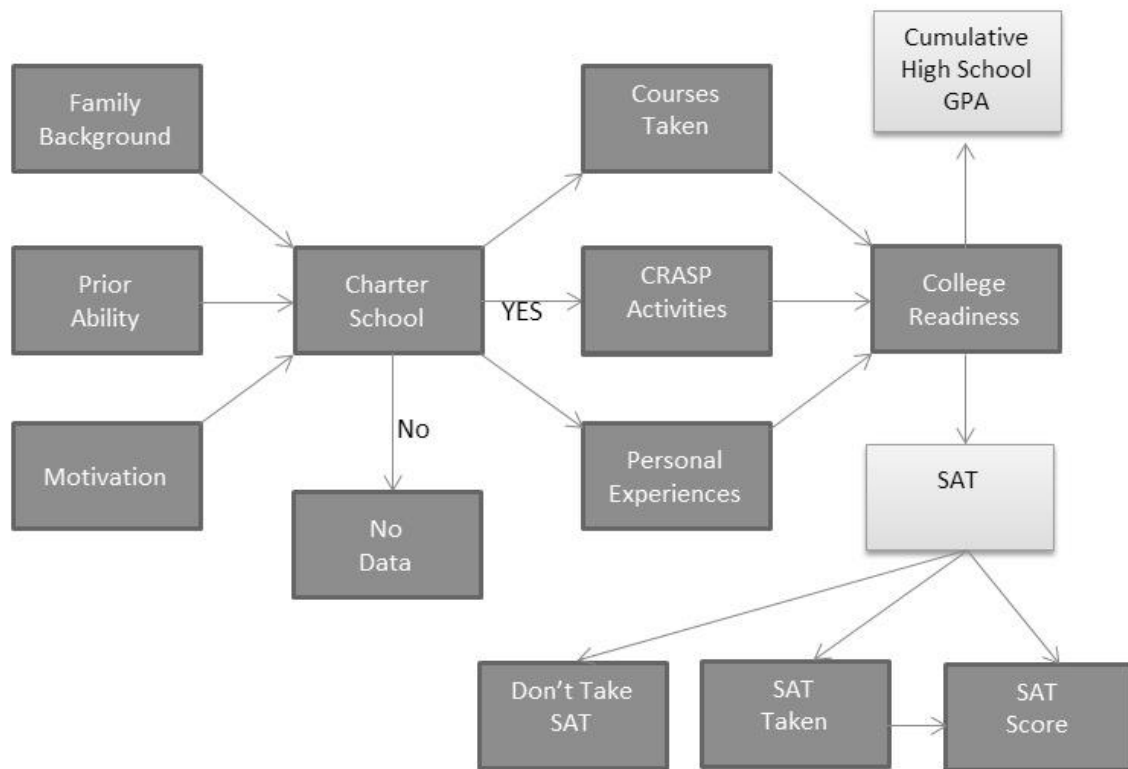


Figure 9. College readiness.

In reference to previous studies, good academic standing (high school cumulative GPA) and high scores from college entrance exams (SAT and ACT) are considered the strongest indicators of college readiness (Adelman, 2006; College Board, 2011). Armed with the findings of previous research, this study uses high school cumulative GPA and SAT scores as the measures of college readiness. Therefore, as shown in Figure 9, the researcher used both descriptive statistics and regression techniques to investigate how students' GPA, SAT scores, and SAT taking rate are associated with CRASP participation from 2009 to 2013.

### **Effect of CRASP on SAT Taking**

First, in order to investigate how students' official SAT taking rate is associated with CRASP participation, the researcher prepared Table 11, which shows the SAT taking trends by CRASP participation. As reported in Table 11, without controlling for any other variables or testing for statistical significance, students' SAT taking rate is positively related with CRASP participation. In particular, Table 11 indicates that students who participated in CRASP are more likely to take the SAT compared to students who never participated in the CRASP program. On average, while 77% of CRASP participants took the SAT, only 40% of non-participating students took the SAT before they graduated from high school.

Table 11.

#### *SAT Takers by CRASP Participation*

Years in CRASP	N	Mean	SD
No	77	0.4	0.494
Yes	307	0.77	0.422
Total	384	0.7	0.461

As also noted in Table 12, the number of years spent in CRASP is associated with increasing the percentage of SAT takers. Students who stayed in CRASP for a longer period of

time had a greater opportunity than their peers, who did not participate in CRASP, to take the SAT. Up to four years from the implementation of CRASP, 92 percent of students who participated in CRASP for four years took the SAT, compared to only 40 percent of comparison students who did not get a chance to participate in CRASP.

Table 12.

*SAT Takers by Years Spent in CRASP*

Years in CRASP	N	Mean	SD
0	77	.40	.494
1	90	.70	.461
2	84	.68	.470
3	71	.83	.377
4	62	.92	.275
Total	384	.70	.461

The archived College Board SAT data Tables 11 and 12 showed that CRASP participation is positively correlated on its own with SAT taking. When the researcher investigated how participation in CRASP affects PCSST students' SAT taking, he used rigorous statistical controls for demographic differences among participants. Therefore, in addition to descriptive statistics, the researcher also conducted the binary logistic model to check whether or not participating in CRASP is still significant to predict SAT taking when the multiple regression controls and combines the other related independent variables that include students' basic demographics (gender and race), education status (special education and ESL), family background (parent education and lunch type), and transferring status in, as well as their prior academic standing (initial GPA).

Table 13.

*Summary of Binary Logistic Regression Analysis for CRASP Participation and Variables*

*Predicting the SAT Participation (N=384)*

Variables	B	S.E.	Wald	Df	Sig.	Exp(B)
Participate CRASP	2.009	.332	36.697	1	.000*	7.455
Parent Education	2.148	.491	19.171	1	.000*	8.569
Initial GPA	.848	.187	20.635	1	.000*	2.334
Gender	-.096	.275	.121	1	.728	.909
Transfer In	-1.146	.349	10.747	1	.001*	.318
Lunch Type	-.058	.309	.036	1	.850	.943
Special ESL	-1.420	.400	12.588	1	.000*	.242
Black	-.950	.549	2.998	1	.083	.387
Hispanic	-.307	.552	.310	1	.578	.736
Constant	-1.981	.791	6.277	1	.012	.138

*Note.*  $R^2=.395$  and  $*p < .05$

Before the researcher interpreted the impact of variables on SAT participation, the assumptions for the regression analysis were checked. First, the Omnibus Tests of Model coefficient was checked, and it is noted that the model is statistically significant at  $p < .005$ . The null hypothesis “there is no difference between the model with only a constant and the model with independent variables” was rejected. Therefore, the existence of a relationship between the independent variables and the dependent variable (SAT Taking) was supported. Second, the researcher reported the overall accuracy rate in the classification table. The overall accuracy rate of the model computed by SPSS is 78.1%. When block 0 and block 1 are compared, it is also reported that the accuracy rate is increased from 69.5% to 77.6%. Third, the researcher reviewed the model summary, and it is noted that according to the Nagelkerke R Square, 39.5% of the variability in the SAT takers is associated with selected predictor independent variables.

Referring back to regression Table 13, it is reported that out of nine predictor variables, five variables were considered as significant at .05 p-value ( $P_{\text{Initial GPA}} = .001$ ,  $P_{\text{CRASP Participation}} = .001$ ,  $P_{\text{Parent Education}} = .001$ ,  $P_{\text{Transfer in}} = .001$  and  $P_{\text{Special Ed/ESL}} = .001$ ). While CRASP participation,

initial GPA, and parent education were positively associated with SAT taking, it is noted that there was a statistically significant inverse relationship between SAT taking and transfer-in, special education, and ESL.

In addition to the logistics regression with CRASP, the researcher reports a second logistic regression that controls other independent variables and years spent in CRASP. Referring back to regression Table 13, it is reported that out of nine predictor variables, four variables were considered significant at .05 p-value ( $P_{\text{Initial GPA}} = .001$ ,  $P_{\text{Years in CRASP Participation}} = .001$ ,  $P_{\text{Parent Education}} = .001$ , and  $P_{\text{Special Ed/ESL}} = .001$ ). It is noted that according to the Nagelkerke R Square, 42.2% of the variability in the SAT takers is associated with selected predictor independent variables. The effect size of .735 implies that students who stay in CRASP for a longer amount of time are more likely to take the SAT. Therefore, it is safe to report that the number of years spent in CRASP has a statistically significant effect on SAT taking when the multiple regression controls and combines the other related independent variables that include students' basic demographics (gender and race), education status (special education and ESL), family background (parent education and lunch type), and transferring status, as well as their prior academic standing (initial GPA).

Table 14.

*Summary of Binary Logistic Regression Analysis for Years in CRASP and Variables Predicting the SAT Participation (N=384)*

Variables	B	S.E.	Wald	Df	Sig.	Exp(B)
ParentEducation	2.030	.478	18.076	1	.000*	7.615
Initial GPA	.933	.192	23.643	1	.000*	2.543
Gender	-.054	.280	.037	1	.848	.948
Transfer In	-.603	.345	3.064	1	.080	.547
Lunch Type	.111	.314	.126	1	.723	1.118
Special ESL	-1.379	.414	11.074	1	.001*	.252
Black	-1.006	.563	3.200	1	.074	.366
Hispanic	-.419	.561	.558	1	.455	.657
How Many Years	.735	.113	42.059	1	.000*	2.086
Constant	-1.972	.804	6.017	1	.014	.139

*Note.*  $R^2=.422$  and  $*p < .05$

The binary logistic regression analyses indicated both CRASP participation and the number of years spent in CRASP are positively associated with SAT taking. However, as this research study attempts to determine the extent to which specific CRASP interventions help students the most to take the official College Board SAT, the first two regression models did not provide enough information regarding the specific effect size of each CRASP component. Therefore, the researcher conducted the stepwise binary logistic regression model that included all components of the CRASP and other predictor variables that have the potential to make a contribution to SAT taking.

Table 15.

*Summary of Stepwise Binary Logistic Regression Analysis for Variables Predicting the SAT*

*Participation (N=171)*

Variable	B	S.E.	Wald	df	Sig.	Exp(B)
ParentEducation	1.836	.638	8.292	1	.004*	6.270
Initial_GPA	.843	.282	8.900	1	.003*	2.322
Individual_Learning_Plan	1.900	.510	13.875	1	.000*	6.684
Instant_Decision_Days	.879	.453	3.766	1	.052	2.407
HomeVisits	1.304	.546	5.700	1	.017*	3.684
Constant	-3.119	.781	15.944	1	.000	.044

Note.  $R^2=.490$

In the stepwise binary logistic regression test, it is noted that according to the Nagelkerke R Square, 49% of the variability in SAT takers is associated with selected predictor independent variables. The researcher interpreted the coefficient table to identify the significant variables that are associated with SAT taking. Referring back to stepwise regression Table 15, it is reported that out of twenty seven predictor variables, only five variables were considered significant at .05 p-value ( $P_{\text{Individual Learning Plan}} = .001$ ,  $P_{\text{Initial GPA}} = .003$ ,  $P_{\text{Home visits}} = .017$ , and  $P_{\text{Parent Education}} = .004$ ). Therefore, CRASP components that are individual learning plans and home visits have a significant effect on SAT taking when the stepwise regression controls and combines the other related independent variables that include students' basic demographics, education status, family background, and transferring status, as well as their prior academic standing.

### **Effect of CRASP on SAT Composite Scores**

The SAT score is considered a strong indicator of college readiness (College Board, 2012). To investigate how students' SAT composite scores are associated with CRASP participation, the researcher prepared Table 16, which shows how students' SAT composite scores have been changed by CRASP participation.



Table 16.

*SAT Composite Scores by CRASP Participation*

CRASP Participation	# of Students	# of SAT Takers	Mean	SD
No	77	31	1209.03	263.393
Yes	307	236	1234.83	230.242
Total	384	267	1231.84	233.937

As reported in Table 10, the average SAT score of CRASP students is higher than students who did not participated in CRASP. In other words, CRASP students performed slightly better than non-CRASP students on their SAT scores.

Table 17.

*SAT Composite Scores by Years Spent in CRASP*

Years in CRASP			
	N	Mean	Std. Deviation
0	31	1209.03	263.393
1	63	1209.84	244.115
2	57	1195.79	223.926
3	59	1283.56	205.324
4	57	1251.05	240.109
Total	267	1231.84	233.937

The researcher also prepared Table 17, which shows how students' SAT composite scores have been changed by years spent in CRASP. The data suggests some increase in SAT composite scores from the first two to the second two cohorts of CRASP students. The average SAT composite score of students who participated in CRASP for one or two years is 1203.1. The average SAT composite score of students who participated in CRASP for three or four years is 1267.6.

When the researcher analyzed achieved SAT data, he realized that there were some discrepancies between official College Board SAT data and the State report card. The SAT

average composite score in the school report card does not seem to be exactly the same as the one that is reported in this study. Therefore, the researcher contacted NJ SMART officials to explain discrepancies between archived College Board SAT data and State report card data. NJ SMART officials informed the researcher that State report card only reports the most recent score for students. However, when making decisions in college admission and financial aid, the majority of colleges look at the students' highest SAT scores from each section instead of the most recent score. That is why students tend to take the SAT multiple times to improve their SAT scores. The implications for this study are to do the SAT analyses twice to explore the difference between the full SAT composite score and the composite SAT score from the last time the test was taken.

Table 18.

*SAT composite scores from the last time the test was taken by CRASP participation*

CRASP Participation	# of Students	# of SAT Takers	Mean	SD
No	77	31	1167.42	273.593
Yes	307	236	1187.03	224.351
Total	384	267	1184.76	230.107

Table 18 shows that instead of full SAT composite score, when we report SAT composite scores from the last time the test, CRASP students' SAT average composite scores decreased from 1234.76 to 1187.03. Similarly, Non-CRASP students SAT average composite scores decreased from 1209.03 to 1167.42. In other words, the average composite SAT score of both CRASP and non-CRASP participants decreased 47.73 and 41.61, respectively.

The descriptive data table showed the average SAT composite scores of CRAP and non-CRASP participants. However, a true estimate of CRASP's impact must go beyond the descriptive statistics and be grounded in inferential statistics that control for other predictor

variables and indicate the level of significance of measurable effects. Therefore, the researcher also conducted a linear regression model to estimate the effects of participating in CRASP, controlling for independent variables.

Table 19.

*Summary of Linear Logistic Regression Analysis for CRASP Participation and Variables Predicting the SAT Composite Score (N=267)*

Model	Unstandardized Coefficients		Standardized Coefficients	T	Sig.
	B	Std. Error	Beta		
(Constant)	1009.389	69.070		14.614	.000
Transfer In	-45.745	36.491	-.063	-1.254	.211
Parent Education	-3.654	28.293	-.007	-.129	.897
Gender	-43.354	24.430	-.090	-1.775	.077
Lunch Type	-3.830	26.954	-.007	-.142	.887
Special ESL	-174.358	40.732	-.218	-4.281	.000*
Initial GPA	130.711	15.296	.466	8.545	.000*
Participate CRASP	33.943	36.622	.047	.927	.355
Black	-139.366	37.582	-.295	-3.708	.000*
Hispanic	-122.133	36.258	-.259	-3.368	.001*

Note.  $R^2 = .343$

It is noted that according to the R Square value, 34.3% of the variability in the SAT composite score is associated with selected predictor independent variables. Table 19 shows that CRASP participation is not significant to predict SAT composite scores when the multiple linear regression controls and combines the other related independent variables including: students' basic demographics (gender and race), education status (transferring, special education and ESL), family background (parent education and lunch type), and transferring status, as well as their prior academic standing (initial GPA). On the other hand, referring back to regression Table 19, it is reported that only four variables were considered significant at .05 p-value ( $P_{\text{Initial GPA}} = .001$ ,  $P_{\text{Black}} = .001$ ,  $P_{\text{Hispanic}} = .001$  and  $P_{\text{Special/ESL Education}} = .001$ ). While there was a statistically

significant positive relationship between SAT composite score and initial GPA, it is noted that there were a statistically significant inverse relationship between SAT composite score and Black, Hispanic, special education, and ESL.

The researcher also reports second logistic regression that controls the independent variables and years spent in CRASP. Referring to regression Table 20, according to the Nagelkerke R Square, 37.5% of the variability in the full SAT composite scores is associated with selected predictor independent variables. It is reported that besides initial GPA, Black, Hispanic, special education, and ESL, the number of years spent was considered significant at .05 p-value ( $P_{\text{Years in CRASP Participation}} = .001$ ). The effect size of 33.711 implies that students who stay in CRASP for a longer amount of time are more likely to receive higher SAT scores. Therefore, it is safe to report that the number of years spent in CRASP has a statistically significant effect on the full SAT composite scores when the multiple regression controls and combines the other related independent variables that includes students' basic demographics (gender and race), education status (special education and ESL), family background (parent education and lunch type), and transferring status, as well as their prior academic standing (initial GPA).

Table 20.

*Summary of Linear Logistic Regression Analysis for Years in CRASP and Variables Predicting the SAT Composite Score (N=267)*

Model	Unstandardized Coefficients		Standardized Coefficients	t	Sig.
	B	Std. Error	Beta		
(Constant)	942.510	64.092		14.706	.000
Transfer In	-20.095	36.213	-.028	-.555	.579
Parent Education	5.186	27.558	.010	.188	.851
Gender	-43.654	23.823	-.091	-1.832	.068
Lunch Type	8.657	26.515	.017	.326	.744
Special ESL	-171.337	39.735	-.214	-4.312	.000*
Initial GPA	137.722	15.042	.491	9.156	.000*
Black	-148.540	36.730	-.314	-4.044	.000*
Hispanic	-123.803	35.351	-.263	-3.502	.001*
How Many Years	33.711	8.997	.191	3.747	.000*

Note.  $R^2=.375$

The linear regression analysis indicated that CRASP participation is positively related to SAT composite scores. However, as this research study attempts to determine the extent to which specific CRASP interventions help students the most to get higher SAT scores, the first regression model did not provide enough information about the specific effect size of each CRASP component. Therefore, the researcher conducted a stepwise regression model that included the components of CRASP that have the potential to make a contribution to SAT composite scores. In addition to CRASP components, other independent variables are included in the stepwise regression model.

Table 21.

*Summary of Stepwise Linear Logistic Regression Analysis for Variables Predicting the SAT*

*Composite Scores (N=171)*

Model	Unstandardized Coefficients		Standardized Coefficients	t	Sig.
	B	Std. Error	Beta		
Initial_GPA	149.908	17.110	.579	8.761	.000*
SpecialESL	-186.663	53.110	-.232	-3.515	.001*
FAFSA_Support	137.138	40.412	.224	3.393	.001*
Hispanic	-73.693	30.572	-.159	-2.411	.017*

*Note.*  $R^2=.496$

Table 21 shows that FAFSA support and initial GPA have a statistically significant positive relationship with the full SAT composite scores. However, there is a statistically significant inverse relationship between special education, Hispanic, and the full SAT composite score.

### **Effect of CRASP on Cumulative GPA**

According to the research, in addition to SAT and ACT scores, students' cumulative GPA is also a strong indicator of college readiness (College Board, 2012). Aligned with this statement, students' cumulative GPAs are considered a very important component of college admission and academic scholarship decisions by the majority of post-secondary institutions. Therefore, in order to investigate how participants' high school cumulative GPAs are associated with CRASP participation, the researcher prepared two tables that show how students' cumulative GPAs have changed from the PCSST Cohort of 2009 to 2013. As reported in Table 22, the average GPA scores of non-CRASP participants and CRASP participants are calculated as 2.51 and 2.60, respectively. In other words, the average high school cumulative GPA difference between non-CRASP participants and CRASP participants is only .11. Referring to

Tables 22 and 23, the researcher also did not notice a steady increase in GPA by CRASP participation.

Table 22.

*Final High School Cumulative GPA by CRASP Participation*

CRASP Participation	N	Mean	SD
No	77	2.51	.684
Yes	307	2.60	.722
Total	384	2.58	.715

Table 23.

*Final High School Cumulative GPA by Years Spent in CRASP*

Years in CRASP	N	Mean	Std. Deviation
0	77	2.51	.684
1	90	2.65	.779
2	84	2.47	.725
3	71	2.69	.701
4	62	2.60	.643
Total	384	2.58	.715

The archived GPA data table shows that the CRASP participants' high school average cumulative GPA is .11 higher than non-CRASP participants. In addition to descriptive statistics, the researcher also estimated the linear regression model for the effect of participating in CRASP on cumulative GPA when other independent variables including students' demographics (gender and race), education status (special education and ESL), transferring status, family background (parent education and lunch type), and prior academic standing (initial GPA) are included.

Table 24.

*Summary of Linear Logistic Regression Analysis for CRASP Participation and Variables**Predicting GPA (N=384)*

Model	Unstandardized Coefficients		Standardized Coefficients Beta	t	Sig.
	B	Std. Error			
(Constant)	.945	.102		9.302	.000
Transfer_In	-.170	.052	-.086	-3.274	.001*
ParentEducation	.097	.048	.055	2.007	.046*
Gender	.105	.039	.072	2.704	.007*
LunchType	-.005	.043	-.003	-.118	.906
SpecialESL	-.071	.059	-.032	-1.209	.227
Initial_GPA	.684	.024	.806	27.996	.000*
Black	-.160	.064	-.111	-2.495	.013*
Hispanic	-.064	.063	-.044	-1.005	.316
ParticipateCRASP	-.042	.047	-.023	-.886	.376

*Note.*  $R^2=.738$ 

Table 25.

*Summary of Linear Logistic Regression Analysis for Years Spent in CRASP and Variables**Predicting GPA (N=384)*

Model	Unstandardized Coefficients		Standardized Coefficients Beta	t	Sig.
	B	Std. Error			
(Constant)	.872	.101		8.666	.000
Transfer In	-.154	.053	-.078	-2.899	.004*
Parent Education	.099	.048	.057	2.052	.041*
Gender	.104	.039	.071	2.679	.008*
Lunch Type	.006	.043	.004	.133	.894
Special ESL	-.077	.059	-.035	-1.305	.193
Initial GPA	.683	.024	.804	28.093	.000*
Black	-.161	.064	-.113	-2.528	.012*
Hispanic	-.066	.063	-.046	-1.048	.295
How Many Years	.021	.014	.040	1.484	.139

Referring to both Tables 24 and 25, neither CRASP participation nor years spent in CRASP was significant to predict final cumulative high school GPA when other independent



variables including students' demographics (gender and race), education status (transferring, special education and ESL), transferring status, family background (parent education and lunch type), and prior academic standing (initial GPA) are included. In other words, these regression analyses indicate that the CRASP participation and years spent in CRASP are not linearly associated with a higher probability of having a high cumulative GPA. However, these findings show that initial GPA, parent education, gender, transferring-in, and race are the most significant direct contributors to predicting variance in high school cumulative GPA, while holding all other predictor variables constant.

### Model 2: Effects of CRASP on College Pursuit

The researcher also designed Model 2 to conceptualize "College Pursuit". In particular, students' number of post-secondary applications, FAFSA completion, and the type of earned scholarship were determined as the indicators of "College Pursuit".

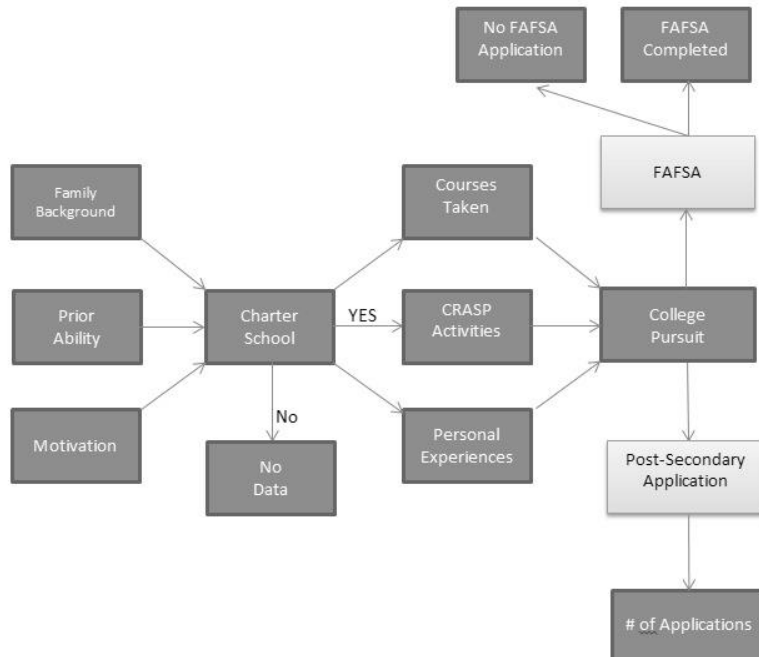


Figure 10. Effects of CRASP on post-secondary pursuit.

**Effect of CRASP on Post-Secondary Application**

The number of post-secondary applications is considered an important indicator of college pursuit. To investigate how the number of post-secondary applications is associated with CRASP participation, the researcher prepared a data table that shows how students' number of college applications has been changed by CRASP participation. As reported in Tables 26 and 27, it appears that students who participated in CRASP are likely to apply to more post-secondary institutions compared to students who never participated in CRASP. Particularly, it appears that CRASP students had a higher average (4.61) than non-CRASP students (2.04) of the number of college applications.

Table 26.

*Number of Post-Secondary Applications by CRASP Participation*

CRASP Participation	N	Mean	SD
No	69	2.04	1.882
Yes	307	4.61	3.005
Total	376	4.14	3.000

Table 27.

*Number of Post-Secondary Applications by Years Spent in CRASP*

Years in CRASP	N	Mean	SD
0	69	2.04	1.882
1	90	3.41	2.458
2	84	3.98	2.689
3	71	5.92	2.956
4	62	5.69	3.282
Total	376	4.14	3.000

In addition to descriptive statistics, the researcher also estimated linear regression models. Referring to regression Tables 28 and 29, it is reported that both CRASP participation and the numbers of years spent in CRASP have a significant effect on the number of post-

secondary applications when other related independent variables that include students' basic demographics (gender and race), education status (special education and ESL), family background (parent education and lunch type), transferring status, and prior academic standing (initial GPA) are included. It appears that PCSST students who stay in CRASP for a longer amount of time are more likely to have a higher post-secondary application rate. In addition, initial GPA, lunch type, parent education, special education, and ESL are significantly associated with post-secondary application rates.

Table 28.

*Summary of Linear Logistic Regression Analysis for CRASP Participation and Variables*

*Predicting the Number of Post-Secondary Applications (N=376)*

Model	Unstandardized Coefficients		Standardized Coefficients	T	Sig.
	B	Std. Error	Beta		
(Constant)	.284	.674		.422	.673
Transfer In	-.823	.347	-.099	-2.370	.018*
Parent Education	.965	.322	.132	2.996	.003*
Gender	.138	.260	.023	.529	.597
Lunch Type	-.668	.289	-.100	-2.312	.021*
Special ESL	-1.446	.396	-.155	-3.656	.000*
Initial GPA	1.254	.163	.354	7.678	.000*
Black	-1.214	.426	-.202	-2.847	.005*
Hispanic	-1.033	.419	-.170	-2.462	.014*
Participate CRASP	2.290	.326	.296	7.017	.000*

*Note.*  $R^2=.347$

Table 29.

*Summary of Linear Logistic Regression Analysis for Years in CRASP and Variables Predicting the Number of Post-Secondary Applications (N=376)*

Model	Unstandardized Coefficients		Standardized Coefficients Beta	T	Sig.
	B	Std. Error			
(Constant)	-.276	.610		-.453	.651
Transfer In	-.042	.324	-.005	-.129	.897
Parent Education	.956	.294	.131	3.258	.001*
Gender	.168	.237	.027	.708	.480
Lunch Type	-.328	.266	-.049	-1.235	.217
Special ESL	-1.397	.360	-.150	-3.877	.000*
Initial GPA	1.389	.148	.392	9.381	.000*
Black	-1.315	.389	-.218	-3.381	.001*
Hispanic	-1.110	.383	-.183	-2.901	.004*
How Many Years	1.010	.088	.454	11.542	.000*

*Note.*  $R^2=.457$

The linear regression models indicated that CRASP participation and years spent in CRASP are positively related with the number of post-secondary applications. However, as this research study attempts to determine the extent to which specific CRASP interventions help students the most to apply post-secondary institutions, the first regression model did not provide enough information about the specific effect size of each CRASP component. Therefore, the researcher estimated a stepwise linear regression model that includes the components of CRASP that have the potential to make a contribution to the post-secondary application rate.

In addition to CRASP components, other variables were included in the second regression model. Table 30 shows that FAFSA support, initial GPA, Hispanic, instant decision days, dual enrollment program, SAT prep program, and parent education have a statistically significant relationship with the number of post-secondary applications. Referring back to stepwise linear regression Table 30, according to the R Square, 65% of the variability in the post-secondary applications is associated with selected predictor independent variables.

Table 30.

*Summary of Stepwise Linear Logistic Regression Analysis for Variables Predicting the Number of College Applications (N=171)*

Model	Unstandardized Coefficients		Standardized Coefficients Beta	t	Sig.
	B	Std. Error			
(Constant)	-.661	.487		-1.355	.177
Instant Decision Days	2.090	.312	.358	6.690	.000*
Initial GPA	.891	.162	.280	5.505	.000*
Dual Enroll Program	1.644	.351	.238	4.688	.000*
SAT Prep Prog	1.025	.293	.182	3.495	.001*
Parent Education	.729	.330	.111	2.210	.028*
Hispanic	-.660	.272	-.117	-2.424	.016*
FAFSA Support	.751	.334	.110	2.245	.026*

Note.  $R^2=.650$

### **Effect of the CRASP on FAFSA Application**

As reported in the literature review, minority students are less likely to complete their financial aid application because they do not have sufficient familiarity with the post-secondary education system, and how the financial aid processes and FAFSA work (College Board, 2010; Burkum & La Nasa, 2003; ACT, 2005; Bettinger, Long, Oreopoulos & Sanbonmatsu, 2010). Therefore, in order to investigate how students' FAFSA completion rate is associated with CRASP participation, the researcher prepared a data table that shows the percentage of students who completed their FAFSA applications by CRASP participation. As reported in Tables 31 and 32, it appears that students who participated in CRASP are more like to complete their FAFSA compared to students who never participated in CRASP. Particularly, while 83 % of CRASP participants completed their FAFSA application, only 71% of non-participating students completed their FAFSA application.

Table 31.

*FAFSA Completion by CRASP Participation*

CRASP Participation	N	Mean	Std. Deviation
No	69	.71	.457
Yes	307	.83	.373
Total	376	.81	.392

Table 32.

*FAFSA Completion by Years Spent in CRASP*

Years in CRASP	N	Mean	SD
0	69	.71	.457
1	90	.72	.450
2	84	.82	.385
3	71	.92	.280
4	62	.92	.275
Total	376	.81	.392

In addition to descriptive statistics, the researcher also estimated linear regression models. Referring to regression Tables 33 and 34, it is reported that both CRASP participation and the numbers of years spent in CRASP have a significant effect on FAFSA applications when other related independent variables that include students' basic demographics (gender and race), education status (special education and ESL), family background (parent education and lunch type), transferring status, and prior academic standing (initial GPA) are included. It appears that PCSST students who stay in CRASP for a longer amount of time are more likely to complete their FAFSA applications. In addition, parent education, special education, and ESL are significantly associated with FAFSA application.

Table 33.

*Summary of Linear Logistic Regression Analysis for CRASP Participation and Variables*

*Predicting the FAFSA Completion (N=376)*

Model	B	S.E.	Wald	df	Sig.	Exp(B)
Black	-.830	.558	2.212	1	.137	.436
Hispanic	-.409	.559	.536	1	.464	.664
Transfer In	-.502	.353	2.031	1	.154	.605
Parent Education	1.613	.513	9.872	1	.002*	5.019
Gender	-.062	.286	.047	1	.828	.940
Lunch Type	-.410	.310	1.741	1	.187	.664
Special ESL	-1.094	.397	7.588	1	.006*	.335
Initial GPA	.248	.184	1.827	1	.176	1.282
Participate CRASP	.795	.328	5.875	1	.015*	2.215
Constant	.981	.780	1.582	1	.208	2.668

*Note.*  $R^2=.146$

Table 34.

*Summary of Linear Logistic Regression Analysis for Years in CRASP and Variables Predicting*

*the FAFSA Completion (N=376)*

Model	B	S.E.	Wald	df	Sig.	Exp(B)
Black	-.948	.578	2.694	1	.101	.387
Hispanic	-.531	.575	.852	1	.356	.588
Transfer In	-.215	.359	.359	1	.549	.806
Parent Education	1.623	.514	9.947	1	.002*	5.066
Gender	-.048	.293	.027	1	.870	.953
Lunch Type	-.300	.317	.895	1	.344	.741
Special ESL	-1.140	.408	7.805	1	.005*	.320
Initial GPA	.275	.185	2.200	1	.138	1.317
How Many Years	.472	.116	16.643	1	.000*	1.604
Constant	.771	.797	.937	1	.333	2.162

*Note.*  $R^2=.195$

The binary regression models indicated that CRASP participation is positively related with completing FAFSA applications. However, as this research study attempts to determine the extent to which specific CRASP interventions help students the most to complete their FAFSA applications, the first regression models did not provide enough information about the specific

effect size of each CRASP component. Therefore, the researcher conducted a stepwise regression model that includes components of the CRASP that have the potential to make a contribution to the FAFSA. In addition to CRASP components, other variables were included in the stepwise regression model.

Table 35.

*Summary of Stepwise Binary Logistic Regression Analysis for Variables Predicting the FAFSA Completion (N=171)*

Model	B	S.E.	Wald	df	Sig.	Exp(B)
Parent Education	2.155	1.102	3.828	1	.050*	8.631
Indiv. Learning_Plan	1.852	.653	8.055	1	.005*	6.372
Peer Tutoring	1.601	.827	3.747	1	.053	4.960
Instant Decision_Days	2.306	.636	13.127	1	.000*	10.029
FAFSA Support	3.099	.664	21.752	1	.000*	22.175
Constant	-2.778	.709	15.351	1	.000	.062

*Note.*  $R^2=.597$

Table 35 shows that FAFSA support, parent education, individual learning plan, and instant decision days have a statistically significant positive relationship with the FAFSA application.

### **Model 3: Effect of CRASP on Post-Secondary Enrollment**

According to the New Jersey State Department of Education (2012), high school students' college enrollment after high school graduation is considered a graduation and post-secondary indicator. In reference to the U.S. Department of Education Blue Print Reform (2010) and New Jersey State Department of Education's official public school performance report standards, in this study, post-secondary enrollment rates in four-year and two-year colleges, military, vocational, and technical schools are used as the indicators of post-secondary readiness. The researcher used both descriptive statistics and regression techniques to investigate how



students' post-secondary enrollment rate is associated with CRASP participation from 2009 to 2013.

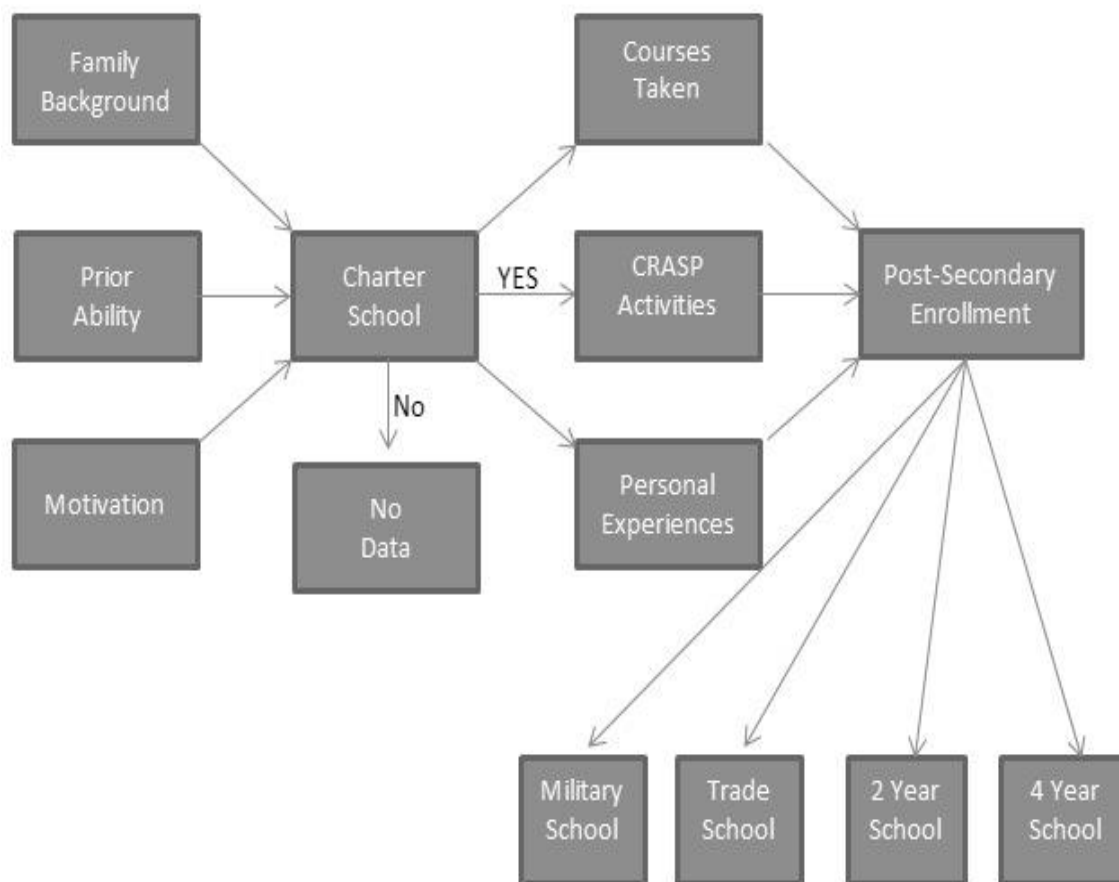


Figure 11. Effects of CRASP on post-secondary enrollment.

First, in order to investigate how students' college enrollment rate is associated with CRASP participation, the researcher prepared a data chart that shows students' college enrollment from PCSST Cohort 2009 to 2013. As reported in Tables 36 and 37, it appears that students' college enrollment rate is positively associated with students' CRASP participation. Students who participated in CRASP are more likely to enroll in a post-secondary institution compared to students who never participated in CRASP. On average, while 90% of CRASP

participants enrolled in post-secondary education, 77 % of non-participating students enrolled in a post-secondary institution between 2009 and 2013.

Table 36.

*Post-Secondary Enrollment by CRASP Participation (N=384)*

Participate CRASP	N	Mean	SD	Std. Error Mean
No	77	.77	.426	.049
Yes	307	.90	.302	.017

Table 37.

*Summary of Linear Logistic Regression Analysis for CRASP Participation and Variables*

*Predicting Post-Secondary Enrollment (N=384)*

Years in CRASP	N	Mean	SD	Std. Error
0	77	.77	.426	.049
1	90	.82	.384	.041
2	83	.88	.328	.036
3	71	.96	.203	.024
4	63	.97	.177	.022
Total	384	.87	.334	.017

Besides descriptive statistics, the researcher also estimated binary logistic regression models. Referring to regression Tables 38 and 39, it is reported that both CRASP participation and the numbers of years spent in CRASP have a significant positive effect on post-secondary enrollment when other related independent variables that include students' basic demographics (gender and race), education status (special education and ESL), family background (parent education and lunch type), transferring status, and their prior academic standing (initial GPA) are included. It appears that PCSST students who stay in CRASP for a longer amount of time are more likely to complete enrollment in post-secondary institutions that include four-year, two-year, vocational, and military institutions. Referring back to regression Tables 38 and 39, it is

also noted that parent education, initial GPA, special education, and ESL are significantly associated with post-secondary enrollment.

Table 38.

*Summary of Linear Logistic Regression Analysis for CRASP Participation and Variables*

*Predicting Post-Secondary Enrollment*

Model	B	S.E.	Wald	df	Sig.	Exp(B)
Participate CRASP	1.092	.356	9.428	1	.002*	2.980
Transfer In	-.771	.395	3.812	1	.051	.463
Parent Education	1.818	.656	7.685	1	.006*	6.162
Gender	-.423	.343	1.522	1	.217	.655
Lunch Type	-.348	.358	.945	1	.331	.706
Special ESL	-1.104	.460	5.748	1	.017*	.332
Initial GPA	.413	.220	3.529	1	.060	1.511
Black	-.545	.618	.778	1	.378	.580
Hispanic	.263	.643	.167	1	.683	1.301
Constant	.764	.895	.730	1	.393	2.148

Note.  $R^2=.182$

Table 39.

*Summary of Linear Logistic Regression Analysis for Years in CRASP and Variables Predicting*

*the Post-Secondary Enrollment*

	B	S.E.	Wald	df	Sig.	Exp(B)
Transfer In	-.470	.397	1.402	1	.236	.625
Parent Education	1.763	.651	7.342	1	.007*	5.831
Gender	-.399	.347	1.320	1	.251	.671
Lunch Type	-.251	.364	.477	1	.490	.778
Special ESL	-1.109	.474	5.473	1	.019*	.330
Initial GPA	.451	.221	4.180	1	.041*	1.570
Black	-.641	.638	1.007	1	.316	.527
Hispanic	.139	.661	.044	1	.834	1.149
CRASP Years	.575	.143	16.175	1	.000*	1.778
Constant	.607	.915	.441	1	.507	1.835

Note.  $R^2=.225$

The binary logistic regression models indicate that CRASP participation and years spent in CRASP are positively related with post-secondary enrollment. However, as this research study

attempts to determine the extent to which specific CRASP interventions help students the most to enroll in post-secondary institutions, the first regression models did not provide enough information about the specific effect size of each CRASP component. Therefore, the researcher conducted a stepwise regression model that includes the components of the CRASP that have the potential to make a contribution to post-secondary enrollment. In addition to CRASP components, other variables are included in the stepwise regression model.

Table 40.

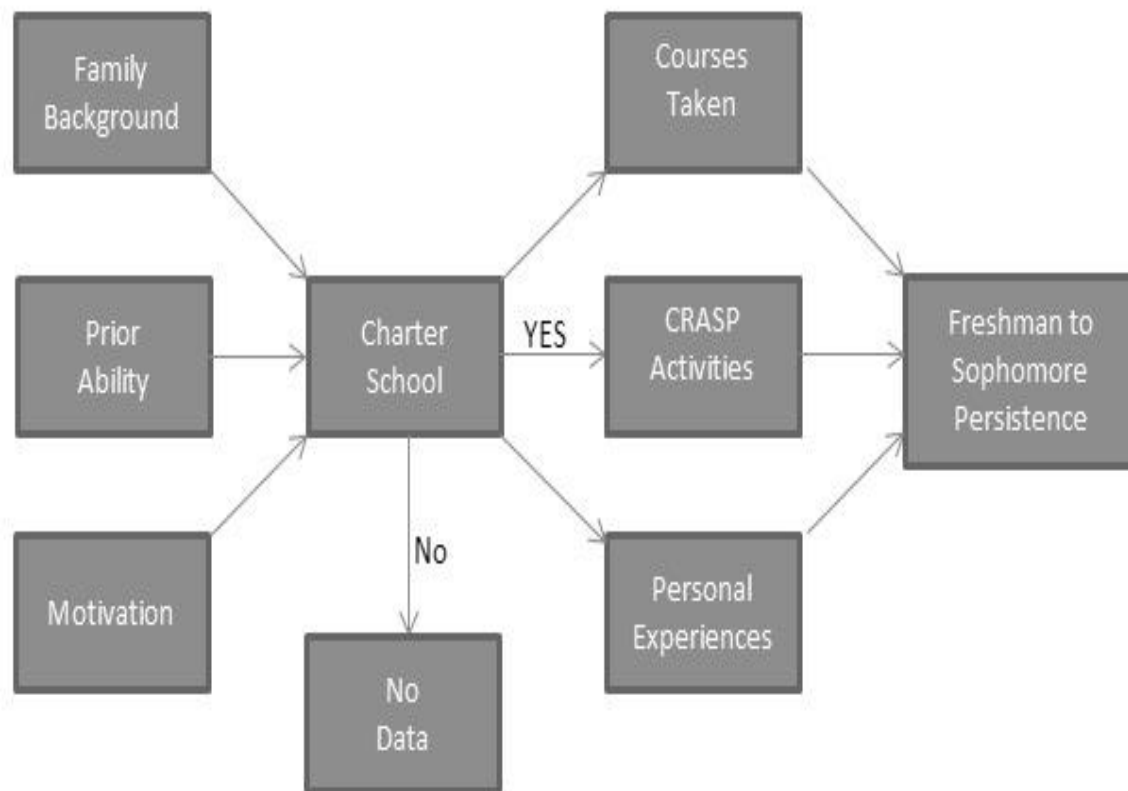
*Summary of Stepwise Binary Logistic Regression Analysis for Variables Predicting the Post-Secondary Enrollment (N=171)*

Model	B	S.E.	Wald	df	Sig.	Exp(B)
Parent Education	2.063	1.087	3.604	1	.058	7.872
Peer Tutoring	19.147	5.285	.000	1	.997	206.363
Instant Decision Days	2.041	.725	7.921	1	.005*	7.695
HomeVisits	2.499	1.142	4.794	1	.029*	12.176
Goup Counseling	-2.032	.967	4.410	1	.036*	.131
Constant	.315	.351	.805	1	.370	1.371

*Note.*  $R^2=.437$

Table 40 shows that instant decision days and home visits have a statistically significant positive relationship with post-secondary enrollment. However, there was a statistically significant inverse relationship between group counseling meetings and post-secondary enrollment. This relationship is certainly not an intended effect of group counseling meetings, and its implications are discussed in the next chapter.

**Model 4: Effect of CRASP on Freshman to Sophomore Post-Secondary Persistence**



*Figure 12.* Effect of CRASP on freshman to sophomore post-secondary persistence.

Finally, in order to investigate how students' freshman to sophomore post-secondary persistence rate is associated with CRASP participation, the researcher prepared a data table that shows PCSST students' first year post-secondary persistence from 2009 to 2013. When the researcher conducted descriptive and inferential statistics, he looked at the percentage of students enrolled as freshman who returned as sophomores.

As reported in Table 41, on average, while 80% of CRASP participants enrolled as a sophomore student, only 68 % of non-participating students enrolled in a post-secondary institution as a sophomore student at any time during first three years after high school.

Table 41.

*Freshman to Sophomore Persistence by CRASP Participation*

Participate CRASP	N	Mean	SE	Std. Error Mean
No	59	.68	.471	.061
Yes	132	.80	.399	.035
Total	190	.77	.423	.031

Table 42.

*Freshman to sophomore persistence by years spent in CRASP*

Years in CRASP	N	Mean	SD	Std. Error
0	58	.69	.467	.061
1 year	69	.80	.405	.049
2 year	63	.81	.396	.050
3 year	NA	-	-	-
4 year	NA	-	-	-
Total	190	.77	.423	.031

Referring to Tables 43 and 44, neither CRASP participation nor years spent in CRASP was significant to predict the freshman to sophomore persistence when other independent variables include students' demographics (gender and race), education status (transferring, special education and ESL), transferring status, family background (parent education and lunch type), and prior academic standing (initial GPA) are included. In other words, these regression analyses indicate that CRASP participation and years spent in CRASP are not linearly associated with a higher probability of freshman to sophomore persistence. However, these findings show that only students' academic performance (initial GPA) is the most significant direct contributor to predicting variance in freshman to sophomore persistence, while holding all other predictor variables constant.

Table 43.

*Summary of linear logistic regression analysis for CRASP participation and variables predicting freshman to sophomore persistence (N=191)*

Model	B	S.E.	Wald	Df	Sig.	Exp(B)
Participate CRASP	.560	.394	2.025	1	.155	1.751
Transfer In	-.228	.530	.185	1	.667	.796
Parent Education	.412	.512	.646	1	.421	1.510
Gender	-.163	.392	.174	1	.677	.849
Lunch Type	.480	.427	1.266	1	.260	1.616
Special ESL	1.176	.830	2.010	1	.156	3.243
Initial GPA	1.143	.273	17.573	1	.000*	3.135
Black	-.495	.851	.338	1	.561	.610
Hispanic	-.040	.863	.002	1	.963	.960
Constant	-1.858	1.124	2.733	1	.098	.156

Note.  $R^2 = .266$

Table 44.

*Summary of Linear Logistic Regression Analysis for Years in CRASP and Variables Predicting Freshman to Sophomore Persistence (N=191)*

Model	B	S.E.	Wald	df	Sig.	Exp(B)
Transfer In	-.134	.534	.063	1	.802	.874
Parent Education	.396	.515	.593	1	.441	1.487
Gender	-.164	.391	.175	1	.676	.849
Lunch Type	.532	.430	1.533	1	.216	1.703
Special ESL	1.193	.837	2.032	1	.154	3.298
Initial GPA	1.171	.275	18.106	1	.000*	3.226
Black	-.513	.849	.365	1	.546	.599
Hispanic	-.045	.861	.003	1	.958	.956
CRASP Years	.409	.238	2.967	1	.085	1.506
Constant	-1.970	1.134	3.018	1	.082	.139

Note.  $R^2 = .273$

Furthermore, in order to explore how participants' post-secondary persistence has been changed by institution type, the researcher prepared another table that shows the summary of students' post-secondary persistence rate by institution type.

Table 45.

*Freshman to Post-Secondary Persistence by Institution Type and Years in CRASP*

Institution Type	N	Mean	SD	Std. Error
Vocational Schools	13	.77	.439	.122
2 Year Community Colleges	114	.67	.473	.044
Military Schools	3	1.00	.000	.000
4 Year Colleges	61	.93	.250	.032
Total	191	.76	.425	.031

As noted in Table 45, while 93% of students persist in four-year colleges and universities, only 67% of students enrolled in community colleges as sophomores at any time during the first three years after high school. Furthermore, students' second year persistence was calculated high in military and vocational schools, but their sample sizes are too small.

**The Challenges Disadvantaged Students Face in College**

This study also explored the challenges that graduated PCSST students face in their first year of post-secondary education. Particularly, in the alumni survey, PCSST students were asked to indicate which factors affected their post-secondary attendance and persistence. As shown in Table 46, out of 171 participants, 76 percent of PCSST students reported that financial issues were moderate or main challenges in their first year of post-secondary education. It appears that financial problems are the major challenge reported by the participants. Additionally, findings show that time management (51%), lack of support at college (49%), having a job (44%), low commitment (43%), adjustment problems (36%), failing grades (34%), and family problems (33%) are other major challenges PCSST students encounter while trying to earn their college or career degree.



Table 46.

*The Rank of Challenges Students Face in College (N=171)*

Rank	Challenges students face in the first year of college	%
1	Financial Issues	76%
2	Time Management	51%
3	Lack of Support at College	49%
4	Having Job	44%
5	Low Commitment	43%
6	Adjustment Problems	36%
7	Failing Grades	34%
8	Family Problems	33%
9	Remedial Courses	29%
10	Negative Peer Influence	18%
11	Attendance Issues	18%
12	Transportation Problems	17%
13	Health Problems	16%
14	Pregnancy / Parenting	12%
15	Homesick	9%

### Reasons of Discontinuity

Finally, in order to explore the dropout reasons of PCSST students, the researcher asked discontinued PCSST students why they stopped attending their post-secondary institution. The reported dropout reasons are categorized into five areas. As shown in Table 47, the rank of these five main factors that led students to drop out from post-secondary education are: (1) financial problems (37.5%), pregnancy/parenting (20%), academic problems (19.2%), other personal problems (15%), and lost interest/commitment (8.3%). It is noted that these reported findings are also strongly supported by prior research (ACT, 2005; Ishitani & DesJardins, 2002; College Board, 2012). However, it was surprising to see that 20% of discontinued PCSST students (24 out of 120) stopped their post-secondary education because of pregnancy or parenting. This relationship is certainly not an intended effect of CRASP and its implications are discussed in the next chapter.

Table 47.

*Dropout Reasons (N=120)*

Dropout Reasons	Frequency	Valid Percent
Financial Problems	45	37.5
Pregnancy/Parenting	24	20.0
Academic Problems	23	19.2
Other Personal Problems	18	15.0
Lost Interest/Commitment	10	8.3
Total	120	100.0

## **CHAPTER SIX: DISCUSSION**

This study provides evidence that disadvantaged students' college readiness, pursuit and access are improved by their participation in the comprehensive College Readiness Access and Success Program (CRASP). CRASP participation is associated with increased percentages of students making the necessary preparations to apply to college (number of post-secondary applications, participation in the SAT, SAT composite scores) and enrolling in post-secondary institutions. The study did not find a relationship between participation in CRASP, final high school cumulative GPA, and second-year post-secondary persistence. This chapter moves beyond these results to describe their implications for practice and policy.

### **Implication for Practices and Policies in Improving College Readiness**

This section suggests specific practices and policies for improving the college readiness of disadvantaged minority students. Suggested practices and policies are grouped into three categories based on their immediate goals: (a) improving student participation in college entrance exams, (b) improving student performance on these exams, and (c) improving student high school success, as measured by their cumulative grade point average (GPA).

#### **Improving Students' Participation in College Entrance Exams**

This study found that students who participated in CRASP were more likely to take the SAT compared to students who never participated in CRASP. In addition, initial GPA, parent education, having an individual learning plan, participating in home visits, and participating in instant decision days were associated with taking the SAT. The relationships between initial GPA and parent education and SAT are well established (Baum & Payea, 2004; NCES, 2011; Bailey, 2001; Bui, 2002; Baum & Payea, 2004; Choy, 2001; Thayer, 2000; Berkner & Chaves, 1997). It is not surprising that high-achiever students whose parents have a college degree are

more likely to take the SAT. In terms of school practices to improve the SAT participation rate, PCSST counselors and key stakeholders should focus more on helping students who have low GPAs and increase the number of students with individual learning plans, home visits, and instant decision days

PCSST counselors arrange home visitations for students to discuss the students' college and career preparation plans, as well as SAT registration requirements and timelines. In addition to home visits, while school counselors prepare students for instant decision days and develop individual learning plans, they talk about the importance of the SAT in the college admission process, and also provide academic advising about effective SAT preparation techniques and the registration timeline. These three programs may help students develop a stronger belief in the importance of post-secondary education (Perna & Tuti, 2000; Dumais, 2002).

Another important component of the home visits, individual learning plans and instant decision days that may explain their effectiveness is that they inform students and parents about the availability of fee-waivers. The current fee of general SAT registration is \$51.00. Taking the SAT and subject SATs multiple times is definitely expensive for disadvantaged students, which is why something as simple as fee waivers may help students attend post-secondary education. Helping and guiding students to use fee waivers can be considered building social and financial capital for low-income students (College Board, 2012; Cabrera, Burkum & La Nasa, 2005; Grodsky & Jones, 2004; Holcomb-McCoy, 2010).

### **Improving Students' Performance on College Entrance Exams**

The literature review revealed that students' college entrance test scores are the primary indicator of academic preparedness, and high SAT/ACT scores have a significant influence on college access and post-secondary persistence (College Board, 2012; ACT, 2005; Perna & Titus,

2005; Martinez & Klopott, 2005; Berkner & Chavez, 1997; Adelman, 1999; Tyack, 1974). This study found only three variables - initial GPA, special education, and FAFSA support - with a significant effect on SAT composite scores. Students with higher GPAs are more likely to have a strong academic foundation and the necessary skills to get high SAT scores. Therefore, students who have low GPAs should be encouraged to participate in SAT enrichment programs at PCSST.

The findings also indicate that special education and ESL students have lower SAT scores compared to general education students. Therefore, another action for PCSST counselors and key stakeholders to take is to give extra attention to the needs of special education and ESL students. Another implication for practice is that PCSST counselors should also pay particular attention to ensuring that these student populations apply for and receive all the SAT/ACT test accommodations to which they are entitled through their Individualized Education Plans (“IEPs”) or Section 504 accommodations.

Finally, it was interesting to see that individual FAFSA support is associated with higher SAT scores. The relationship between FAFSA support and SAT composite scores could be explained by students’ motivation to receive full or partial scholarships from post-secondary institutions. Students who achieve high SAT scores also have an increased likelihood of receiving academic scholarships, but they must complete their FAFSA application in order to get these scholarships. Applying this to future practices, PCSST counselors should emphasize the importance of getting high SAT scores to receive academic scholarships during individual counseling sessions. If students see the connection between SAT scores and the amount of expected scholarship, they might work to improve their SAT scores.

Even though the school's SAT average composite scores increased significantly, PCSST's SAT composite scores from the last time the test was taken by CRASP participation are still below the NJDOE's expectations. According to the NJDOE's standards (2012), at least the 40% of the SAT takers must get 1550 or above to meet the state requirements. Based on the 2012-13 performance report, only 5% of PCSST SAT takers received 1550 or above. Therefore, based on this study's findings and prior research already cited in the Literature Review section of this paper, in order to improve SAT scores even further, the following recommendations are suggested.

First, PCSST should offer a more rigorous curriculum along with individual academic support at every grade level. If PCSST students could take challenging and rigorous classes that include Advance Placement (AP) and Honor level courses, these opportunities would be the ideal preparation for improving their achievement levels on college entrance exams (College Board, 2012; Hart, 2005).

Even though PCSST collaborates with a private company to conduct an SAT preparation program during and after school and on weekends, the findings indicate that the SAT prep programs sponsored by the school did not have a significant impact on improving SAT scores. In other words, the study highlights the need to reevaluate these SAT preparation programs. Instead of relying on one SAT program supported by an external company, PCSST could train its teachers to integrate SAT curriculum into their lessons. Based on prior research, if trained mathematics and English teachers provide high-quality instruction and academic advising for the SATs throughout the high school years, students are more likely to achieve higher SAT composite scores (Gandara & Bial, 2001). If math and English teachers are knowledgeable about SAT questions, they could develop self-paced manuals and SAT study guides to prepare students

for the SATs, starting from grade nine. Aside from SAT training, aligned with their needs, teachers should also participate in other professional development and training activities that will help them deliver the high quality instruction.

Additionally, PCSST should leverage the fact that each PCSST high school student receives an iPad from the school, and utilize online test preparatory methods and lessons. PCSST's IT department should collaborate with PCSST math, English, and guidance counseling departments to download useful SAT preparation and practice applications. Moreover, the peer tutoring program could also be used to improve SAT scores of students who are in need of academic support. Finally, some students might not have enough money to purchase a SAT test preparation book. Therefore, buying several SAT/ACT preparation books for the school library might improve students' access to and use of these books to prepare for the SAT/ACT tests.

### **Improving Students' High School GPA**

CRASP students did not have significantly higher GPA. As GPA predicts students' college readiness and success, improving the academic or cognitive development of students can be considered one of the most important aspects of K-12 schools. The findings indicate that Male, African American, and transfer students at PCSST have lower cumulative GPAs compared to their peers, which suggests that counselors, teachers, and other stakeholders should prioritize extra support and guidance for these students. In addition to current practices in place, PCSST stakeholders should explore alternative ways to improve the academic performance of male students and students of color. For example, PCSST should develop a system to identify at-risk students who have a low GPA in early grades and prepare intensive individual learning plans that might help them improve academically (Lotkowski, Robbins, & Noeth, 2004). This process could start in Grade 3. Therefore, PCSST should utilize systemic early assessment and support

programs to determine which students need extra help in core subjects. In order to increase the number of high-achieving students whose initial GPA is 3 or above, ongoing extra support and academic advising should be provided while they are still in elementary school and throughout high school.

Once at-risk students who have a low GPA are identified, the teachers of these students should be informed of their requisite areas in need of improvement so they can plan differentiated instruction and lesson plans accordingly. Each teacher must thus receive proper training in order to acquire the knowledge and skills to deliver differentiated instruction. Moreover, aligned with the new performance evaluation requirements that include Student Growth Objectives (SGOs), each teacher and counselor must be held accountable for each at-risk student's academic growth.

PCSST implements tutoring services to ensure that all students who are not proficient receive additional instruction based on their needs. Because of this design, it would be expected that students would gain from this instruction and that those gains would be measurable on GPA improvement. However, this study shows that tutoring services at PCSST are not significantly associated with improvements in students' GPAs. To increase the effectiveness of tutoring services, PCSST must revisit the design of teacher tutoring sessions that are currently offered after school or weekends. Students', teachers', and school counselors' feedback must be taken into consideration while designing effective PCSST tutoring services that could help students improve their academic performance.

### **Implication for Practices and Policies in Improving College Pursuit**

This section describes specific CRASP practices that could be used by educators to improve disadvantaged students' pursuit of college entrance. Consistent with the research



findings, the suggested practices are described in two categories of intervention: (a) improving students' college applications, and (b) improving students' FAFSA completion rates.

### **Improving Students' College Application**

Based on the new NJDOE (2012) school performance assessment standards, all public schools in New Jersey are held accountable for their post-secondary enrollment and retention. In order to get students into college, students must complete the first step - college application. If students do not attempt to apply to a post-secondary institution, they will have no chance of getting into a college. Therefore, it is crucial to help disadvantaged students successfully navigate their college application process so they can have the opportunity to get official college acceptance letters.

This study found that students who participated in CRASP are significantly more likely to apply to post-secondary institutions compared to students who never participated in the CRASP program. Particularly, it is reported that in addition to initial GPA and parent education, individual FAFSA support, the dual enrollment program, SAT prep program, and instant decision days have a significantly positive effect on the number of college applications when the multiple regression controls and combinations of other related independent variables are included in the analysis.

This suggests that PCSST students who participate in instant decision days, FAFSA support, SAT prep, and college dual enrollment programs apply to significantly more colleges compared to those who were not involved in these activities. This significant positive impact of these four CRASP programs can be explained by building social, cultural, and financial capitals (Bourdieu, 1986; Carbonaro 1998; Coleman, 1988; Folkman & Lazarus, 1986). For example, during the SAT prep program, in addition to tutoring, instructors provide students with resources,

strategies, and knowledge in order to successfully navigate the college search and admission process (social and cultural capital).

Furthermore, encouraging students to participate in college dual enrollment programs could be also considered building a cultural and social capital because it sets high expectations and establishes values for post-secondary education. While dual enrollment programs help PCSST students experience and learn about how the college system works, taking college-level courses outside of the high school could also help students become more self-directed and independent, willing to take the initiative and responsibility for their own college applications.

Findings also show that similar to the dual enrollment program, students who participate in instant decision days have a significantly higher rate of college applications. This is not surprising. The instant decision days could explain this increase in college applications because during the college instant decision days, PCSST seniors have the opportunity to meet with official financial aid and college admission counselors in person to gain firsthand knowledge of the college admissions and financial aid processes. This is also considered building social capital that helps PCSST students navigate the complex college admission process (Bourdieu, 1977; Perna & Tuti, 2000; Dumais, 2002). Moreover, while instant decision days ease students' college applications, they also help build financial capital because undergraduate admissions and financial aid decisions are now simplified with on-site admissions, and the waiving of PCSST students' college application fees.

Finally, findings show that there is a statistically significant inverse relationship between Hispanic students and the number of college applications. This finding is supported by the previous research that race has a significant impact on students' college applications and post-secondary education plans (Gamoran et al., 2011). Similar to previous research findings,

Hispanic students' average college application rate is lower than their peers. The implication for practice is that PCSST stakeholders must pay extra-attention to the college applications of Hispanic students by putting them on counselors' priority lists while doing college applications.

### **Improving Students' FAFSA Completion Rates**

FAFSA is the largest provider of student financial aid in the nation. In order to get any type of scholarship, financial aid, grant, or loan, many colleges require students to complete FAFSA applications. The findings of this study indicate that CRASP participation's estimated impact is statistically significant on improving the FAFSA completion rate. Particularly, this study found that participating in instant decision days, individual learning plans, parent education, and FAFSA support are the most significant direct contributors to predicting variance in PCSST students' FAFSA completion rates. The implication of this finding for the stakeholders at PCSST is that the professional school counselors should continue to very proactively help each student complete financial aid applications.

The researcher assumes that if students do not have accurate information regarding scholarships, grants, and loans, they might not develop a realistic college affordability plan. As a consequence, they face serious difficulties paying college tuition and other college-related expenses that cause dropout in the long run. Furthermore, the researcher recommends that instead of starting financial aid counseling sessions in grade 12, counselors should begin to inform parents and students about scholarships in middle school. PCSST counselors should talk to middle school students about the cost of college education and effective strategies to earn scholarships. Students should get the main message that college is expensive, but there are several alternative ways to pay college tuition and other expenses.

**Implication for Practices and Policies in Improving Post-Secondary Access**

The results of this study assert that CRASP's estimated impact was statistically significant on improving PCSST students' post-secondary enrollment. Therefore, this section describes specific practices and policies that can help PCSST stakeholders improve college access for disadvantaged students. Particularly, the findings of the study show that there is a statistically significant positive relationship between parent education, instant decision days, and home visits. The first implication of these findings is that PCSST counselors must be more concerned about first-generation students who are less likely to receive proper support during their college application and enrollment process.

Second, instant decision days could explain the increase in PCSST students' post-secondary enrollment because instant decision days provide PCSST students with an opportunity to meet directly with college admissions counselors and ask their questions regarding college admission and financial aid. Furthermore, the instant decision days ease and speed up the PCSST students' college application process because students get an opportunity to receive an immediate answer about whether or not they receive college acceptance and academic scholarship. This support system can be considered building social and cultural capitals that are necessary for college enrollment. Moreover, as CRASP essentials dictate PCSST and post-secondary partnership, the findings of this study suggest that the PCSST school counseling department should continue to organize the instant decision days to improve students' post-secondary enrollment.

Third, the findings of this study indicate that home visits' impact is statistically significant on post-secondary enrollment. It seems that students whose homes are visited are more likely to enroll in post-secondary institutions. During the home visitations, both students

and parents receive information about the college admission process. They are also informed about the college enrollment process and successful post-secondary education transition.

Therefore, it is expected that parents who are now knowledgeable about the college admission and enrollment process will encourage their children to enroll in college and are more likely to do so. Aligned with CRASP's essentials, this parental involvement in and commitment to improving their student's chances of college enrollment likely results in parental encouragement for college enrollment, and may explain the significant variance in post-secondary enrollment rate.

Finally, the findings show that there is a statistically significant inverse relationship between group counseling meetings and post-secondary enrollment. This relationship is certainly not an intended effect of group counseling meetings. In general, based on the needs, referred students who need extensive support participate in systemic, small group counseling sessions such as test anxiety, test taking strategies, and anger management techniques. In these small group sessions, school counselors interact with each referred student and build caring relationships. It is surprising that these students have a significantly lower college enrollment rate compared to their peers. Thus, the implication of this for the school counselors at PCSST is that during the group counseling sessions, in addition to selected topics, school counselors should provide the resources and knowledge that help referred students enroll in post-secondary institutions.

Disadvantaged students' college readiness and success is a very complex and ongoing process. Therefore, the causality for college access might not run in one particular direction. It means there might be multiple explanations for low college access of students who were referred

to small group counseling sessions. For example, it could be that counselors are more likely to meet with students who are in difficulty.

### **Implication for Practices and Policies to Improve Freshman to Sophomore Post-Secondary Persistence**

As indicated in the literature review, disadvantaged minority students are less likely than non-disadvantaged students to stay in college and earn their degree (Stillman, 2009; NCES, 2011). PCSST students' enrollment in post-secondary education does not guarantee their degree attainment. Therefore, it is critical for PCSST administrators, school counselors, and other stakeholders to understand and interpret the college persistence results for practical implications. The findings of this study estimate that CRASP students did not significantly outperform comparison students in freshman to sophomore post-secondary persistence. Most importantly, only initial GPA was found to be statistically significant in estimating PCSST students' freshman to sophomore persistence. The implications of college persistence outcomes and suggestions for policies and practices at PCSST are discussed below.

The findings of this study highlighted two gaps in PCSST students' freshman to sophomore post-secondary persistence. First, it is noted that the first year college persistence of students who attend two-year community colleges is much lower than the students who attend four-year colleges. Particularly, the second-year college persistence of PCSST students who attend to community colleges and four-year colleges are calculated as 67% and 93%, respectively. Therefore, it appears that PCSST students' four-year and two-year persistence rate is not the same. The freshman to sophomore persistence is significantly lower in two-year colleges. The implication for practice is that PCSST must pay extra attention to improving the college retention of students who attend community colleges. Particularly, it is noted that the

majority of students attend the local community college, Passaic County Community College (PCCC). Therefore, it is important to build an institutionalized partnership with PCCC to monitor and support its students' college success. Aligned with the mission of the PCSST alumni support program, PCSST should request an office room to provide PCSST students with tutoring, advising, career, and financial aid counseling.

Second, the findings indicate that compared to other sub groups, freshman to sophomore college persistence is significantly lower among students who have a low initial GPA. This is a crucial finding for PCSST stakeholders because starting from grade 9, PCSST teachers and counselors can identify and provide long-term systemic support to academically low-performing students who are less likely to stay and earn their college degree. It is expected that paying extra attention to and providing academically low-performing students with intensive individualized support for their academic development may improve their college persistence. While teachers offer systemic academic support, PCSST school counselors should proactively reach out and engage these students in college readiness activities by offering individual and group counseling meetings so they may have a higher chance of getting into and through college.

### **Helping Disadvantaged Students Deal with Challenges**

In this study, students reported financial issues, time management, lack of support at college, having a job, and low commitment as the top five major challenges PCSST graduated students encounter while they are trying to succeed in college. By far the most commonly reported challenge was financial difficulty. Both post-secondary institutions and PCSST should focus on personalized financial aid counseling services to prepare disadvantaged students financially for college. While PCSST counselors proactively help students and parents

understand the financial aid process, post-secondary institutions should design simpler college and financial aid applications.

In addition, both post-secondary institutions and PCSST should focus more on building time management, study, and organization skills. It is also suggested that in order to help students utilize the available college resources such as the library, tutoring, and counseling services, PCSST counselors provide more lessons on effective post-secondary transition. At the same time, early alert and systemic interventions should be offered by post-secondary institutions to create nurturing environments for disadvantaged minority students. Instead of one or two-day regular orientations, ongoing and long-term academic advising and mentoring services should be provided to disadvantaged minority students during their post-secondary education.

Having a part-time or full-time job outside of the college campus is a significant challenge for PCSST students. Therefore, while PCSST helps seniors arrange a work and school schedule, post-secondary institutions should find alternative ways to expand their work-study programs for at-risk students. Finally, the low commitment of students indicates that PCSST counselors must do more research to find and arrange alternative strategies to improve the self-motivation of students so they can complete their college education.

In addition to the most commonly reported challenges, it was surprising to see that 20% of discontinued PCSST students (24 out of 120) stopped their post-secondary education because of pregnancy or parenting. This suggests that PCSST might revise the preventative programs and school counseling curriculum by including comprehensive healthy relationship lessons. PCSST counselors could also invite graduated young parents to share the challenges of taking care of a child and attending college.



### **Implication for Counselor Education and State Policy**

The findings of this study resonate with previous research clearly indicating that school counselors play a very crucial role in helping students get ready for college, get into college, and get through college (College Board, 2012; Lapan, 2012). Having that in mind, the findings of this study also acknowledge the importance of school counselor education programs and state policies. In order to prepare 21<sup>st</sup> century professional school counselors, implications for counselor educators and policy makers are discussed below.

First, it is important to take into consideration that preparing disadvantaged minority students for college and a career requires multi-faceted approaches and collaborative efforts. Therefore, federal and state officials should encourage school counselor educators to redesign their curriculum and training activities to help equip future school counselors with the proper skills, resources, and knowledge to meet the needs of a diverse student population. When school counselor educators educate school counseling students about how to implement a comprehensive school counseling program, they should also help school counseling students gain skills and knowledge about preparing and delivering college and career counseling activities. Particularly, besides accountability, leadership, advocacy and collaboration, school counseling curriculum and programs should ensure that future professional school counselors have skills, resources, and expertise in providing career counseling, standardized test preparation, academic advising, mentoring, financial aid information, college admissions and effective post-secondary education transition information (ASCA, 2012; Carey & Dimmitt, 2012; Lapan, 2012).

In addition, as recommended by the six state level studies, professional school counselors need to use comprehensive data, prioritize college and career-readiness counseling activities, and

focus on implementing a differentiated school counseling program delivery that meets the needs of all students, including special education and ESL students. Particularly, special education students with a learning disability need systemic and ongoing supportive services. Therefore, school counseling programs should provide future counselors with proper training so they can understand the needs of special education students by developing responsive services, guidance curriculum, and assessing their needs and abilities to make them ready for college and a career (Carey & Dimmitt, 2012).

In addition, based on the ASCA's statistics, the average ratio of students to counselors in middle and high schools is around 500 to 1. The American School Counselor Association recommends a ratio of 250 to 1. However, in urban schools, for one school counselor to provide ongoing individualized support to 250 low-income first-generation students and prepare them for college and career readiness does not seem to be a realistic and feasible practice. Therefore, in order to provide an intensive individualized college and career counseling session for each student from grades 6 to 12, this study recommends each urban school have one school counselor for every 160 students.

As emphasized by the ASCA National Model (2012), balancing counseling and non-counseling duties is also vital in effective program initiation and implementation. In order to maximize the effectiveness of school counselors, state and district officials encourage school administrators not to assign professional school counselors non-counseling duties. Instead of non-counseling assignments, school counselors and the school administration team should come together to plan the logistics and feasibility of effective delivery of college and career readiness activities. The researcher recommends that starting from middle school years, professional

counselors should provide each student with intensive individual college and career counseling services to make them well informed regarding their college and career plans.

Recently, while measuring schools' performances in college and career readiness, NJDOE (2012) solely focused on students' participation in college readiness tests such as the SAT or PSAT and in rigorous coursework as defined by participation in AP courses in English, math, social studies, and science. Instead of only relying on students' test participation and test scores, the researcher suggests NJDOE develop an integrated and comprehensive college and career readiness portfolio assessment that requires each student to develop and present his/her own personalized (a) interest profile, (b) ability assessment, (c) job readiness skill assessment, (d) graduation plan, (e) growth plan, (f) personal-social development plan, (g) post-secondary education selection plan, (h) short and long-term life and career goals, (i) research project, (j) personal qualities checklist, (k) leadership project, (l) college affordability plan, (m) community service project, (n) college essay, (o) recommendation letters, (p) standardized test results, (r) resume, and (s) college readiness journal.

### **Limitation of the Study**

As with all studies, in interpreting the results of this study, the reader must take several limitations into consideration. First, 95 percent of the participants are African American or Hispanic, and White and Asian students are not adequately represented in this study. In addition the whole sample was from one school. Students' characteristics and unique institutional factors might account for some of the outcomes. Also, a limitation is that this study looked at PCSST cohorts at one point in time. However, college achievement and retention are progressive concepts that require ongoing monitoring and assessment.

An important methodological limitation is that students were not randomly assigned to attend the charter school or to participate in CRASP different numbers of years, or to participate in the various specific activities of CRASP. Participation in CRASP and the number of years of participation are chosen by the students and their families. As a result the student and family background characteristics that are associated with these choices are potentially confounded with CRASP and its components when estimating their relationships to the program's desired outcomes.

This study attempted to control for pre-existing characteristics of the students and their families that may have been associated with these choices. However, the study cannot guarantee that selection bias due to other unmeasured background characteristics does not affect the results. Particularly, there are two separate problems. First, the sample is not necessarily representative. Charter schools are public schools of choice. Parents chose the charter they thought it would get their children successfully through high school and college. Therefore, the estimates of the effects of CRASP may be biased by selection. After parents and students select to go charter schools, it is their decision to stay or leave charters. Selection bias is due to who chose to go for different numbers of years. As a result, this study cannot be considered to represent the general population of urban students, even within its geographic location, limiting generalizability of findings beyond the charter school where it was conducted

Another methodological limitation of the study is the use of the self-reported student data in college enrollment, college persistence, FAFSA application, parent education, scholarship type, and number of college applications. However, in order to determine whether respondents gave honest answers to survey questions, as mentioned above, the researcher used multiple resources such as College Board reports, the National Clearing House Student Tracker Program

reports, and peer inputs to verify respondents' answers to many key questions which increase confidence in the self-report.

A limitation with respect investigation of the effects of participation in specific CRASP components is that this was measured simply as a yes or no. Additional insights might have been gained if data had been available on the frequency and the quality of PCSST students' participation in CRASP. However, this was not measured. The long list of CRASP components can be also considered another limitation; because of the difficulty students might have recalling participation in all of them. CRASP has a total of 19 interventions, and during the high school years students are encouraged to participate in these CRASP activities. Students might participate in several CRASP activities but they might not necessarily remember the specific names of the CRASP activities in which they were involved. To address this limitation, the researcher crosschecked all students' responses with his counseling logs or peers.

Another limitation relates to the research design. There was only one time point prior to the implementation of CRASP to use to estimate the impact of CRASP. The only cohort who did not participate in CRASP is the class of 2009. As a result it was not possible to estimate a time trend prior to CRASP and the number of non-CRASP comparison students is limited. It would have been better to have more consecutive cohorts who did not participate in program.

There are also two other important limitations of this study. One is attrition bias due to students leaving PCSST. Based on the school's archived data, around twenty percent of each cohort who enter leaves PCSST before their graduation and the researcher was not able to follow up with them in terms of their college enrollment and success. In order to address this limitation, the researcher conducted an ANOVA to compare the compare leavers and stayers on entry GPA and family background. According to the ANOVA test results; there were no statistically

significant differences between the leavers and stayers on entry GPA and family background.

The other limitation is that the researcher, who was actively involved in the research, is also the creator and evaluator of CRASP. This means that he has much knowledge and many insights into the program, and while this is useful it also can be considered a potential source of bias.

### **Implications for Future Research**

Throughout these findings and discussion, this researcher has attempted to measure the impact of CRASP. Aligned with this purpose, this study indicates that CRASP participation is associated with improving the college readiness, pursuit and access of disadvantaged PCSST students who mostly come from first generation and low-income parents. In addition to the general effects of CRASP, the individual impact of each CRASP intervention component was measured. These findings inspired the researcher to ask new questions that can lead to further research, and these questions may have a broader impact and additional applications for practice. For example, some important questions remain regarding CRASP's implementation. First, can CRASP have the same or similar impact on other urban high schools that serve mostly disadvantaged minority students? Since this study was limited to one location, this researcher intends to replicate this study at other public urban schools in New Jersey and other states to investigate whether or not the same or similar results are found.

These findings provided evidence that CRASP has positive effects on disadvantaged students' college readiness, pursuit and access. However, we don't yet have enough information about how CRASP affects students' college attainment. Therefore, future research can investigate the impact of CRASP on college attainment. One avenue of future research would be to compare the graduation rates of CRASP participants and non-CRASP participants. This attainment research could be considered as a continuation of this study, and could also provide

valuable information about improving disadvantaged students' college graduation rates. In order to conduct this future study, this researcher will continue to collect data from graduated students.

Finally, in this study, this researcher only utilized quantitative data such as SAT scores, GPA, college enrollment, and retention data. Quantitative data analysis techniques were used to measure the impacts of CRASP on students' college readiness and success. Therefore, future research might want to utilize a mixed-methods or qualitative method approach to investigate students' individual experience with CRASP participation. Instead of quantitative measures, future research might want to use open-ended questions or interviews to explore the ways in which PCSST students felt CRASP prepared them for college, as well as their own experiences which fall into the human capital, social capital, cultural capital, or financial capital areas of exploratory research. Unlike quantitative methodology, a mixed methods or qualitative research design encourages participants to share their own feelings of college and career readiness due to their experiences in the CRASP program.

### **Conclusion**

Educators seek to solve problems that interfere with disadvantaged students' low college readiness, access and persistence. This study offers school counselors, teachers, school administrators, and policy makers with practical information and strategies in designing and implementing comprehensive counseling programs. In line with the new college and career readiness accountability standards, the findings of this study urge for further investigations of creating research-based and innovative comprehensive school counseling programs that might cater to the diverse needs of students.

The findings of this research support the view that when highly trained professional school counselors and educational leaders deliver comprehensive counseling programs such as

CRASP, students receive measurable benefits in their college readiness, pursuit, and access. In addition there is a hint that college persistence is associated with numbers of years of CRASP. Thus, school districts should be aware that to prepare all students to become college and career ready, high expectations should be set and ongoing support and guidance must be given collaboratively through comprehensive school counseling programs (Carey & Dimmitt, 2012; Lapan, 2012; College Board, 2010; Coleman, 1988). Particularly, to design and lead comprehensive school counseling programs, school counselors should also act as leaders, advocates, consultants, coordinators, collaborators, managers of resources, and facilitators so all students can be college and career ready regardless of their gender, ethnicity, race, socio-economic, or family background (Dahir & Stone, 2012).

This study provides insight into what needs to be done to help disadvantaged students get ready for college, get into college, succeed in college, and graduate from college. The American education system faces huge challenges in providing equal access and opportunities for all children across the nation because there are significant, and in some cases widening, gaps among different student populations in terms of college access, retention, and attainment. This study suggests that the origins of the higher education gap for African American, Hispanic, first generation, and low-income students is in a lack of human capital and accessing social, cultural, or financial capitals. This current capital inequality causes disadvantaged students to fall behind in college readiness, access, persistence, and attainment. The researcher considers this gap in college access and success as a social justice issue that needs to be addressed. Comprehensive counseling programs such as CRASP that increase access to these capitals provide promise for reducing the gap in college readiness, pursuit and access.



When all things are taken into consideration, to improve disadvantaged students' college readiness, pursuit, access, and persistence, school counselors, administrators, and all other key stakeholders must work collaboratively address this inequality in our public schools system. It appears that comprehensive counseling programs have the capacity to improve students' college readiness, pursuit and access by offering systemic interventions. To do this, however, national and state officials must mandate all urban high schools to implement comprehensive counseling programs such as CRASP which has four major components: (1) program foundation, (2) systemic delivery system, (3) program management system, and (4) shared accountability. With the contribution of comprehensive school counseling programs, in the near future, America could regain its leadership in education and once again have the highest proportion of college readiness, college access, and college graduation in the world.

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## APPENDIX: PCSST ALUMNI SURVEY

Hi PCSST Graduates,

This is Mr. Yavuz, the college guidance counselor.

PCSST school counseling department is looking for ways to help more students in going to college. We need your help so we can do a better job. I will be glad, if you can respond to the items on this alumni survey honestly and as accurately as possible. We will use this information to better serve our students.

If every class helps us out this way, imagine how the school will be in a few years! The information you supply on this survey will be kept confidential. Your name is requested for research purposes only and will not be listed on any report. You may choose not to participate, and you may withdraw at any time during the study procedures. In addition, you may choose not to answer any questions with which you are not comfortable. Thanks for your collaboration

### SECTION I—BACKGROUND INFORMATION and COLLEGE DATA

1. My name is \_\_\_\_\_ and graduated in \_\_\_\_\_ (year).
2. After high school, I enrolled in: Vocational/Technical School\_\_\_\_, Two-Year College\_\_\_\_, Four-Year College\_\_\_\_, Military School\_\_\_\_, Did not enroll in any Post-Secondary Institution\_\_\_\_, College but then I dropped out from college\_\_\_\_.
3. The highest level of education my family/parent has: Elementary School\_\_\_\_, Middle School\_\_\_\_, High School\_\_\_\_ Vocational School\_\_\_\_, Military School\_\_\_\_, 2 Year College\_\_\_\_, Four-Year College\_\_\_\_, Master Degree\_\_\_\_, Doctoral Degree\_\_\_\_, Did not go to school\_\_\_\_
4. How many colleges did you apply in your senior year? \_\_\_\_\_
5. Did you complete the FAFSA application? \_\_\_\_\_
6. After you completed your first year in college, have you enrolled for a second year?  
\_\_\_\_\_

### SECTION II—THE IMPACT OF HIGH SCHOOL PROGRAMS ON GETTING READY FOR COLLEGE

Please indicate if you participated in the following when you were in high school.

Offered Programs, Services and Interventions	Did you participate?	
	YES	NO
1. Individual Student Learning & Intervention Plan	Yes	No
2. College Dual Enrollment Program	Yes	No
3. After School or Saturday School Teacher Tutoring	Yes	No
4. Peer Tutoring	Yes	No
5. SAT Prep Program	Yes	No
6. SAT Elective Courses (Credit)	Yes	No
7. Accuplacer Test Preparation in Grade 12	Yes	No
8. Honor Level Courses	Yes	No
9. Individual College and Career Counseling Sessions	Yes	No
10. Classroom Workshops	Yes	No
11. Instant Decision Days	Yes	No
12. College Fairs and College Trips	Yes	No
13. Parent and Counselor Meetings	Yes	No
14. High School Recognition/Rewards Program	Yes	No
15. Career Fairs	Yes	No
16. One on One FAFSA Application Support	Yes	No
17. The Home Visitations	Yes	No
18. Using Fee Waivers	Yes	No
19. Group Counseling Sessions	Yes	No

*PLEASE COMPLETE THE NEXT SECTIONS, IF YOU HAVE ATTENDED/ ARE ATTENDING  
A POST-SECONDARY INSTITUTION*

### **SECTION III: CHALLENGES WHILE ATTENDING COLLEGE**

This section contains a list of student and institutional factors that can affect students' college success. Please indicate to what degree does each factor affect your success?

<b>Factors that may affect students' college success:</b>	1: Main Challenge 2: Moderate Challenge 3: Minor Challenge 4: Not Challenge			
1. Financial Problems	1	2	3	4
2. Attendance Problems	1	2	3	4
3. Lack of Time Management and Study Skills	1	2	3	4
4. Negative Peer Influence	1	2	3	4
5. Lack of Parent Support	1	2	3	4
6. Low level of Commitment to Earn a College Degree	1	2	3	4
7. Having a Job	1	2	3	4
8. Family Problems	1	2	3	4
9. Transportation Problems	1	2	3	4
10. Pregnancy/Child	1	2	3	4
11. Health Problems	1	2	3	4
12. Taking Remedial Courses	1	2	3	4
13. Adjustment Problems	1	2	3	4
14. Home Sick	1	2	3	4
15. Unavailability of Support at College	1	2	3	4
16. Failing Grades in College	1	2	3	4

17. If you dropped out of college, please can you select the reason?

1. Financial Issues\_\_\_\_\_
2. Pregnancy/Parenting\_\_\_\_\_
3. Lost Interest in College\_\_\_\_\_
4. Academic Problems\_\_\_\_\_
5. Other Personal Problems\_\_\_\_\_

#### SECTION IV—THE IMPACT OF COLLEGE EXPERIENCES ON STUDENTS

Listed below is a series of academic and counseling programs, services, and interventions that are possibly offered by your college.

Please indicate if you participated in the support program at your college.

<b>Academic and Counseling Programs, Services and Interventions</b>	<b>Did You Participate?</b>	
	<b>NO</b>	<b>YES</b>
1. Individual Academic Advising	No	Yes
2. College Instructors' Office Hours	No	Yes
3. Tutoring and Academic Support Services	No	Yes
4. Peer Tutoring	No	Yes
5. Personal Counseling Services	No	Yes
6. Financial Aid Counseling	No	Yes
7. Clubs and Extracurricular Activities	No	Yes
8. College Summer Programs	No	Yes
9. Orientation and Information Sessions	No	Yes
10. Educational Opportunity Fund (EOF) Program	No	Yes
11. Freshman Seminars	No	Yes
12. Remedial Courses	No	Yes
13. Career Center	No	Yes